

Imagine

NCC annual report 1999

...being able to create a

...a model for solving infrastructure problems

Read Case Study #I on page 13

... construction methods that reduce wear on the body

Read Case Study #2 on page 21

... launching underwater solutions tailor-made on dry land

Read Case Study #3 on page 31

small town in a big city

Read Case Study #4 on page 35

... if you could reclaim contaminated industrial land

Read Case Study #5 on page 21

... if builders could concentrate on building

Read Case Study #6 on page 43

... just having to turn the key

Read Case Study #7 on page 49

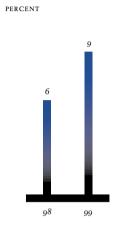
BRIEF STATISTICS ON 1999

NET SALES SEK M 37460 34160

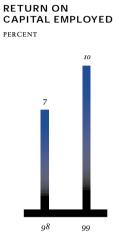
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INCOME AFTER NET

FINANCIAL ITEMS



RETURN ON EQUITY



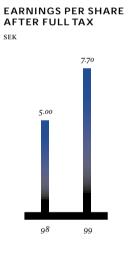
PERCENT

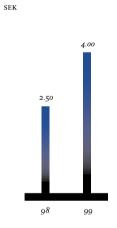
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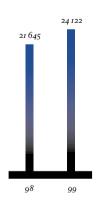
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EQUITY/ASSETS RATIO





DIVIDEND



AVERAGE NUMBER OF EMPLOYEES

HIGHLIGHTS OF 1999

- Consolidated income after net financial items amounted to SEK 1251 M. (730). The corresponding pro forma figure, which also includes Superfos Construction during 1998, was income of SEK 1245 M. (782).
- Consolidated income after full tax amounted to Sek 838 m. (543), equal to Sek 7.70 per share (5.00). The Board of Directors proposes a dividend of Sek 4.00 (2.50) per share, an increase of 60 percent. In addition, the Board proposes an extraordinary dividend of Sek 7.00 per share.
- Total net sales rose by 10 percent to SEK 37.5 billion (34.2).
 NCC's strategy of generating growth through acquisitions in the Nordic and Baltic Sea region has resulted in average annual growth of approximately 20¹⁾ percent in the past five years.
- Fourth quarter income after net financial items amounted to SEK 34I (3I) M.
- Following fiscal year-end, real estate assets were sold for SEK 1250 M, generating capital gains of SEK 180 M. Following these sales, the book value of the portfolio of managed properties is SEK 5.3 billion.
- NCC is continuing its forceful focus on real estate development in expansive locations in the Nordic region and other parts of Europe. The project portfolio amounted to SEK 10.5 billion on December 31, 1999. Construction has been initiated on projects with a value of SEK 2.4 billion, with half of this volume already worked up.

 NCC Invest was discontinued at the end of 1999, following its successful liquidation of most of NCC's non-core assets.

During the year, NCC expanded in the Baltic Sea region, with a focus on specialized operations, in accordance with the Group's strategy.

Market conditions for real estate development and housing production on a total-package basis were favorable and NCC built up an attractive project portfolio during 1999. At the same time, the portfolio of managed properties was reduced substantially during the year, which changed NCC's risk profile. In line with this, the Group's equity/assets target has been reduced and, accordingly, the Board proposes that the Annual General Meeting approve an extraordinary dividend.

KEY DATA IN BRIEF

	1997	1998	1999
Income after net financial items, sek M	74 ²⁾	730	1 251
Equity/assets ratio, %	33	34	34
Income/loss after full tax, seк	-1.60	5.00	7.70
Dividend, seк	1.50	2.50 ³⁾	4.00 4)

- 1) In the Report of operations for 1999, this figure was erroneously stated as 27.
- 2) Pro forma, excluding merger costs of SEK 449 M
- 3) In addition, Hufvudstaden shares with a value of SEK 3 each were spun off.
- The Board of Directors' proposal to the Annual General Meeting. In addition, an extraordinary dividend of SEK 7.00 per share is proposed.

NCC IN BRIEF

NCC, the leading construction and real estate company in the Nordic and Baltic Sea region, has annual sales of slightly more than SEK 37 billion, with 24,000 employees.

The Group is organized in five business areas: Civil Engineering, Housing, Building, Industry and Real Estate. NCC shares are listed on the Stockholm Stock Exchange and had a market value of approximately SEK 11 billion at year-end.

In the Group's domestic markets – Sweden, Denmark, Finland, Norway and Poland – NCC builds and develops roads and civil engineering facilities, residences, industrial premises, hospitals, offices and other buildings. NCC also produces building materials and is one of the leading suppliers of crushed and asphalt products and ready-mixed

concrete in the Nordic region. In Germany, NCC builds houses in the Berlin-Brandenburg area and Hannover, through the subsidiary NCC Germany.

In other, selected markets outside the Nordic region, NCC engages in large-scale, technologically advanced civil engineering projects either independently or in cooperation with strategic partners.

NCC conducts real estate development operations as a core business, with real estate sales and real estate management as supporting businesses. In Sweden, the real estate portfolio is being concentrated to expansive regions, in which synergistic benefits can be generated between the Group's construction operations and real estate development activities.

INNOVATIVENESS HAS TURNED NCC INTO A GROWTH COMPANY



Dear shareholders, 1999 was a good year for owners of shares. I am pleased that this also applies to NCC's shareholders. The value of an NCC share appreciated by 57 percent during the year. The dividend per share for 1998 was raised from SEK 1.50 to SEK 2.50 in line with our new dividend policy of distributing approximately half of after-tax income to shareholders. The 1999 Annual General Meeting will address a dividend proposal of SEK 4.00 per share for 1999, an increase of 60 percent. In addition, an extraordinary dividend of SEK 7.00 per share is being proposed.

Our long-term objective is to achieve a return on share-holders' equity of at least 12 percent. In 1999, the ROE rose from 6 to 9 percent, or from 8 to 11 percent if the appreciation of the real estate portfolio is included. This was a step in the right direction, but the target remains some distance away.

PROJECT PORTFOLIO WITH DEVELOPMENT PROPERTIES WORTH SEK 10 BILLION

Despite the gradual phase-out of managed properties, NCC still has a considerable real estate portfolio, which is a major balance-sheet item. The value of portfolio of managed properties was less than Sek 6 billion at the end of 1999, a sharp decrease compared with its peak of about Sek 14 billion. The remaining real estate portfolio appreciated by 5 percent during the year and the hidden reserve is now Sek 650 M. Our goal is to reduce the portfolio to approximately Sek 4 billion.

The downsizing of the real estate portfolio is changing NCC's capital mix, thus resulting in a relative increase in the proportion of contracting operations, which have a lower risk profile. This has enabled us to reduce the equity/assets target from 35 percent to 30 percent, while facilitating a higher return on equity.

The capital released by the sale of managed properties can be reinvested in real estate development, used for acquisitions or distributed to shareholders. During 1999, SEK 3.2 billion was invested in projects, housing and offices, and SEK 2 billion in acquisitions within our core businesses.

Our portfolio of properties for project development amounts to slightly more than SEK 10 billion. Although these projects pass through the balance sheet during the production phase, they will never enter property management. The development properties are sold as soon as they are ready, sometimes long before. In certain cases, we actually sell a project before we have broken the ground.

Conscious efforts to boost shareholder value have been assigned top priority at NCC, as exemplified by the many

measures implemented in 1999 to accelerate value growth. The rate of turnover of NCC shares has increased by 85 percent, at the same time as the percentage of non-Swedish shareholders has risen from 2.7 to 4.4 percent, as a result of such measures as active marketing of the share, particularly in capital markets in the Nordic region and London. The rolling options program for approximately 200 senior executives, which is linked to the performance of NCC shares and the return on shareholders' equity, also sharpens the focus on value generation.

INCREASED SPECIALIZATION AND PROGRAMS TO PENETRATE HIGH-MARGIN SEGMENTS

In the final analysis, however, it is the skilled manner in which we conduct our business that is the key to any increase in share value. In the 1998 Annual Report, I emphasized that increased specialization within NCC, a focus on high-margin segments and new structural transactions that provide the potential for synergistic gains were particularly important value generators.

Our focus on infrastructure for the telecom sector, where we are developing services and functions that meet customer demands for punctuality, good organization and quality, is a notable example of NCC's specialization efforts.

NCC's acquisition of Superfos Construction at the beginning of 1999 clearly illustrates the gains that can be derived from structural transactions. Superfos' asphalt and ballast operations in Denmark complemented our existing operations in segments where we previously had low market shares, enabling us to capitalize on revenue and cost synergies. The purchase of Superfos satisfied our expectations regarding added value during the year and its contribution to 1999 profit exceeded the estimate made at the acquisition date.

ACTIVE PARTICIPATION IN CONSOLIDATION OF THE NORDIC MARKET

In 1999, we also acquired a Danish concrete company. A merger with Selmer, Norway's leading building contractor, would have generated considerable synergistic gains. Accordingly, it is unfortunate that Selmer's board of directors and executive management decided not to support the transaction, despite a positive response by the company's main shareholders. Management support is a prerequisite for the successful implementation of such a far-reaching merger. I remain convinced that a merger would have been an excellent measure for both parties.

The Nordic region has a mature construction market and

we intend to participate actively in its continued consolidation through acquisitions and structural rationalizations. This will enable the realization of values for all stakeholders, not least our shareholders. Concurrently, we will be active in growth markets on the other side of the Baltic Sea, where we will take balanced risks in order to exploit major business potential.

CONTINUED GROWTH AND EXPANDED VALUE CHAIN BOOST PROFITABILITY

In the past five years, NCC has grown by an average of 20 percent annually. This growth has been based on our corporate vision of being the sector leader in the Baltic Sea region from the viewpoint of profitability, market position and a number of quality criteria. Today, NCC is the market leader in the Nordic region. We have also made considerable progress in efforts to establish a strong presence in several growth markets in the Baltic Sea region, particularly Poland, which we

In order to boost profitability in a mature industry, a new approach to roles and work processes is essential. This business model is based on being active throughout the value chain, from project concept to sales and operation.

view as a domestic market. An important step towards this end was taken in December 1999, when we acquired 25 percent of the shares in PRInz, a Polish construction company.

In order to boost profitability in a mature industry, a new approach to roles and work processes is essential. We have defined real estate development as one of our core businesses, with real estate sales and management as supporting activities. This business model is based on being active throughout the value chain. A traditional construction and real estate company operates in a narrower manner, with the main focus

on project planning, production and management. We have expanded our coverage of the value chain from the very earliest stages. As a result, we are deeply involved in concept development, pre-project planning, land acquisition, contacts with authorities and financing, while also engaging in sales and after-market activities at the other end of the chain.

Since we have to possess knowledge about the entire structure of a project, considerable demands are imposed on our R&D resources and supply of expertise.

NEW SKILLS TO INCREASE VALUE GROWTH

Financial know-how and the ability to participate actively in financial solutions is becoming an increasingly important tool in competition for large-scale international projects. Our participation in the Arlanda Link project provided us with considerable experience of BOT (build, own/operate and transfer) projects, which require financial involvement during both the project phase and operation. NCC is a member of a highway

All of the Group's Swedish
operations have now received
ISO 9001 quality certification.
Our quality assurance system
is a powerful tool for systematically
controlling, measuring and
following up both individual projects
and operations as a whole.

consortium in Poland, and is again responsible for the financing solution. To facilitate work in this area, NCC has established a specialist department unit for BOT solutions.

Our focus on proprietary housing construction involves selling accommodation directly to the end customer. The consumer market has its own specific conditions which, naturally, also require completely different work methods. Our German company has developed innovative methods that make it possible to profitably capture market shares in a stagnating market.

GROUP R&D WORK CORRESPONDS TO FOUR PERCENT OF PROCESSING VALUE

Innovativeness is one of our core values. This applies to everything, from how we conduct business and organize our work to how we design our services and implement R&D (research and development) projects. A large number of Group-wide R&D projects are currently under way. Although we regard these R&D activities as an investment, they are expensed, instead of being entered in the balance sheet. Our R&D work features a special priority on environmental solutions, "intelligent" buildings, increasing the efficiency of the construction process and techniques for meticulous renovation.

Introducing functional IT systems at all levels of the construction process has been an important strategy that we have pursued for the past few years. The development of hardware and applications for new IT platforms was completed throughout NCC in 1999 and work has now switched to a Group-wide training and implementation phase. Now that most workplaces are connected to the IT system, we have an excellent foundation for coordinating and integrating operations in the same manner as pure process companies. Today, NCC is a sector leader in terms of the use of state-of-the-art IT tools throughout its operations. Although some of the results of our IT efforts are already noticeable, most of the benefits will be realized in the next few years.

