

## Housing development per market

	Sweden			Denmark			Finland			Baltic region		
	Jan.-Mar. 2016	Jan.-Mar. 2015	Jan.-Dec. 2015									
Building rights, end of period	7 100	9 100	7 600	500	600	500	8 400	8 600	8 400	1 400	2 100	1 400
Of which development rights on options	2 500	2 100	2 500	0	0	0	4 700	5 200	4 800	0	0	0
<b>Housing development to private customers</b>												
Profit-recognized housing units, during the period	294	184	956	21	48	188	32	44	639	24	15	157
Housing starts, during the period	158	259	1 343	36	5	241	0	76	784	34	0	267
Housing units sold, during the period	249	466	1 350	40	30	186	111	117	672	51	29	201
Housing units under construction, end of period	2 075	1 849	2 206	323	203	305	698	534	698	263	134	245
Sales rate units under construction, end of period %	76	80	73	61	76	59	55	63	42	38	36	27
Reservation rate units under construction, end of period %	4	4	6	4	20	3	2	1	3	2	5	1
Completion rate units under construction, end of period %	42	41	43	56	49	51	81	69	35	48	61	42
Completed, not profit recognized housing units, end of period <sup>1)</sup>	9	59	12	6	15	9	31	114	63	17	11	25
Housing units for sale (ongoing and completed), at end of period	510	403	601	125	49	129	342	301	454	175	97	192
<b>Housing development to the investor market</b>												
Profit-recognized housing units, during the period	0	24	156	0	0	0	0	127	886	0	0	0
Housing starts, during the period	0	0	158	0	0	0	0	127	886	0	0	0
Housing units sold, during the period	0	0	27	0	0	0	0	127	886	0	0	0
Housing units under construction, end of period <sup>2)</sup>	290	264	290	0	0	0	1 105	836	1 242	0	0	0
Sales rate units under construction, end of period %	55	100	55	0	0	0	100	100	100	0	0	0
Completion rate units under construction, end of period %	61	71	53	0	0	0	84	100	100	0	0	0
Completed, not profit recognized housing units, end of period	0	0	0	0	0	0	0	0	0	0	0	0
Housing units for sale (ongoing and completed), at end of period <sup>3)</sup>	131	0	131	0	0	0	0	0	0	0	0	0
	St. Petersburg			Norway			Germany			Group		
	Jan.-Mar. 2016	Jan.-Mar. 2015	Jan.-Dec. 2015									
Building rights, end of period	4 300	4 700	4 700	800	1 400	800	6 400	4 300	5 700	28 900	30 800	29 100
Of which development rights on options	0	0	0	100	300	100	3 100	1 700	3 600	10 400	9 300	11 000
<b>Housing development to private customers</b>												
Profit-recognized housing units, during the period	172	56	1 039	40	22	93	46	102	896	629	471	3 968
Housing starts, during the period	291	96	533	0	0	0	228	152	1 284	747	588	4 452
Housing units sold, during the period	122	152	865	24	34	114	191	187	1 154	788	1 015	4 542
Housing units under construction, end of period	1 736	2 201	1 447	101	213	145	1 571	1 037	1 386	6 767	6 171	6 432
Sales rate units under construction, end of period %	53	58	55	65	41	68	61	63	60	62	65	60
Reservation rate units under construction, end of period %	9	19	10	2	6	2	9	12	8	6	11	6
Completion rate units under construction, end of period %	59	55	57	66	64	66	47	47	42	53	51	46
Completed, not profit recognized housing units, end of period <sup>1)</sup>	85	49	257	24	23	20	40	54	43	212	325	429
Housing units for sale (ongoing and completed), at end of period	838	947	671	41	141	65	638	436	601	2 669	2 374	2 713
<b>Housing development to the investor market</b>												
Profit-recognized housing units, during the period	0	0	0	0	0	0	0	46	726	0	197	1 768
Housing starts, during the period	0	0	0	0	0	0	0	0	860	0	127	1 904
Housing units sold, during the period	0	0	0	0	0	0	0	0	860	0	127	1 773
Housing units under construction, end of period <sup>2)</sup>	74	74	74	0	0	0	740	560	740	2 209	1 734	2 346
Sales rate units under construction, end of period %	100	100	100	0	0	0	100	100	100	94	100	94
Completion rate units under construction, end of period %	85	27	80	0	0	0	32	39	22	64	72	69
Completed, not profit recognized housing units, end of period	0	0	0	0	0	0	0	0	0	0	0	0
Housing units for sale (ongoing and completed), at end of period <sup>3)</sup>	0	0	0	0	0	0	0	0	0	131	0	131

1) Of the completed, not profit recognized housing units by the end of the period, 113 (84) were sold.

2) Of the total number of housing units under construction to the investor market, 2,209 (1,734), 1,105 (836) has already been profit-recognized and 1,104 (898) remains to be profit-recognized.

3) Rental apartments for NCC:s newly established investment company Allemanshem AB, 131 (0).