NEW SYSTEMS ENHANCE QUALITY AND SHARPEN EFFICIENCY

NCC has never conducted as many in-house development projects as in 1999. Periodically, the work required for quality assurance of the Company entailed a major workload for many employees during the year. All of the Group's Swedish operations have now received 180 9001 quality certification, which will give us a competitive edge in the future. Our quality assurance system is a powerful tool for systematically controlling individual projects and operations as a whole in order to satisfy customer expectations. At NCC, quality work does not center exclusively on end products but also on the process that leads to their completion.

The environmental certification process, which will be completed in the Swedish parts of the Group during the current year, can also benefit from quality assurance work. Firstly, the basis for the environmental management system is incorporated in the quality assurance system; secondly, it is easier to relate to environmental matters that are discussed on a daily basis in the community at large.

Our new IT infrastructure is also enabling us to rationalize purchasing activities within the Group. Purchasing accounts for two thirds of our costs. We are now building up a new segment-based purchasing organization with clearly defined powers and procedures that will increase the efficiency of the entire process. In Sweden, the proportion of purchases made in accordance with this work method rose from 18 percent to 28 percent in 1999.

Today, nearly half of the Group's operations are conducted outside Sweden and the profit trends of the foreign subsidiaries were strong during 1999. However, a great deal of work remains before we can capitalize on the Group's full potential.

MANAGEMENT ORGANIZATION FOR SUSTAINABLE PROGRESS

Cooperation across national borders was intensified during 1999. In the real estate development field, we have managed to combine the expertise of corporate functions with the local knowledge of national companies. In the housing sector, distinct knowledge synergies are becoming noticeable. For example, the total-package approach to housing development is now being introduced in virtually all markets. Our German and Finnish operations have successfully worked along these lines for many years and serve as models for such operations in other markets.

The management body has also been reorganized to reflect and direct a fully international organization. All operational duties have been removed from Group Management, which now concentrates on strategy and development matters. Operational matters are addressed by the Executive Committee, which consists of members of Group Management and heads of Group staff functions. The Central Group Council, which focuses on the international coordination of operations, consists of presidents of operating companies, business areas and foreign subsidiaries.

We also introduced a new control model based on the "Balanced Scorecard" concept during the year. This means operations are controlled in accordance with important criteria in four areas of focus: customers, employees, processes and owners. The purpose is to ensure that our strategies are implemented and that the Group attains its established objectives.

If innovativeness is the first of our core values, then accepting responsibility is the second. In many cases, the items we produce will be used by many generations ahead. This entails considerable responsibility for NCC. The environmental

properties of the products we leave behind are an important factor, particularly in the long term. Nevertheless, our responsibility has many other dimensions. It is an undeniable fact that the Nordic region's leading construction company play an important role in society and have obligations to many stakeholders. These include customers, suppliers, partners, the local communities in which we operate, authorities, mass media, environmental and other interest groups and, not least, our principals – NCC's shareholders.

BRIGHT PROSPECTS BOTH INTERNALLY AND EXTERNALLY

The market conditions for 2000 appear to be better than those for 1999 and we are well positioned to capitalize on them. Accordingly, prospects are bright, from both an internal and external viewpoint, and I promise that we will make the most of them.

There is every reason to hope that NCC will achieve its goal of at least a 12-percent return on equity during 2001.

Solna, February 9, 2000

JAN SJÖQVIST

President and Chief Executive Officer

THE NCC SHARE

During 1999, 26.0 million (13.8) NCC shares were traded on the Stockholm Stock Exchange. The shares traded corresponded to 24 percent (13) of the total number of NCC shares issued. At year-end, the stock market price per NCC Series B share was Sek 98.00 (61.50). The highest price paid for Series B shares during the year was Sek 101, and the lowest Sek 61.

SHARE DATA

1999	1998
7.70	5.00
90.30	89.20
4.00 ¹⁾	2.50 ²⁾
7.00 1)	
108	69
	7.70 90.30 4.00 ¹⁾ 7.00

¹⁾ The Board of Directors' proposal to the Annual General Meeting.

MARKET CAPITALIZATION

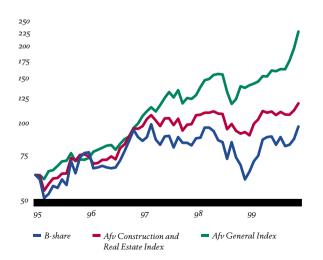
		Market capitalization	Market capitalization	
SEK M	Number of share	5 Dec 31, 1999	Dec 31, 1998	Change
Series A sh	ares 63 111 682	6 122	3 881	2 241
Series B sh	ares 45 324 140	4 442	2 788	1 654
	108 435 822	10 564	6 669	3 895

Each Series A share entitles the holder to ten votes and each Series B share to one vote. The par value of each share is SEK 25. A round lot amounts to 200 shares.

OWNERSHIP STRUCTURE, DECEMBER 31, 1999

PERCENT	Share capital, %	Votes, %
Nordstjernan	32.2	47.8
Robur's mutual funds	13.7	10.8
LE Lundbergföretagen	12.9	16.3
Nordbanken's mutual funds	6.8	1.6
Fourth AP Fund	3.2	4. I
Försäkringsbolaget Skandia	2.6	2.2
Försäkringsbolaget SPP	2.4	1.9
SEB's mutual funds	2.0	0.3
SEB-Trygg Försäkring	1.7	0.4
Svenska Handelsbanken's Pension Four	9	2.4
Swedish Industrial Salaried Employees	1.1	1.5
Franklin-Tempelton funds	1.0	0.2
Sixth AP Fund	0.6	0.1
Stiftelsen Kunskap och Kompetens	0.6	0.6
Odin Fondene Oslo	0.5	0.3
Fredrik Lundberg and companies	0.3	0.5
Hagströmer & Qviberg's mutual funds	0.3	0.1
Nordbanken's Pension Foundation	0.3	0.3
Svenska Handelsbanken's mutual fund	s 0.3	0.5
AMF Försäkring	0.3	0.2
Others	15.7	7.9
Total	100.0	100.0

SHARE DEVELOPMENT 1995-99 AND 1999





²⁾ In addition, Hufvudstaden shares with a value of SEK 3 each were spun off to shareholders.

TEN LARGEST CHANGES

PERCENTAGE POINTS	Share capital, %	Votes, %
Försäkringsbolaget Skandia	+1.7	+1.2
Franklin-Tempelton funds	+1.0	+0.2
Nordbanken's mutual funds	+0.8	+0.2
Robur's mutual funds	+0.7	+0.3
Sixth AP Fund	+0.6	+0.I
Odin Fondene Oslo	+0.5	+0.3
SEB's mutual funds	+0.4	+O.I
Försäkringsbolaget SPP	-1.7	-0.3
AMF Försäkring	-1.9	-0.3
Svenska Handelsbanken's mutual fun	ds -2.4	-1.2

DISTRIBUTION OF SHARES, DECEMBER 31, 1999

Number Holding, no. of shares		- of shares		Average no. shares per share- holder
I-1000 19 694	90.2	4 445 869	4.I	226
1001-10000 1 905		5 096 484	4.7	2 675
10 001 - 100 000 149	0.7	4 771 176	4·4	32 021
100 001 - 79	0.4	94 122 293	86.8	I 191 421
21 827	100.0	108 435 822	100.0	4 968

CONCENTRATION OF SHARE CAPITAL

PERCENT	Holding,%	Change 1)
10 largest shareholders	78.7	-0.3
25 largest shareholders	85.0	-1.3
100 largest shareholders	88.7	-1.6

¹⁾ Percentage points

SHARE CAPITAL BY CATEGORY

Holding, %	Change 1)
4.4	+1.7
95.6	-1.7
30.6	-2.5
23.2	-2.5 -0.4
41.8	+1.2
	4.4 95.6 30.6 23.2

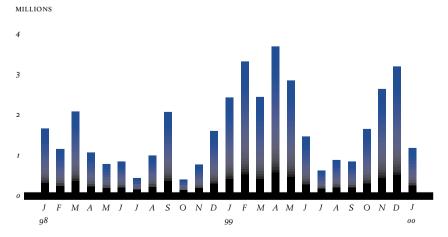
¹⁾ Percentage points

FIVE LARGEST COUNTRIES, SHARE CAPITAL

PERCENT	Holding,%	Change
Sweden	95.6	-1.7
US	1.9	+1.1
Norway	0.6	+0.4
Luxembourg	0.5	-0.1
UK	0.5	0.0

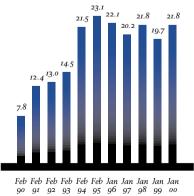
¹⁾ Percentage points

NUMBER OF SERIES B SHARES TRADED



NUMBER OF SHAREHOLDERS

THOUSANDS



INDUSTRY LEADER IN TERMS OF QUALITY, THE ENVIRONMENT, EFFICIENCY AND DEVELOPMENT POWER

NCC GROUP

NCC is the leading construction and real estate company in the Nordic and Baltic Sea region. The Group's domestic markets are Sweden, Denmark, Finland and Norway, as well as Poland, where operations are in the build-up phase. NCC is organized in five business areas: Civil Engineering, Housing, Building, Industry and Real Estate. The Group's five wholly owned foreign subsidiaries have individual earnings and market responsibility in their respective countries.

CORPORATE VISION

NCC's corporate vision is to:

- Be the industry leader in the Nordic and Baltic Sea region in terms of profitability and market position and to use this as a basis to develop strong international project operations.
- Be regarded as the leading construction and real estate company in terms of quality, the environment, efficiency and development power in all markets in which it is active.
- Be regarded as a young, exciting company in which the focus is on innovation, participation and the expertise of each employee.

THE GROUP'S STRATEGIC FOCUS

Continued geographic expansion

NCC intends to actively participate in the continued restructuring of the industry, while maintaining the focus on being the industry leader in all domestic markets. Growth will be generated primarily through geographic expansion in growth regions in the Nordic and Baltic Sea region and will be subject to demands for good profitability and high market shares.

NCC's strategy is based on the conviction that a strong market position is a prerequisite for competitiveness in mature low-growth markets. NCC currently has a strong position in its domestic markets, Sweden, Denmark, Finland and Norway. In Poland, several steps have been taken towards the goal of establishing a strong position in this important emerging market. These strong market positions enable the Group to balance economic fluctuations by transferring resources from one country to another.

Market positions will be further reinforced through organic growth combined with supplementary acquisitions. A strong market position creates a broader base for skills development, enable efficient purchasing, improve the utilization of plant and boost NCC's financial strength, all of which are essential factors in competition for large projects.

The Group's ongoing expansion in the Baltic countries and the St. Petersburg area primarily takes the form of acquisitions of local companies with extensive knowledge of the market concerned.

In Germany, NCC focuses on project development, particularly of housing, in Berlin-Brandenburg and Hannover, through the subsidiary NCC Germany.

Increased competitiveness in the international project market

NCC's international project operations are to grow through organic expansion, as well as acquisitions and alliances. Project activities are concentrated on product areas where the Group's advanced technological and financial expertise enables it to compete successfully with other major players and facilitates operations in areas that encompass a large proportion of the value chain.

Major civil engineering projects are conducted through the NCC International unit which, organizationally speaking, is part of NCC Civil Engineering. International project operations focus primarily on the Baltic countries, Central Europe, Russia, the Middle East and Southeast Asia. NCC cooperates with, among others, the Italian company Impregilo, in two alliances: the INS alliance, which involves cooperation in major

NCC'S CONSTRUCTION AND PROJECT DEVELOPMENT CONCEPT



NCC is active throughout the value chain, from the project concept through operation, service and management to sales. There is substantial synergistic potential between civil engineering, housing, building and real estate development operations and in the development and production of building materials.

projects in Southeast Asia, and the IGL-NCC Contractors alliance, which focuses on Russian and Baltic markets.

Increased specialization: focus on segments with high added value and control over several links in the value chain

NCC's operations focus on customers, technology, development and skills. The reason for the Group's specialization efforts is to ensure that NCC's customers are offered state-of-the-art skills and the best range of services in the market. In 1999, specialized units were formed for, among other activities, housing development based on a total package approach and NCC's industrial concept was established in all domestic markets.

In order to boost its profitability, NCC must control several links in the value chain. A concentration on segments with a high degree of added value and a reduction in "general-purpose building" with poor profitability will help to increase margins. A few examples of this approach:

- Real estate operations focused on project development, with real estate management and property sales as supporting businesses.
- Total-package housing production, which yields a considerably better margin than traditional contracts.
- Participation in BOT (build, own/operate and transfer) projects, whereby NCC takes part in privately financed infrastructure projects (read more on page 13).
- The Group's expertise in the telecommunications segment
 has been concentrated in a separate company, Telecom A/S,
 to strengthen NCC's offering in this expansive market area.

Installations

Installations are accounting for a progressively larger proportion of building projects, particularly in the renovation segment, where existing systems have to be renewed and upgraded. The installations have also become more complex, since the number of technical systems is increasing.

Expertise and resources that ensure that technical installation systems in building and other facilities provide the best customer value from a functional and economic viewpoint have become a matter of strategic importance.

A Group-wide installation strategy was formulated during 1999 in order to provide NCC with unique systems know-how and leading-edge expertise. In accordance with this aim, highly qualified installation supervisors were recruited to NCC Building's regional operations. Concurrently, NCC Technology honed its state-of-the-art skills in the installation area.



PRIORITIZED DEVELOPMENT ISSUES

The development of NCC's intangible values is a prerequisite for realizing the corporate vision and is thus assigned high priority. On pages 16–26, you can read more about NCC's work to advance its IT, purchasing, R&D, human resources, quality and environmental activities.

SUMMARY

Active participation in the continued restructuring of the industry, while maintaining the focus on being the industry leader in selected markets. Growth through

- Geographic expansion in growth regions in the Baltic Sea region, subject to demands for good profitability and high market shares.
- Strengthening international project operations through organic growth, combined with acquisitions and alliances.
- Control over several links in the value chain through BOT and totalpackage housing assignments.
- Increased focus on segments with high added value and a reduction in "general-purpose building" with poor profitability.
- Real estate development as a core business, with real estate sales and management as supporting activities.

FINANCIAL OBJECTIVES

The NCC Group's financial objective is to provide shareholders with a return – in the form of dividends and appreciation in the value of their invested capital – that is competitive in the sector. The dividend objective is that half of annual profit after full tax is to be distributed to shareholders.

The principal profitability measurement is the return on shareholders' equity. The profitability objective set by the Group is based on such factors as the stock market's required return on the NCC share. The required return consists of the risk-free interest rate on a long-term investment, which is currently 5.5 percent, plus a risk premium.

According to assessments based on NCC's risk profile, the stock market currently requires a risk premium of approximately 4 percent in addition to the interest rate on a risk-free long-term investment. This means the required return on NCC's shareholders' equity after full tax is 9.5 percent. NCC's ambition is to exceed the capital markets' required return, and the objective is to achieve a return on equity of at least 12 percent. The profitability target is adjusted continuously in line with general market interest rates. In 1999, a return on equity of 9 percent (6) was reported after full tax.

The return on equity target established for the Group is then reformulated for each business area in the form of targets for the return on capital employed and profit margins. Combined, the targets set for the individual business areas should at the very least match the corporate profitability objective. Based on current tax rates, interest rates and NCC's equity/assets target, the long-term corporate objective for return on equity corresponds to a return of 12 percent on capital employed.

For construction operations, the net margin is the key control parameter. In 1999, this increased to 3.0 percent (2.6). Margins in the construction sector are generally lower than those in other industries, mainly due to a lower level of capital

tied up in operations. NCC aims to additionally raise the net margin on construction operations.

The principal control parameter for real estate operations is the return on capital employed. In 1999, this amounted to 6 percent (8) before tax. To this should be added appreciation in the value of the real estate portfolio, which amounted to SEK 300 M during the year, according to independent appraisals (see page 51). Including value appreciation, the return on capital employed was 11 percent (9). The aim is to increase the visible return, mainly by sharpening the focus on real estate development, raising the turnover rate in the portfolio of managed properties and concentrating the real estate portfolio in locations where distinct synergies with real estate development can be achieved.

The equity/assets ratio is an expression of the Group's financial strength. NCC has concluded that an equity/assets ratio of approximately 30 percent over a business cycle would reflect a strong financial position and risk level. The equity/assets target was reduced from approximately 35 percent to approximately 30 percent in February 2000, since the downsizing of the real estate portfolio is changing NCC's capital mix, thus resulting in a relative increase in the proportion of contracting operations, which have a lower risk profile. In 1999, the equity/assets ratio was 34 percent (34). The Board proposes that the Annual General Meeting approve an extraordinary dividend of SEK 7.00 per share to reduce the equity base and enable achievement of the new equity/assets target.

In addition to the general financial objectives, the NCC Group has set a goal that cash flow should be positive and show a growing trend. The cash flow generated is reinvested in operations and/or distributed to shareholders as dividends. A negative cash flow may be accepted temporarily; for example, if it is the result of strategic new investments, since these are designed to ultimately increase cash flow, and consequently the Group's value.

FINANCIAL OBJECTIVES

			Outcome			
	Corporate objective	1995	1996	1997	1998	1999
Profitability goals						
Return on shareholders' equity 1), %	12	4	2	3 ²⁾	6	9
Return on capital employed, %	I 2	8	5	5	7	10
Financial goals						
Equity/assets ratio, %	30	31	30	33	34	34
Cash flow, SEKm 2)	positive	-709 ³⁾	-ı 331 ³⁾	4 2234)	592 ⁴⁾	-605 ⁴⁾

1) After full tax. 2) Excl. merger costs. 3) Computed in accordance with the traditional method. 4) Computed in accordance with RR7.



Imagine a model for solving infrastructure problems

Whether the final destination for your trip is Vilnius, Tallinn or Tromsö, it's nice to know that you can save 30 minutes of travel time before you even leave home. That's why flight attendant lngrid Lockowandt now takes the Arlanda Express train to work.

"I save nearly half an hour in travel time, and the trains stop at terminals 2 and 3, from which our flights depart," says Ingrid. "Before, when I took the bus, there was always a wait at terminal 5 while all the international passengers took their luggage off the bus. Now I don't have to worry about either that waiting time or the queues for the bus in central Stockholm. I find the Arlanda Express fast and very convenient when I'm going to the airport."

Ingrid is a flight attendant with SAS Commuter, a company within the SAS group that operates smaller planes to destinations within the Nordic region and around the Baltic Sea. Ingrid takes a local bus from her home in central Stockholm and arrives at City Terminal ten minutes later. Taking the Arlanda Express means she is at Arlanda 20 minutes later and can begin welcoming the day's first passengers.

The Arlanda Link, which is the first major example of a Swedish

BOT (build, own/operate and transfer) project, serves as a model for how private companies can participate in the financing and operation of infrastructural projects. NCC was involved in the construction of the Arlanda Link railway line and, as a member of the A-Train consortium, is now also participating in Arlanda Express train operations.

"A BOT project should pay for itself over the concession period, after which it is handed over to the government," says Anders Claesson, who works with project financing for NCC's Nordic market. "This changes our risk profile, since it places us in an ownership situation, which is different from taking production responsibility. As a result, we as a company gain new expertise about both financing and operating infrastructure projects."

Everyone agrees that using the BOT model as a new solution for large-scale projects will become more common in coming years. One such project is the major A2 highway construction project being planned in Poland. In Sweden, the National Road Administration has requested that it also be permitted to test this form of financing for several major highway projects.

ACTIVE MANAGEMENT OF FINANCIAL RISKS

NCC's growth strategy and aggressive investments in real estate development and total-package residential construction require highly specialized business-support processes, as well as sound management and control of financial risks.

SPECIALIZED BUSINESS SUPPORT

Specialist financial expertise within NCC is concentrated in a central finance function. These operations are regulated by the Group's financial policy, which is determined by NCC's Board of Directors. The guiding principle is active management of financial risks. The Finance function consists of NCC Treasury, NCC Project Finance and NCC Insurance.

NCC Treasury

NCC's financial flows and associated risks are coordinated and managed actively by NCC Treasury AB, which also acts as the Group's internal bank. The internal bank manages the financial risks of all Group companies and business areas on market terms. This unit is also responsible for managing NCC's total borrowing. In order to reach new markets and sources of financing, a Medium Term Note (MTN) program

totaling SEK 2 billion was offered to the Nordic investment market in 1999.

The yield on this operation's liquidity management is measured against Handelsbanken's money market index, which it outperformed in 1999.

Customers increasingly demand turnkey solutions that include financing.

NCC Project Finance

To an ever-greater extent, NCC's customers are demanding various types of turnkey solutions that include financing of the products and services offered by the Group's core operations.

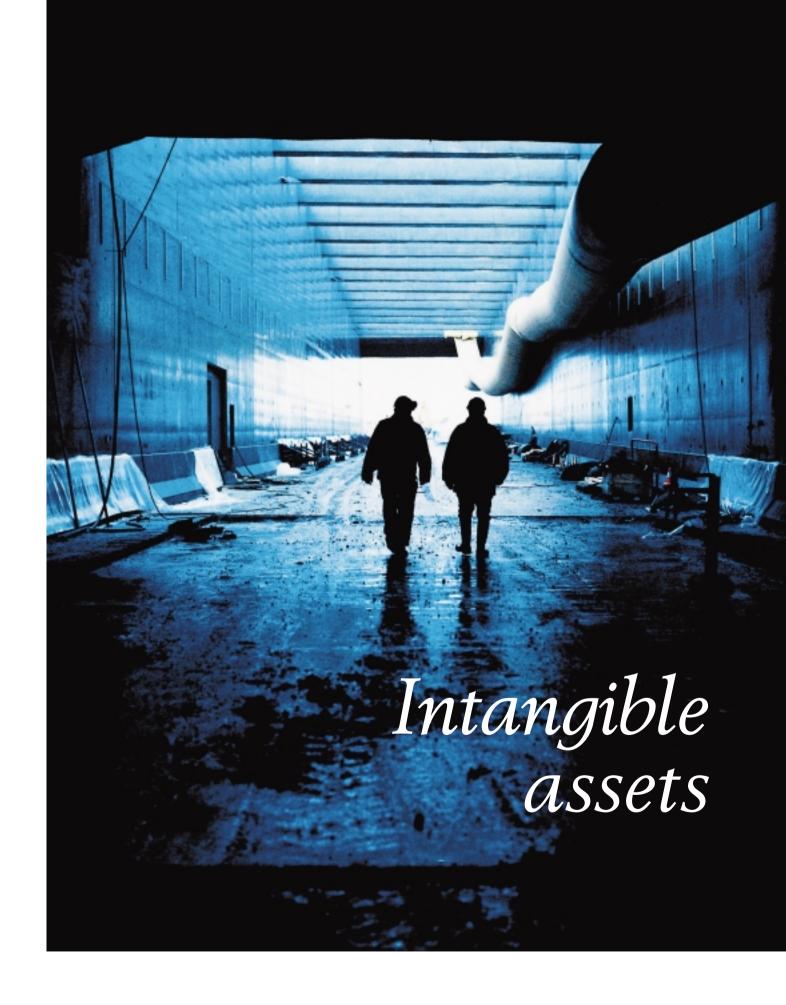
A specialized unit for the development of customized financing solutions has been in operation for several years. The services offered include private financing of major infrastructure projects, such as the Arlanda Link, rental agreements for customers who do not want to own their own premises or facilities and leasing solutions or credits for the development of residential areas.

NCC Insurance

NCC currently operates two strong and well-consolidated captive insurance companies. The objective for these companies is to enable NCC to manage its own insurable risks through active damage protection at continuously reduced costs.

These operations, which have been built up over many years, offer NCC's internal customers a wide range of programs and products on market terms. One example is the legal requirement to rectify construction faults, coverage of which is now provided by NCC's own captive companies.

NCC Insurance AB has a concession to conduct direct insurance operations in Sweden, while NCC Re Ag, based in Zurich, Switzerland, is the Group's reinsurance company. A program of damage-prevention measures has been developed in order to reduce costs for quality defects.



INTANGIBLE RESOURCES ARE INCREASINGLY IMPORTANT VALUE GENERATORS

Since 1994, NCC's sales have increased by approximately 20 percent per year. A gradual transformation has occurred from a mid-size Swedish construction company into an international Group with a leading position in the Nordic and Baltic Sea region.

During the same period, NCC's business model has also been transformed gradually from one based on the needs of a traditional construction and real estate company to one that enables NCC to actively control the entire value chain, from project concepts to sales.

Compared with the past, the current strategic focus demands a somewhat different resource mix in which intangible

assets are increasingly important. Such assets as the organization's collective expertise, a strong brand and tools and systems for management and control are not visible in the balance sheet but are nonetheless of the utmost importance to NCC's ability to generate profits.

Eventually, the same will apply to research and development programs designed to create new customer solutions, reduce costs, increase revenues or produce environmental improvements.

The following pages describe the intangible resources in NCC that play a major role in the Group's development.

NCC'S BALANCED SCORECARDS

Systematic development of NCC's intangible assets creates value for customers, owners, employees and society as a whole. During 1999, NCC supplemented its established operational control measures by introducing a control model based on balanced scorecards.

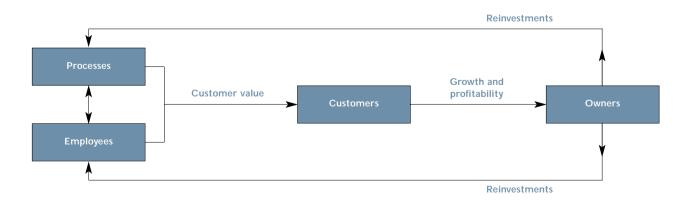
These scorecards are a very appropriate tool for process-oriented operations of the type conducted by NCC, since they adopt a holistic approach. In addition, the control focus shifts from cost-based to value-oriented parameters. Fundamentally, this involves a change from a backward-oriented to a future-motivated control model for operations. NCC's balanced scorecards include measurements, analyses and actions that ensure implementation of adopted strategies.

A number of control parameters measure the progress that has been made in operations in relation to established strategic goals and ensure that value is being created for NCC's stakeholders. Follow-ups of these control parameters should result in continuous development of the Group's processes and provide support for appropriate activities.

NCC's balanced scorecards include four perspectives:

- THE PERSONNEL PERSPECTIVE, which focuses on how NCC's employees perceive their jobs, their own development and NCC as an employer. This also includes composition of the workforce.
- THE PROCESS PERSPECTIVE, which focuses on both productivity (doing things right) and continuous improvement such as renewal (doing the right thing).
- THE CUSTOMER PERSPECTIVE, which focuses on how NCC is perceived by its customers, as well as the Group's position in various customer and product segments.
- THE OWNER PERSPECTIVE, which focuses on value growth for NCC's shareholders.

Ultimately, the reporting of control data showing NCC's value creation in relation to important stakeholders will become so comprehensive that external parties will be able to easily monitor the Group's performance in several dimensions, such as financial position, customer value, efficiency, environmental impact and effects on society as a whole.



TOOLS FOR CREATING VALUE

A prerequisite for NCC's decentralized organization, with thousands of workplaces and operations in several countries, is a strong business culture with well-functioning systems that hold together operations. Continuous development of structural capital is designed to increase cost efficiency, improve customer offerings and sharpen competitiveness. Group-wide work methods and terminology are other prerequisites for fully exploiting synergies across business area and national borders.

SYSTEMS FOR BUSINESS INTELLIGENCE

NCC's strategic work is based on extensive business intelligence and competitor analyses. NCC Future, which involves the use of scenario technology to identify factors considered to have the greatest impact on developments within the industry, is an important part of this work. Scenario technology takes a more long-term perspective than the Group's annual strategy work and is intended to fully exploit the profit potential in current and prospective business projects and to create a realistic approach to future opportunities.

The identified development trends are updated in pace with changes in general business conditions. Systematic compilation and analysis of information in prioritized areas provides management with relevant facts for decisions and increases their preparedness for action. During 1999, a new corporate staff unit was created for Business Development, which is responsible for the Group's strategic planning, business intelligence, future scenarios and resources for mergers and acquisitions.

QUALITY SYSTEMS AND CERTIFICATION

On average, quality deficiencies in the construction industry result in cost overruns of 5 to 10 percent of the total production cost per project. Analyses also show that 80 percent of these deficiencies are the result of recurring faults, which indicates considerable potential for systematic improvement programs.

A well-functioning quality system is a powerful tool for control and development of operations. Documented procedures also facilitate rational and effective work that contributes to both customer satisfaction and increased profitability.

NCC's vision includes an ambition to become the industry leader in terms of quality. Accordingly, Group management set the objective that all Swedish operations were to be quality-certified by year-end 1999. This goal has been achieved. Other parts of Group operations are partially certified and work on implementing quality systems in other markets continues.

Quality work can be briefly described as an improvement spiral consisting of planning, implementation and follow-ups combined with performance evaluation and analysis aimed at providing a basis for continuous improvement.



ENVIRONMENTAL MANAGEMENT SYSTEMS AND CERTIFICATION

Construction is one of the industries that have the greatest impact on the environment. Customers and other stakeholders are increasingly demanding that operations be conducted in an environmentally compatible manner.

NCC's aim is to be the sector leader from an environmental viewpoint. Environmental management systems are being introduced in order to integrate environmental issues into all facets of operations. Environmental management systems with clearly defined targets are driving the development of NCC's products and production towards greater energy efficiency and reductions in the use of harmful substances and the environmental impact of transports. These are also the areas in which NCC's customers are demanding superior environmental performance.

One example of environment-related business development within NCC is site remediation and ecological treatment of leachate from landfills. The market for such services is expected to increase as a result of new environmental legislation.

During 1999, environmental work focused primarily on training aimed at achieving ISO 14001 environmental certification of Swedish and German operations by year-end 2000. The time plan for other Group units will be established during 2000.

More information on NCC's environmental work is available in a separate environmental report, which can be ordered from NCC, or directly via the Internet at www.ncc.se.

EFFICIENT IT SUPPORT FOR THE ENTIRE GROUP

NCC's growth strategy demands an efficient IT infrastructure that provides rational support and communication channels for all parts of the organization. A functional IT infrastructure is also a prerequisite for enabling state-of-the-art and efficient cooperation within NCC's strongly decentralized organization. This generates distinct economies of scale and, as a result of the Group's size, development costs for information systems can be distributed over a large number of units.

In addition to infrastructure, the Group's IT systems include support systems that provide construction sites and offices with tools that enhance the efficiency of production, administrative and sales activities. These systems interact in a common structure that features an exchange of information via Group-wide databases. The IT infrastructure and administrative systems constitute the basis for IT support throughout the Group.

During 1999, new project management tools were introduced that were developed specifically for contracting operations. These new IT tools facilitate a radical change in work methods, since they enable integration of all the parties involved in a project, from initiation to completion. The rationalization potential is considerable and should be realized in the next few years. In addition, the development of e-business systems and systems for "experience recycling" will enable further efficiency gains.

NCC's Intranet was expanded during 1999 to include all of the Group's markets. The Intranet service plays a major role in making the Group's collective expertise available to all employees and in creating a Group-wide business culture.

SYSTEMS AND PROCEDURES FOR MORE EFFICIENT PURCHASING

Considerable economies of scale can be generated in the purchasing area. Accordingly, increased purchasing efficiency, while capitalizing on NCC's size, will have a major impact on the Group's costs, profit margin and competitiveness.

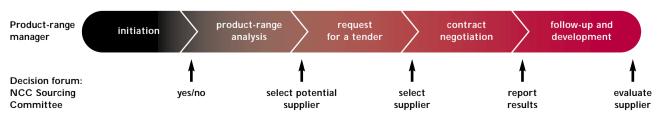
The most important measures for sharpening purchasing efficiency are control of purchasing authority and purchasing behavior, skills development, purchasing coordination between business areas and Group companies and development of administrative support for NCC's purchasers.

NCC Sourcing Committee was formed in 1999 with the aim of internationalizing the Group's purchasing activities and establishing coordinated purchasing across national borders. At the same time, the purchasing function was made more professional through the recruitment of strategic purchasers with responsibility for various product areas. A comprehensive training program was arranged for purchasers during 1998 and 1999, in order to boost the Group's purchasing skills (see page 23). A new IT structure for purchasing was introduced in 1999, comprising systems for purchasing, supplier ratings and purchasing statistics, as well as test operation of e-commerce.

In general, purchasing work within NCC is conducted in accordance with NCC Sourcing Process, which consists of five sub-processes (see illustration). Until now, coordinating purchases across national borders has been unusual in the construction industry. On a Group-wide basis, NCC Sourcing Committee covers about 30 product-range areas that represent a considerable purchasing volume. International agreements have been concluded in approximately half of these areas, resulting in major cost reductions.

In the Swedish purchasing organization, which is based on the same segment-divided structure, the proportion of purchases made in accordance with the new work method rose to 28 percent (18), corresponding to a purchasing volume of more than Sek 4 billion.

NCC'S PURCHASING PROCESS



INNOVATIVENESS PLACES THE FOCUS ON IDEAS

"Innovation" is one of NCC's key concepts and a driving force for the Group's development, with respect to both operations in general and individual projects. Since the quality of ideas has become an increasingly powerful competitive tool, research and development (R&D) plays an active role in value-creating processes.

NEW DEVELOPMENT PORTFOLIO

NCC makes systematic and long-term investments in R&D in order to ensure constant availability of knowledge and competence of the highest standard. R&D operations are conducted in two ways:

- Internal R&D work, meaning product and method development in which cooperation with customers and suppliers is prioritized.
- Participation in external R&D projects, primarily in the form of national and international R&D programs.

A large portion of development work is conducted as part of construction projects. This work, however, is often perceived as being directly linked to operations and not as development in the conventional sense. A good example of such work is the development of prefabricated tunnel elements for the Öresund tunnel. (See page 31.)

More long-term development work is conducted in NCC's five business areas and within the Corporate R&D unit. NCC Technology, the in-house technology unit, is an important internal R&D resource. The Group's in-house research, in combination with an extensive network of contacts with Swedish universities, is designed to ensure that NCC's service offering and production methods are the best in the industry.

R&D work is led and coordinated by the Group's R&D Council in which all business areas are represented. Work is conducted in a project form, often in cooperation with customers and suppliers. NCC leads or participates in several national research programs, such as Competitive Building and IT Construction and Real Estate, as well as several EU projects. Participation in these projects is often mediated through NCC's industrial doctorate programs. NCC also sponsors several professorships at universities/institutes of technology and participates in various steering committees at universities/institutes of technology and research institutes. The following research areas are prioritized:

- Environment with particular emphasis on energy issues
- IT
- Intelligent buildings
- Increased construction efficiency
- "Neighborhood-friendly" restoration and renovation

ENVIRONMENTAL RESEARCH

NCC has created thee different research programs in the environmental area: increased energy efficiency in buildings, the interior environment and the site environment. The focus of this research includes the buildings' design and energy supply systems, such as solar power. NCC participates in the national solar electricity program Solel 97–99, the results of which will be presented at the Boot Housing Exhibition in Malmö in summer 2001, and in Stockholm's Hammarby Sjöstad project.

Environment-related development work is also being conducted for the recycling of construction waste. At the Gruvön paper mill, 8 000 tons of crushed cement was re-used as road construction material. In Lilleborg in Oslo, Norway, renovation of factory buildings is in progress in which the re-use of bricks is being applied.

The need for treatment of leachate and wastewater is increasing constantly. NCC applies the latest research results from so-called EO (ecological obstruction) technology, and conducts R&D in collaboration with the Royal Institute of Technology in Stockholm and the Agricultural University of Warsaw.



MAJOR INVESTMENT IN INFORMATION TECHNOLOGY

NCC's largest development investment relates to the application of information technology in Group operations. In addition to this corporate IT project, NCC is also conducting a number of other IT-focused R&D projects.

One example is the use of 3D modeling, primarily in the planning phase. Another project is being conducted in cooperation with the Royal Institute of Technology and MoPo (Models for the construction process). This focuses on the development of IT-based tools and methods for the analysis and planning of construction projects from a process perspective. NCC and Chalmers Technical University are jointly conducting a study into how virtual reality (VR) can be used to support the design, construction, functional analysis and administration of complex buildings.

NCC is also participating in a Nordic project to create communication standards for construction information that can be used throughout the lifetime of a building.

FOCUS ON INTELLIGENT BUILDINGS

Intensive development in the field of intelligent buildings is under way. By integrating information technology into buildings, it is possible to create intelligent buildings with IT systems that can monitor the building's operation and adapt the interior climate to individual preferences. Monitoring, security and other service functions can be controlled via the Internet. During 1999, an agreement was concluded with the telecom company Ericsson regarding R&D collaboration in such areas as telecommunications and buildings. This agreement has already resulted in NCC being able to offer properties equipped with IT communications in connection with occupancy. A concept for broadband solutions for tenant-owner associations is also under development.

BOOSTING EFFICIENCY IN THE CONSTRUCTION PROCESS

NCC is constantly working to enhance the efficiency of the construction process through increased industrialization. IT is creating an excellent foundation for more efficient coordination among the parties involved in the construction process. Work at the construction site also needs to be industrialized.

NCC is one of the world's leading companies in the development of self-compacting concrete, which enables industrial on-site concrete forming, which significantly improves the working environment for concrete workers. This development is being conducted as part of a major ${\tt EU}$ project, which is led by NCC.

Within Sweden's Road Bridge Tunnel program, one of NCC's students in the industrial doctorate program is working on the development of industrial bridge construction at Chalmers Technical University.

NCC also participates in development partnerships with several suppliers, as exemplified by the collaboration between NCC, Danogips and Isover with respect to rationalizing construction featuring light walls made of plasterboard and steel rods.

NEW METHODS FOR "FRIENDLY" RENOVATION

NCC is involved in a major EU project led by the housing company Kalmarhem. This aim of the project is to develop methods that enable renovation of multi-unit dwellings while having as little impact as possible on the tenants and the environment. In cooperation with Vasakronan, a study is also being conducted of communication and feedback of experience in the renovation of commercial properties.

FOCUS ON INDUSTRIAL DOCTORATES ATTRACTS STUDENTS

In order to strengthen the Group's long-term supply of skills, NCC invests in industrial doctorates that enable employees to gain a licentiate or doctor's degree by conducting research at a university. The area of research is linked to NCC's prioritized development areas or core technologies.

DISSEMINATION AND PRACTICAL APPLICATION OF R&D RESULTS

An important part of R&D work is to introduce the results into NCC's operations. Several different methods are applied within the Group, such as:

- networks and specialist units as receivers of R&D results
- channeling via the Group's technical unit NCC Technology
- training through seminars, in cooperation with NCC University
- technical implementers; that is, personnel who are specially appointed to introduce R&D results and new technology
- state-of-the-art IT tools

NCC's aggressive R&D investments are an important part of its work to increase the Group's attractiveness as a supplier, partner, investment object and employer.



Imagine construction methods that reduce wear on the body

"What I noticed first was the silence. Usually, pouring concrete makes a lot of noise. Now you hardly need ear protectors," says Anders Sörberg, who has been a concrete worker for 15 years.

Last autumn, he tested the use of self-compacting concrete for the first time when a railway bridge was being built north of Motala, Sweden. Only Anders and the pump operator were required to mold the nine-meter-high bridge foundation across the two tracks. "Normally, we would have needed six men," observes Anders.

Vibrating rods are usually used to ensure that the concrete properly fills out the molding forms, but the vibrations from this method are also absorbed by the concrete workers' bodies. "It causes injuries. It wears out your back, your fingers go white and you lose feeling in your hands," explains Anders Sörberg. Most concrete workers suffer such vibration-related injuries and are forced to leave their jobs prematurely.

To improve the working environment, NCC began work three

years ago on a project involving self-compacting concrete. A number of European industry institutes and universities are participating in this EU-supported project. After development work and tests on a small scale, NCC has been able to conduct several full-scale tests with self-compacting concrete, including the railway bridge outside Motala.

"The concrete workers who have tested the new concrete definitely do not want to revert to the old technology. Even if it costs more per cubic meter than conventional concrete, it saves time and boosts productivity. Above all, it eliminates vibration-related injuries among employees," says Marianne Grauers, NCC's project coordinator.

"My experiences are exclusively positive. There is less wear on the body and the concrete is much easier to work with. This must be the future," concludes Anders Sörberg, concrete worker, in Motala.

INCREASINGLY A KNOWLEDGE COMPANY

NCC's corporate vision of being the leading construction and real estate company with respect to the environment, efficiency and development power demands an advanced and powerful process for supplying human resources. The service content in NCC's operations is increasing constantly and becoming more complex. This makes the development of human resources a crucial success factor.

WELL-DEVELOPED PROCESS FOR SKILLS SUPPLY

NCC's work to ensure the supply of human resources has four dimensions: recruitment, training, on-the-job learning and integration of leading-edge expertise. The development of human resources is one of the areas that was followed up during 1999 through the introduction of balanced scorecards. (See page 16.)

RECRUITMENT

During 1999, NCC's skills were enhanced through the recruitment of specialists in the areas of finance, the environment, purchasing and IT. At the same time, a broad recruitment base was assured. Two key groups for NCC's operations are engineers, including civil engineers and others with engineering degrees, and recent senior high school graduates from construction engineering programs.

Each year, some 280 students graduate from university-level civil engineering programs, and some 550 students from other university programs focused on construction. NCC needs to recruit about 100 engineering graduates each year. Recruitment takes place primarily through the trainee engineer program. During 1999, 80 trainee engineers were recruited.

In total, NCC's Swedish operations comprise slightly more than 700 persons with engineering degrees, of whom about half are aged under 35. The proportion of engineers with university degrees has increased in recent years as a result of recruitment to the trainee engineer program.

A successful recruitment process demands that NCC is perceived in the labor market as an excellent employer. NCC conducted a number of activities at universities during 1999 to stimulate interest in the company, including a recruitment campaign aimed at all final-year engineering students.

Another very important channel for providing information about NCC as an attractive employer is the Building Competence program through which engineering students are offered summer jobs and training under the auspices of NCC University. During 1999, 80 engineering students participated in this program, which will become an increasingly important base for recruitment of engineers.

Recruitment of skilled workers takes place within the framework of an apprenticeship program in which senior high school courses are integrated with practical work at NCC workplaces. Currently, the Group's Swedish operations have 295 apprentices.

TRAINING AND ON-THE-JOB LEARNING

The starting points for both of these forms of skills development are annual performance reviews, combined with follow-ups conducted through NCC's training system and the Human Resources Index (HRI) employee survey. Since 1996, NCC has been conducting annual surveys among all employees. These surveys provide a valuable tool for developing leadership, competence and organizational skills. The results for Swedish operations are presented on the following pages. As of autumn 2000, the survey will also include NCC's operations outside Sweden.

Performance reviews are one of the most important means for developing NCC's personnel. The goal is for all salaried workers to participate in a high-quality performance review each year, followed by implementation of the development measures resulting from these talks. Eventually, this goal will be extended to cover all employees.

GOAL ATTAINMENT - PERFORMANCE REVIEWS

	1997	1998	1999
Participated in performance reviews, % Regarded the performance review	72	82	81
as positive, %	66	66	68
Implementation of decided activities, %	-	-	36

The employee survey shows that the vast majority of salaried employees participated in a performance review during 1999 and that the perceived quality of the reviews had increased. However, decided training activities were not implemented to a sufficient extent. Measures in the form of training and leadership development will be implemented in order to improve the results, based on established goals.

During the performance review, the supervisor and the employee jointly determine suitable training and other development activities. During 1999, 18 000 training days were held with the following distribution of subject areas:



Investments in industrial doctorates generate new knowledge that contributes to systematic development of NCC's operations.

• Working environment, 12 percent

• Computer skills and economics, 22 percent

- Legal issues and administration, 6 percent
- Leadership development, 7 percent
- Marketing and purchasing, 7 percent
- Production management, 26 percent
- Technology, 20 percent

Most of these training measures relate to core skills in technology and production, as well as computer skills and economics. The systematic nature of the training system is beginning to generate results in the HRI employee survey. As the table on page 24 shows, the trend of the skills development index is clearly improving, particularly for salaried employees. The current challenge is to determinedly develop training and onthe-job learning measures for skilled workers.

During the year, a number of important specialist training programs were implemented to support prioritized programs of changes. The principal and most extensive was the course for purchasers that was started in 1998 and concluded in 1999. All 170 purchasers in Sweden have now completed a program that is intended to contribute to establishing a modern purchasing culture at NCC. Purchasers in other Nordic countries will gradually receive the same training.

The most important source of skills development lies in conscious on-the-job learning, meaning the opportunity to develop through trying new work assignments. The difference between salaried and skilled workers is evident in the employee

survey. On-the-job input is the most important source of learning for both groups, but is much more important for skilled workers than salaried employees. A more goal-oriented skills development program for skilled workers must therefore be based on training that is integrated into daily work.

INTEGRATION OF LEADING-EDGE EXPERTISE

Important leading-edge expertise is developed in research programs conducted jointly by NCC and universities/technical colleges. Investments in industrial doctorates generate new knowledge that contributes to systematic development of NCC's operations. Current industrial doctorate programs cover a wide spectrum of research ranging from temperature-induced cracks in concrete to computer models of the construction process.

The challenge in the construction industry is to disseminate this leading-edge expertise to the executives who have operational responsibility for production. To achieve this, NCC's R&D unit and NCC University initiated a training program in 1999 on the Leading Edge Technology theme, which included 160 participants during its initial phase.

SUPPLYING SKILLS AND LEADERSHIP

The supply of skills is based on a division of responsibility between supervisors and employees. The supervisor's role in this process is also measured in the hri employee survey, through the index for Leadership style and Influence. Leadership style includes taking an interest in employees and their development. The index for Influence reflects the employee's perception of opportunities for influencing work assignments and the supervisor's willingness to consider the employee's views. NCC's high index scores for Leadership style and Influence are characteristics of a learning organization.

The indices for both Leadership style and Influence are

increasing. A trend in this direction is an indication of a progressively stronger corporate culture that supports the supply of skills and that NCC is moving in the right direction with regard to employee skills. The survey also reveals that the index for Motivation is trending in a negative direction, which is a serious indication that measures must be implemented to reverse the trend. The lower index is due to the fact that production supervisors, in particular, expressed dissatisfaction at the heavy workloads experienced during 1999, because of the high rate of change within NCC. The introduction of IT and quality systems in the organization initially resulted in increased workloads.

NCC'S EMPLOYEE SURVEY - HRI

SWEDISH INDEX	1997	1998	1999
Performance	73	72	72
Motivation	62	6o	58
Leadership style	58	58	59
Management	6o	6o	6o
Skills development	40	41	42
Influence	58	6o	61
Cooperation/support	54	54	53

The index values in the table range from 0–100. Each value has been calculated on the basis of several survey questions.

Performance – being aware of customer requirements and doing a quality job.

Motivation – the energy that employees devote to their work, their willingness to make an effort.

Leadership style – the manager's ability to develop relationships, be honest and take care of individual employees.

Management – the manager's ability to establish definite objectives and plans, and then implement and organize them.

Skills development – ability to learn something new.

Influence - potential to influence.

Cooperation/support – support provided by established procedures.



BUILDING A TRADEMARK IS A MATTER OF KEEPING PROMISES

NCC's relations with customers, owners, public authorities, employees, the media and other important stakeholders are of vital importance to the Group's growth and profitability. The balanced scorecards that were recently introduced will allow the development of relations with important groups to be measured.

THE TRADEMARK AS A STRATEGIC COMPETITIVE TOOL

NCC's strategic focus on geographic expansion, strong market positions and a high degree of added value require a strong trademark.

During 1999, a new logotype was established that will be used in all markets to symbolize the values that NCC represents. Today, the strength of the trademark lies primarily in a high recognition value and high credibility in the construction and real estate industries. The goal is to further strengthen the common Nordic/Baltic Sea region profile and to secure a leading position by being perceived as the most innovative and responsible company. As part of this effort, NCC is making the following promises:

- We shall be open, provide information and take the opinions of others into consideration before construction commences, during the entire production period and after completion.
- We shall set a good example by showing concern for people and the environment that extends over many generations.
- We shall use construction materials and methods that are as environmentally compatible as possible.
- We shall complete projects on time and keep the promises we make.

These promises are of fundamental importance to NCC's ambitions of making a positive contribution to the development of society and strengthening relations with important stakeholders.

CUSTOMERS

The customer relationship is of crucial importance and one of the four criteria that will be monitored through the balanced scorecards.

Examples are provided below of how NCC is working to improve relations with customers and how this work is followed up.

NCC Building

NCC Building established a system in 1997 for measuring customer satisfaction in completed construction projects. When a construction project is handed over, NCC Building's per-

formance is assessed using a survey. The results provide regional and business area managers with an excellent foundation for improving relations with the customer in question.

NCC Building also has a system for measuring repeat purchasing during the preceding 36 months. Together with details available in the total customer database, this information is valuable for developing relations with key customers.

Collaboration with key customers aimed at the joint creation of business that is profitable for both parties was intensified during 1999, in part through the appointment of business managers. (See page 37.)

NCC Real Estate

Customer satisfaction has been measured for many years within NCC Real Estate for the purpose of developing customer relations with identified key customers. The business area uses a Satisfied Customer Index for this purpose.

The SCI is a weighted index ranging from I to Ioo that reflects the customers' overall perception of NCC Real Estate. The index reflects the answers to three questions: "How satisfied is the customer with NCC Real Estate from a total perspective?", "How well does NCC Real Estate meet the customer's expectations?" and "How close is NCC Real Estate to being a perfect landlord?" The SCI was unchanged in 1999.

NCC Real Estate also measures propensity for repeat purchasing, the index for which shows how probable it is that a customer will remain with NCC Real Estate in the event of changed or unchanged needs. This index improved in 1999, particularly with regard to unchanged needs.

The customers' propensity to recommend NCC Real Estate is also measured. Reputation is the term used to provide a measurement of how favorably the customer speaks about NCC Real Estate in contacts with colleagues, friends and others persons. This index also increased in 1999.

NCC REAL ESTATE

	1997	1998	1999
Satisfied Customer Index	71	69	69
Repurchase propensity, unchanged needs, %	68	77	82
Repurchase propensity, changed needs, %	68	76	79
Reputation	65	64	66

Source: CFI-Group

NCC HOUSING

When tenants move into their new home, a "moving-in survey" is conducted to measure the customers' perception of contacts with NCC's sales and construction site organizations from the time of the first contact until moving in. Experience gained from these surveys is documented and transferred to new projects.

The moving-in survey is followed up a year later with a resident survey. This survey is intended to measure the customers' perception of their new home and how well it meets their expectations.

OWNERS

The relationship with NCC's owners is one of the dimensions that is measured with the balanced scorecards. NCC also participates each year in image analyses that are conducted immediately after the publication of the interim first-quarter report. More than 100 telephone interviews are conducted among major institutional investors, brokers, market analysts, journalists and active shareholders. The model includes ten evaluation criteria for measurement:

- Interest in NCC as an investment object
- Earnings potential
- Ability to meet earnings expectations
- Business concept
- Sector prerequisites
- Management control
- Innovation and ability to act
- Confidence in ownership structure
- Financial strength
- Information to the stock market

The market's overall impression is measured in terms of a Weighted Profile Value, which is the sum of all scores that NCC receives on the ten criteria, weighted by the importance attached to each one. The scale ranges from one to five. Experience shows that the limit for an excellent profile value is about 4.0. Higher values are unusual and should be considered an indication of the current best-in-sector company. Values below 3.0 can be interpreted as unsatisfactory performance. The overall impression is that NCC is above the acceptable level but that its score can hardly be regarded as high, even though its position has improved since spring 1998.

IMAGE ANALYSIS - STOCK MARKET

	1997	1998	1999
Weighted Profile Value	3.3	3.1	3.3

Source: Prospera

NCC's primary strength, according to the survey, lies in management control, although other aspects of management's competence and the dissemination of information are valued positively. Weaknesses in the profile are primarily sector-related prospects and NCC's ability to meet earnings expectation, which indicate that the market is not satisfied with the historical earnings trend. On the other hand, expectations for future growth remain high, which is reflected in increased confidence in the Group's earnings potential and management competence.

MEDIA

NCC's information policy stipulates that the Group's dissemination of information must be characterized by openness, honesty and reliability. In order to assess the relationship to the media and the image of NCC that is projected in various media, an annual survey of the number of media references is made in which each reference is classed as positive, negative or neutral. The identified references totaled 8 345 in 1999, of which 10 percent were positive, 7 percent negative and 83 percent neutral.

NCC IN THE MEDIA

Year	1997	1998	1999
Number of references	6 425	7 511	8 345
Positive, %	25	15	10
Negative, %	13	12	7
Neutral, %	62	73	83

Source: Observer Media Intelligence

Media monitoring of NCC has increased sharply during the past three years. At the same time, the monitoring appears to be of an increasingly neutral, registering character.



GROUP STRUCTURE NCC AB

	NCC CIVIL ENGINEERING	NCC HOUSING	NCC BUILDING	NCC INDUSTRY	NCC REAL ESTATE
NCC Sweden		_		_	_
NCC Denmark					
NCC Finland					
NCC Norway					—
NCC Poland					
NCC Germany					
NCC International					

The division of operations into business areas enables specialization and focus in terms of customers, technology, development and expertise. The subsidiaries' unique know-how and contacts in the countries concerned enable them to play a key role in the cultivation of local markets.

THE BOT CONCEPT IS WIDENING THE VALUE CHAIN

BUSINESS CONCEPT

- NCC Civil Engineering shall utilize its high level of expertise, quality and cost-effectiveness to initiate, plan, refine and implement civil engineering projects in the Nordic region and other selected markets, through interaction with customers.
- NCC Civil Engineering shall engage in major civil engineering projects in prioritized markets outside the Nordic region.
- NCC Civil Engineering shall be able to offer financing solutions and undertake the operation and maintenance of facilities.

STRATEGY

The focus of the strategy is on strengthening positions in the Nordic countries and Poland, and international expansion.

Important areas of strategic development within NCC Civil Engineering include specialization, an increased share of the value chain, internationalization and skills supply.

The reorganization of civil engineering operations in Sweden that began in January 2000 is one example of the specialization process. Operations in Sweden are being concentrated in five regions. This change will enable the business area to respond more effectively to changing market conditions and will sharpen its overall competitiveness. All road-surfacing operations have been separated from the regional organization and concentrated in a single unit, Beläggning Sverige. The aim is to improve efficiency and business trends in the asphalt segment, strengthen market positions and boost profitability by means of specialization.

NCC Civil Engineering's opportunities to cover a larger section of the value chain is increasing as a result of the development of the BOT (build, own/operate and transfer) concept in a separate unit, combined with a higher share of contracts involving operations, service and maintenance.

Operations in Poland were intensified in 1999, through such measures as a small acquisition. The intention is to carry out additional acquisitions in future.

Company-wide and individual skills supply programs are in place in all markets.

PRODUCTS AND SERVICES

NCC Civil Engineering performs new construction, repair, operations and maintenance within the following product areas:

- roads, bridges, tunnels and underground facilities
- railways and airports
- ground and pipeline systems

- road surfacing
- operation and maintenance of roads and municipal facilities
- environmental improvements
- · energy facilities
- other civil engineering projects, such as process plants, water and sewage treatment plants, harbors and quays.

The subsidiary company Hercules Grundläggning AB is the Nordic market leader in foundation engineering and Byggs Sprutbetong is one of the leading companies in the field of bedrock reinforcement.

CUSTOMERS

The total customer base for the Swedish civil engineering business is approaching 2000, with fewer than 150 customers accounting for approximately 80 percent of net sales. The largest customer is the Swedish National Road Administration, representing more than 20 percent of net sales. Public sector customers dominate in the other Nordic countries.

MARKETS

Roadwork and civil engineering in Sweden has declined in recent years. The National Road Administration and the National Rail Administration have both instituted additional cutbacks in new investments for 1999 and 2000.

This downturn is offset to a certain extent by growth in local and small-scale markets resulting from increased construction within other sectors. However, the large infrastructure projects are becoming ever fewer and price competition ever sharper.

At present, most business in Sweden consists of small and medium-sized projects. A total of slightly more than 2000 projects were carried out in Sweden in 1999. Of these, the majority had a total contract value of less than SEK 5 M.

The Nordic region is now a single market. Competition has intensified in Sweden with the entrance of companies from Norway, Denmark and Finland into the market.

SIGNIFICANT EVENTS

In December 1999, NCC acquired slightly more than 25 percent of the shares in PRInz, Poland's third-largest highway builder. The acquisition is an important step in NCC's strategy of developing civil engineering operations in Poland.

Notable among NCC's current major projects is the expansion of the Southern Link in Stockholm, a project worth some SEK 700 M. NCC is also involved in the expansion of Arlanda Airport outside Stockholm. Noteworthy new commissions



during 1999 include a drawbridge in Södertälje, railway-track laying for the Öresund Link land connection at Lernacken and a section of the expansion of the Botniabanan railway line.

NCC heads Øresund Tunnel Contractors, ØTC, which built the 3.7-km long tunnel section of the Öresund Link. The final tunnel section was put in place in January 1999 and the Öresund Link will be opened for traffic on July 1, 2000. NCC's share of the contract amounts to some SEK 1.3 billion.

NCC Denmark's civil engineering unit is involved in a number of important projects, including membership of an international consortium that is expanding Copenhagen's "Metro" subway system.

NCC Norway is conducting a number of significant civil engineering projects, including several tunnel projects. At 24.5 kilometers, the Laerdal Tunnel will be the longest road tunnel in the world when it is completed in 2000. The Bölma Fjord Tunnel, which is nearly eight kilometers and will connect the islands of Söyno and Sveio, is scheduled for completion in 2001. In late 1998, NCC Norway was awarded the contract to build two 1000 meter long suspension bridges as part of the "Triangle Link" – an order worth slightly more than Sek 500 M.

Civil engineering operations within NCC Finland were less extensive in 1999. NCC Finland is building a container terminal in Kotka, eastern Finland and a mine in Kemi, northern Finland.

INTERNATIONAL OPERATIONS

The strategy for international project operations focuses on four prioritized markets. Operations are being concentrated to the niches in which NCC's level of expertise and competitiveness can be most fully utilized.

During 1999, NCC International was quality certified by Det Norske Veritas of Norway and the Building and Construction Authority, an international institute in Singapore. Certification has made NCC a stronger contender for major underground projects in Southeast Asia.

NCC continued to extend cooperation through alliances during 1999. The Group is cooperating with the Italian construction firm Impregilo on major projects in Russia and the Baltic region, an alliance that operates under the name IGL-NCC Contractors. Sales offices were opened in 1999 in St. Petersburg and Moscow. In late 1998, the company obtained a commission to rebuild part of the St. Petersburg subway system. The contract is worth about Sek 1 billion, of which NCC's share is 25 percent.

In Nicaragua, NCC is involved in the reconstruction of

roads and bridges that were severely damaged by Hurricane Mitch. The order is worth approximately SEK 200 M and represents an opportunity for NCC to strengthen its market position in Central America. Past commissions in the region include construction of a hydropower plant in Costa Rica.

NCC is part of an international consortium that was awarded the concession for part of the A2 highway in Poland. The concession refers to a 362-km highway section stretching from west of Warsaw to the German border. In 1999, a contract was signed for the first stage, with a potential order value of more than Sek 8 billion, including financing. The construction part is worth Sek 5.4 billion, with NCC's share at Sek 1.3 billion. The total contract value for all sections is Sek 3 billion for NCC.

FINANCING - A KEY FACTOR

Privately financed or co-financed projects are an essential prerequisite for construction in several countries with widely disparate economic conditions. The global trend entails greater use of the BOT concept. Private or co-financing is expected to gain increasingly wide acceptance in Sweden and other Nordic countries.

In order to increase business opportunities within this segment and benefit from the competitive advantages existing within the NCC Group, NCC BOT was set up as a separate line unit within the Civil Engineering business area in January 1999. The BOT unit is responsible for Nordic and international project development. Current BOT projects include the Arlanda Link, the A2 highway in Poland, a district heating plant in Skurup and Kallax Cargo.

EARNINGS

Orders received by the Civil Engineering business area amounted to Sek II 268 (II 207) M.

Income after net financial items for the business area was SEK 200 (201) M. Pro forma earnings, including Superfos Construction, were SEK 200 (231) M. The decline in earnings is mainly due to the international project business having reported high earnings in 1998 in connection with completion

of a few major projects. However, improved earnings were reported by Swedish operations.

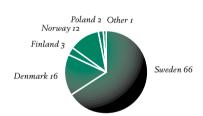
Cash flow before dividends was negative in the amount of SEK 524 (neg: 128) M. Cash flow was encumbered by investments, primarily the acquisition of Superfos, and by fewer large projects for which advance payments are made.

The return on capital employed was 13 (14) percent.

OUTLOOK

Despite expectations of a generally weak market trend, continued efficiency measures and development work will provide NCC Civil Engineering with favorable potential to increase its market shares. During 2000, the business area's operations will continue to be developed within selected segments, in accordance with the strategic plans that are formulated continuously with the aim of improving its business opportunities and competitiveness.

NET SALES BY COUNTRY, %



PRODUCTMIX LOCAL CURRENCY LOCAL CURRENCY LOCAL CURRENCY LOCAL CURRENCY LOCAL CURRENCY LOCAL CURRENCY SE DK FI NO PL Others Roadwork and road surfacing Bridges Railways Site preparation Industrial and process plants

KEY FIGURES, SEK M	1997	1998	1999
Orders received	10 012	II 207	11 268
Order backlog	6 404	6 698	5 547
Income after net financial items	141	201	200
Operating capital employed at year-end	1 856	1 944	1 793
Cash flow before dividends 1)	-266	-128	-524
Ratios ²⁾			
Operating margin, %	0,3	Ι,Ι	1,0
Net margin, %	1,3	1,8	1,6
Return on operating capital employed3), (% 10,0	13,9	12,8
Other			
Average number of employees	7 336	6 795	7 701

INCOME STATEMENT, SEK M	1997	1998	1999
Net sales	10 746	11 078	12 289
Production expenses	-9 952	-10 224	-11 233
Gross income	794	854	1 056
Selling & administrative expenses	-7 66	-732	-910
Shares in associated companies			-5
Capital gain on sales of associated			
companies		2	-15
Operating income	28	124	126
Financial items	113	77	74
Income after financial items	141	201	200
BALANCE SHEET, SEK M	1997	1998	1999
Buildings and land	85	103	96
Tangible and intangible fixed assets	338	345	376
Shares and participations	7	7	19
Interest-bearing receivables	140	126	124
Interest-free receivables	2 379	2 867	3 133
Liquid funds	2 840	2 544	2 276
Total assets	5 789	5 992	6 024
Equity	1 004	1 295	1 153
Minority interests	14	10	20
Interest-bearing liabilities and			
provisions	778	682	879
Interest-free liabilities and provisions	3 062	3 197	3 381
Project invoicing not yet worked up	931	808	591
Total equity and liabilities	5 789	5 992	6 024

¹⁾ See definitions, page 62.

Tunnels
Other

Ratios were calculated based on an operational balance sheet, whereby taxable interest-free
Group contributions were eliminated against the resulting untaxed reserves in the Group.
 Return figures are based on average capital employed.



Imagine launching underwater solutions tailor-made on dry land

Placing a 63 000-m³ concrete object that weighs 55 000 metric tons 20 meters below the ocean surface with a precision of a few millimeters is quite a feat.

This was actually achieved 20 times in succession by Øresund Tunnel Contractors (ØTC), an international consortium of five major companies led by NCC, as part of the construction of the world's largest immersed tunnel. ØTC also succeeded in beating the deadline set for the entire project.

One of the most remarkable achievements, however, was the unique production method used at the prefab plant built solely to meet the client's high standards for quality, punctual delivery, the environment and safety. Indoor production not only yielded high product quality, but also improved the working environment.

"Each 176-meter long tunnel element was made of eight segments that were 22 meters long by 9 meters wide," says Per Nielsen, Project Director for ØTC. "The segments were cast in a 30-hour continual process around prefabricated reinforcement cages that we moved up to the molds. The segments were then moved out on concrete beams and connected to one another. The technique had never been used before for tunnel construction,

but can be likened to assembly-line production on a gigantic scale."

At least equally sophisticated is the enormous lock device that was built outside the element factory in the northern port of Copenhagen. Once the tunnel elements had been fitted with water tight shot, 1.2 million m³ of water was pumped into the lock until the surface was ten meters above the surface of Öresund. The lock was then drained to that level and the elements, now floating in Öresund, could be towed to their assigned spots along the channel dredged in the seabed.

The first element was towed out on August 8, 1997. The twentieth and last tunnel element was immersed in early 1999. Including the approach ramps at Pepparholmen and Kastrup, the four-lane highway and double-track railway tunnel is 3.7 kilometers long.

"It was a tremendous challenge to coordinate five very experienced international companies in such a large project," says Per Nielsen. "The entire project was characterized by excellent cooperation, in which the specialist skills of each player were put to their best use. This, along with the experience we gained from the production process itself, yielded invaluable knowledge that will give us competitive advantages in future international projects."



TOTAL-PACKAGE HOUSING SOLUTION

BUSINESS CONCEPT

Based on a high level of expertise and well-functioning concepts and methods, NCC Housing shall initiate, develop and implement housing projects in selected markets in accordance with the desires, requests and needs of customers.

NCC Housing shall establish a position among the market leaders in proprietary housing construction in the Nordic region.

STRATEGY

The key strategic issues are:

- Continued establishment of proprietary housing construction in Norway, Finland, Denmark and Poland, while exploiting synergies across national and organizational borders.
- Further development of the organization in order to allow projects to be conducted as total-package solutions.
- Development of market and sales organizations to further enhance customer orientation.
- Acquisition of land in good locations.
- Developing products and services for the future based on innovative housing solutions.
- Continual skills and leadership development.
- Cooperation with NCC Building and NCC Real Estate in project development.

NCC Housing has developed a strong concept for total-package housing development. According to the total-package concept, in-house personnel lead every project, from concept to site acquisition, production and sale to the customer. This business model encompasses a larger part of the value chain than traditional contracts. The total-package solution also gives greater security and control to the customer.

By coming into contact with the customer before the framework and details of a plan are cemented, the project can be influenced and changed according to the customer's preferences. NCC's representatives are then included in discussions of municipal detailed development plans to enable the offering of quality housing and a good living environment.

Long-term, positive experience of total-package housing development is found primarily in Finland, Germany and Sweden. Housing production using total-package solutions was introduced in Norway, Finland, Denmark and Poland in 1999. In December 1999, NCC acquired Denmark's largest standard housing company, Bülow & Nielsen, as part of the build-up of a specialized housing unit in the Danish market. The potential for both increased market shares and profitable total-package projects is considerable in all domestic markets.

Total-package projects are more profitable than traditional

contracts, since they contain more value-creating activities. At the same time, NCC is subject to greater risk, since production is proprietary and ties up capital for a longer period of time. Knowledge of the local market, solid business skills and the ability to continually track the economic and political factors that affect demand for housing are crucial elements for managing the higher risk.

The acquisition of land in favorable locations is critical to the business area's further expansion and profitability. A comprehensive organizational change, concentrating business in growth areas, was carried out in Swedish operations in autumn 1999. The new organization creates four strong regions with adequate support resources for site acquisition and other key activities.

Development of attractive housing forms and innovative thinking when designing future products and services, such as housing for the elderly, student housing and IT in the home, are also of strategic importance.

PRODUCTS/SERVICES

NCC Housing builds homes under the total-package concept as well as on a contract basis for external clients. Project development comprises all forms of conveyance of ownership, but tenant-owner rights and direct ownership rights are currently the most common.

Customers in all markets are offered high-quality homes with considerable freedom of choice. The product and service range includes special packages for security and the indoor environment, support and advice concerning financing, IT in the home, care provision and service.

An increasing share of production is based on the total-package concept. In Sweden, such solutions accounted for 73 (65) percent of total production.

CUSTOMERS

NCC Housing's customer base comprises private individuals who buy apartments or single-family homes for themselves, as well as private and public housing companies, municipalities and county councils. The share of homes sold to private individuals is rising steadily.

MARKETS

NCC Housing is mainly active in Sweden, Denmark, Norway and Finland. German operations are concentrated in the Berlin-Brandenburg region and Hanover. Housing production in the Warsaw region of Poland also began in 1999.

The market for housing production within the segments and geographical markets served by the Housing business area totals approximately 135 000 units (see illustration). Production is mainly concentrated in growth regions.

A general trend in Sweden during recent years has been growth in the share of single-family homes in the total housing market. In 1993, single-family homes accounted for 27 percent of 12,100 housing starts. During 1998, the proportion of single-family homes rose to 46 percent of a total of 12 500 housing starts in Sweden. The corresponding figure for 1999 was 47 percent.

NCC Housing started construction on 2700 apartments in 1999 using the total-package concept. In addition, housing projects performed on a contract basis by the business area itself or other Group units. In 1999, the NCC Group began construction on a total of 7400 apartments, distributed as shown in the table below. The total proportion of total-package housing starts within the NCC Group was 47 percent.

To date, NCC Housing's main business, total-package housing production, has gained a market impact in Sweden, Berlin-Brandenburg, Germany, and Finland. In Sweden, where NCC Housing has its largest market share, NCC accounts for about 15 percent of the total of 15 000 housing starts in 1999. This means that NCC Housing's total-package concept had a market share of 9 (14) percent. The high figure for 1998 is attributable to the large number of projects begun during that year, with a correspondingly strong influence on market share.

Demand for housing is expected to increase during the next few years in Sweden, Finland and the Warsaw region. The number of housing starts is expected to remain unchanged in Norway, while we assume that demand in Denmark and the Berlin-Brandenburg area will decline somewhat. It should be noted, however, that the decline in Berlin-Brandenburg is from a high level. Despite the expected downturn, construction will start on a total of approximately 36 ooo units within the

HOUSING STARTS IN 1999

Sweden	2 176
Finland	2 773
Norway	456
Denmark	300
Germany	ı 671
Poland	31
Total, NCC	7 407



region in 2000. This is more than double the entire Swedish housing production for the same year.

NCC holds development rights for production of some 16 000 units, of which approximately 14 000 are attributable to NCC Housing. The geographical distribution of NCC Housing's development rights is as follows: Sweden 8 300; Germany 1300; Poland 700; Denmark 500; Norway 1700; and Finland 1400. Half of the Stockholm holding is in the Stockholm area.

EARNINGS

Orders received by NCC Housing amounted to SEK 4230 (3479) M. The increase is primarily attributable to the introduction of specialized housing production units in the Nordic subsidiaries. As of December 31, production of approximately 4600 (2900) units had begun, of which some 1600 (1900) were in Sweden. The decline in the Swedish market in 1999 was due to the initiation of a large number of major projects in December 1998.

Net sales amounted to SEK 3797 (2365) M. All markets showed increased net sales for 1999.

Income after net financial items was SEK II4 (13) M. The increase is attributable to earnings improvements in Swedish and German operations. Income was charged with start-up expenses for specialized units in Denmark, Norway and Finland.

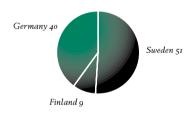
Cash flow before dividends was negative in the amount of SEK 735 (102) M, with the negative cash flow attributable to capital expenditures of approximately SEK 1.2 billion for land.

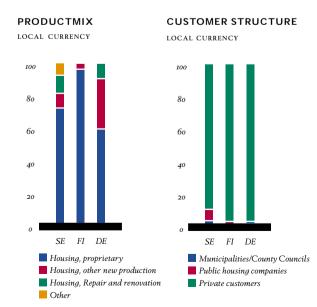
The return on capital employed rose sharply to 13 (4) percent, despite an increase in capital expenditures for land.

OUTLOOK

The favorable market conditions for NCC Housing are expected to continue for the next few years. It is anticipated that housing starts and net sales will rise during 2000, primarily due to the establishment of total-package housing production in Poland, Denmark and Norway. The share of total-package projects will increase, which will create the prerequisites for improved profitability within NCC Housing during the year 2000.







KEY FIGURES, SEK M	1997	1998	1999
Orders received	2 001	3 479	4 230
Order backlog	1 548	2 712	3 481
Income after net financial items	I	13	114
Operating capital employed at year en	nd 808	I 140	1 86о
Cash flow before dividends 1)	-42I	102	- 735
Ratios ²⁾			
Operating margin, %	0,3	Ι,Ι	3,8
Net margin, %	0,0	0,5	3,0
Return on operating			
capital employed3, %	5	3,9	13,4
Other			
Average number of employees	1 190	1 329	1 374

¹⁾ See definitions, page 62.

³⁾ Return figures are based on average capital employed.

INCOME STATEMENT, SEK M	1997	1998	1999
Net sales	2 041	2 365	3 797
Production expenses	-ı 866	-2 I5I	-3 354
Gross income	175	214	443
Selling & administrative expenses	-170	-205	-298
Shares in associated companies	,	16	5
Capital gain on sales of associated			
companies	I		-2
Gain (-loss) on sales of real estate	-1		4
Operating income	5	25	147
Financial items	-4	-12	-33
Income after net financial items	I	13	114
			·
BALANCE SHEET, SEK M	1997	1998	1999
Buildings and land	105	133	161
Tangible and intangible fixed assets	26	15	127
Shares and participations	7	32	32
Real estate held for future developmen	nt 452	469	1 519
Interest-bearing receivables	132	101	13
Interest-free receivables	617	713	851
Liquid funds	117	464	549
Total assets	1 456	I 927	3 252
Equity	251	370	333
Interest-bearing liabilities and			
provisions	571	861	1 553
Interest-free liabilities and provisions	482	678	1 361
Project invoicing not yet worked up	152	18	5
Total equity and liabilities	1 456	I 927	3 252

Ratios were calculated based on an operational balance sheet, whereby taxable interest-free Group contributions were eliminated against the resulting untaxed reserves in the Group.



Imagine being able to create a small town in the big city

"This is such a friendly neighborhood, with lots of trees and greenery. The buildings are just the right height, without all the skyscrapers you find in other newly developed parts of Berlin. This is a well-planned area that is turning into a separate urban district. Just about anything you could ever need is here, supermarkets, clothing stores, everything. Soon we'll even be getting a butcher's shop in the neighborhood. We're very happy here." Horst Lehmann doesn't at all regret settling down in Sonnengarten in the Glienicke district of northern Berlin.

He and his wife moved here when the first stage of the housing area was finished in late 1997. When the Sonnengarten development is completed in about two years, there will be 1300 apartments. The area has a mix of different forms of housing and ownership.

"Most of the older people like us moved here from rental apartments in Glienicke that were sold to private owners. We were able to get a rental apartment here, but many of the younger people moving into the neighborhood buy their apartments."

Glienicke is located next to what used to be the border zone between the former East and West Berlin. Here, on what was once the eastern side, the years since the fall of the Berlin Wall have been eventful. "Berlin has really changed. More and more people

are moving away from downtown Berlin, where housing is of a considerably lower standard. And if you live in Sonnengarten, you rarely need to go into Berlin. Virtually everything you need is right here," explains Horst Lehmann.

Architecture that is varied in color and form is an important element in the design of the area. In this colorful neighborhood, green is especially important. "The greenery has always been a major marketing point for Sonnengarten, and one of the main reasons people want to move here. The large park is also a meeting place," says Peter Jux, head of marketing for Sonnengarten.

And Horst Lehmann is impressed: "They've even worked on Sundays to plant and landscape the beautiful green spaces."

NCC Germany has achieved strong growth in recent years in an otherwise shrinking market. "We have taken market shares from other companies, primarily by mastering the entire value chain through the total-package solution. Sonnengarten also represents a tremendous effort towards marketing ourselves directly to customers. We have shown that we stand for quality and individual choice. Naturally, residents also appreciate the fact that we have managed to press operating costs down to half the normal level," says Kurt Nordgren, president of NCC Germany.



FULL-SERVICE PROJECTS AND SEPARATE UNITS FOR SPECIALIST EXPERTISE

BUSINESS CONCEPT

NCC Building shall be active throughout the Nordic and Baltic Sea regions in the initiation, planning, development and implementation of building projects and related services. By engaging in extensive interaction with customers, value is added and attractive business concepts formulated for new and existing customers.

STRATEGY

The strategy focuses on increasing profitability in NCC Building's prioritized segments. This shall be achieved through the development of concepts that match future customer needs and generate increased added value.

As a leading player in the Nordic construction market, the Building business area must be prepared, following careful financial and technical analysis, to accept all types of major construction projects.

Efforts aimed at more efficient production, changed purchasing patterns, "experience recycling" and knowledge transfer are continuing, primarily through greater specialization and an advanced IT structure. The importance of installations will increase in the buildings of the future. In response to this trend, special units are being created and a clearer division of responsibility established to enable concentration and greater specialist expertise. NCC Building is also working actively to develop value-creating partnerships with identified key customers.

Four areas that have been assigned higher priority as a result of dialog with our customers are installation systems, environmental issues, quality, and financing. Quality and environmental certification, investments in enhanced installation skills and in-house expertise, combined with financing solution networks, will ensure that the business unit has the best service offering in the market.

Competence development and the supply of future managers are other key strategic issues.

PRODUCTS/SERVICES

Wide-ranging expertise and a holistic approach make NCC Building an attractive partner for customers looking for an integrated, coherent process. The range of products includes full-service projects that cover the entire chain, from idea and production to management, as well as individual project segments in accordance with the customer preferences.

The business area specializes in new construction, extensions and remodeling within the Industry and Other buildings

segments. Other buildings include schools, hospitals, cultural buildings, offices and laboratories.

In the Swedish market, NCC Building also produces housing in cities where the Housing business area does not have its own production resources.

The building services market, meaning repair and maintenance, is relatively stable and can often lead to larger projects. During the year, NCC Building established a national region, with specialized representation in local markets. Gathering specialist expertise within a separate in-house unit increases the potential for "experience recycling," skills enhancement and business concept development. The new Construction Services unit has successfully reached significant national agreements with customers operating nationwide. Similar inhouse units are being developed in the other Nordic domestic markets.

The subsidiary Däldehög AB engages in new construction and maintenance of gas stations all over Europe. The business area's other operations include demolition, recycling and disassembly. NCC Building owns 90 percent of RÅD i Sverige AB, a specialist in the latter operational area.

CUSTOMERS

As a large contractor in the Nordic building market, the business area's customers span the entire spectrum of categories. Commerce, industry, research laboratories, trade, the public sector and academic institutions are a few examples from the customer base.

MARKETS

NCC Building's domestic markets are Denmark, Finland, Norway and Sweden. Corresponding building operations are being developed in Poland.

The positive trend in the Swedish market is continuing during 2000, but from a low level. All subsectors in the Swedish building market are expected to increase in 2000. The sharpest climbs are expected within residential building, with a 15-percent rise, and Other buildings, where growth of 6 percent is expected.

Wide geographical differences in building investments are a clear trend, with urban areas and university towns accounting for an increasingly large share of the total. This applies to college buildings, homes and industrial and commercial premises, as well as other infrastructure, such as hotels and sports arenas.

The Danish market will continue to show modest growth

in 2000. The market for Other buildings has experienced several vigorous years, due largely to the expansion of Kastrup. Based on this and the effects of the Öresund Link, continued high growth is expected for this segment in 2000. The repair and maintenance segment will also continue to grow.

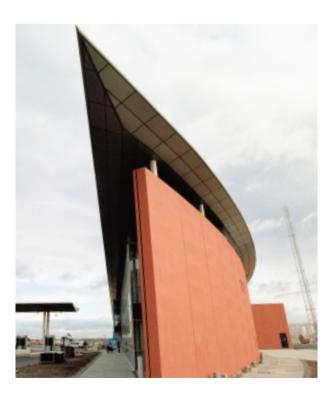
The Finnish market is expected to show a 4-percent increase in 2000, following a steep climb in 1999. We anticipate growth in all subsectors of the Finnish building market.

The weak growth trend in the Norwegian market will continue in 2000. Building activity has been intensive in Norway for several years, particularly in the Oslo region. The Gardermoen Airport is but one example of the major investments of the late 1990s. However, the expected downturn has not been as dramatic as predicted and the market is expected to begin growing again in 2000, albeit marginally.

Overall, we expect the Nordic building market to grow by 3 percent in 2000.

COOPERATION

The Nordic building units cooperate in several respects, including purchasing and IT, as well as the transfer of employees across national borders. An excellent example of the latter is



the cooperation between NCC Building in Sweden and NCC Building in Norway. During the Swedish building recession, employees from western Sweden were given the opportunity to work in the Oslo region, where construction has been extensive in recent years.

One of several interesting cooperative projects between NCC Building and its customers is Competitive Building, in which NCC, Vasakronan and the Luleå University of Technology have joined forces. The project is aimed at stimulating knowledge transfer in building production.

SIGNIFICANT EVENTS

The NCC Group's expertise in telecommunications was organized in a separate subgroup, NCC TeleCom A/s, in 1999. Based in Copenhagen, NCC TeleCom has separate national units in each of the Nordic countries. As a result, customers are offered wider coverage and a more powerful development resource, while proximity to customers in Denmark, Finland, Norway and Sweden is also secured.

As part of the business area's ongoing specialization process, the organizational structure was reviewed and modified. NCC Building Sweden has broken up an organizational structure of very longstanding tradition in the industry. Professional roles have been changed to provide a sharper division of responsibility between production and marketing activities. This change is a response to demands for increased competence, with the trend moving towards total-package solutions for the customer, greater specialization, new technology, cost-effectiveness and continual recycling of experience in the building process.

EARNINGS

Orders received by NCC Building totaled Sek 18 571 (17 560) M. The increase was primarily attributable to operations in Denmark and Norway.

Net sales amounted to SEK 17 376 (17 603) M. Income of SEK 332 (312) M. was reported after net financial items. The earnings upswing derived primarily from positive trends in the Finnish operations.

Cash flow was SEK 268 (35) M. The return on capital employed was 23 (19) percent.

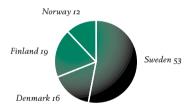
OUTLOOK

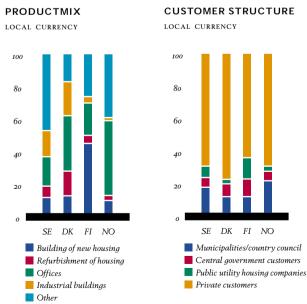
The Nordic building market is expected to grow by approximately 3 percent in 2000. The strongest growth is anticipated in the Swedish market, with an increase of 8 percent. This

market accounts for 53 percent of the business area's operations.

The specialization process among NCC Building's operations will continue, as will the focus on segments with higher added value. Simultaneously, a number of cost-efficiency measures will be implemented.







KEY FIGURES, SEK M	1997	1998	1999
Orders received	17 071	17 560	18 571
Order backlog	8 804	9 050	9 836
Income after net financial items	181	312	332
Operating capital employed at year end	ı 580	1 939	1 646
Cash flow before dividends 1)	6	35	268
Ratios ²⁾			
Operating margin, %	0,6	1,4	1,6
Net margin, %	1,2	1,8	1,9
Return on operating capital employed ³⁾ ,	% I 2	19	23
Other			
Average number of employees	9 369	9 666	9 785

- 1) See definitions on page 62.
- Ratios were calculated on the basis of an operational balance sheet, whereby taxable interest-free Group contributions were eliminated against the resulting untaxed reserves in the Group.
- 3) Return figures are based on average capital employed.

INCOME STATEMENT, SEK M	1997	1998	1999
Net sales	15 700	17 603	17 376
Production expenses	-14 586	-16 359	-16 o97
Gross income	I II4	I 244	I 279
Selling & administrative expenses	-1 011	-1 001	-1 013
Shares in associated companies	-1		
Gain on sales of real estate	I	I	5
Operating income	103	244	271
Financial items	78	68	61
Income after financial items	181	312	332
		5	33-
BALANCE SHEET, MSEK	1997	1998	1999
Buildings and land	30	61	76
Tangible and intangible fixed assets	237	255	147
Shares and participations	9	10	12
Real estate held for future developme	ent 418	685	330
Interest-bearing receivables	587	490	594
Interest-free receivables	2 807	3 508	3 730
Liquid funds	1 587	1 871	1 756
Total assets	5 675	6 880	6 645
Equity	886	1 218	1 178
Minority interests	I		
Interest-bearing liabilities and			
provisions	541	823	937
Interest-free liabilities and provisions	3 564	4 180	3 759
Project invoicing not yet worked up	683	659	77 I
Total equity and liabilities	5 675	6 880	6 645



Imagine if you could reclaim contaminated industrial land

Store manager Karl-Gustav Ehn is inspecting the new ICA Maxi hypermarket in Jönköping, soon to celebrate its grand opening. The project is ahead of schedule: "I have never seen a cleaner construction site, and I have seen many in my time. Everything is neat and tidy, even with so many companies cooperating on the same site."

Six NCC companies have made a contribution: the turnkey contractor NCC Building, the client NCC Real Estate, NCC Civil Engineering, NCC Technology, Hercules Grundläggning AB, NCC Building and NVS. "Cooperation between the NCC companies and other subcontractors has been impressively efficient," thinks Karl-Gustav Ehn. "The project team demonstrated enthusiasm and a positive spirit, even when problems arose."

NCC has built several modern stores for ICA in recent years. However, the environmental and engineering demands placed in Jönköping were unusually high. "The site was severely contaminated from previous industrial activities, including a coke depot and oil tanks," relates foreman Lars Bergqvist at NCC Civil Engineering in Jönköping. "In addition, site conditions were difficult, with peat bogs and a high water table."

Accordingly, NCC Civil Engineering had to utilize NCC Technology's leading-edge expertise in site remediation, while Hercules Grundläggning AB was commissioned to perform the high-tech piling and foundation work. Today, it is impossible to tell that the site was a dilapidated industrial area just two years ago. "We have remediated the soil and treated over 20 000 cubic meters of peat and earth," says Lars Bergqvist.

Ambitious environmental objectives were pursued in the 9 500-m² building, in which 100 employees will soon be selling 300 metric tons of food a week. The store was built of recyclable materials procured from local manufacturers to minimize transports. Building supply systems and machinery are environmentally documented and energy efficient.

"Our work is in line with ICA's environment-friendly store concept," says Karl-Gustav Ehn. "This requires the use of environmentally friendly refrigerants, sorting waste at the source, composting organic waste and recycling paper, glass and plastic. Of the three tons of waste arising each day, only 100 kilos end up in a landfill. But the most important thing is probably that every product sold in the store is environmentally compliant."



SHARP FOCUS ON PRODUCT AND CONCEPT DEVELOPMENT

BUSINESS CONCEPT

By engaging in product development, manufacturing, recycling and sales activities, NCC Industry shall satisfy customer needs for

- crushed rock, asphalt and concrete products
- building assistance, machinery-rental services and engineering services.

Priority is assigned to neighboring markets and the business area focuses on the Nordic region, as well as Russia, the Baltic countries, Poland and northern Germany with the objective of being regarded by customers, employees and shareholders as the leading company in the industry.

STRATEGY

Efforts to become the leading industrial company in the construction sector will continue. NCC's industrial concept is to be introduced in all of the Nordic countries and in the Baltic Sea region. The aim is continued expansion, primarily in the countries around the Baltic Sea.

Key issues for the business area are securing growth, product and concept development, increased production efficiency, IT, skills development and capitalizing on synergies between different countries.

PRODUCTS AND SERVICES

NCC Industry has six product areas:

- CRUSHED-ROCK PRODUCTS which are the basic materials
 used in most construction and civil engineering operations
 and are a key raw material in the production of asphalt and
 concrete. The rock raw materials are extracted from NCC's
 own quarries and are processed in crushing plants.
- ASPHALT PRODUCTS which are used for various types of asphalt-surfacing applications. The business area's asphalt plants produce standard products as well as specialty products, such as the company's own Viaco series.
- READY-MIXED CONCRETE which is used in building and civil engineering structures. In addition to standard concrete, NCC plants manufacture specialty products, including self-compacting concrete and quick-drying concrete.
- BUILDING ASSISTANCE whose products include temporary
 worksite premises, electricity and energy, lifts, structures
 and scaffolding. The Building Assistance concept comprises
 tailor-made solutions that cover everything from planning,
 design and costing to site establishment, assembly, installation and service.
- MACHINERY RENTAL which consists of the rental of ma-

chinery and equipment for construction and civil engineering projects, as well as sales of accessories. The product range includes everything from nails and hand-held machines to temporary worksite premises, electricity supply equipment, measurement and control instruments and other types of equipment.

 ENGINEERING SERVICES – which consist of all types of engineering activities, including repair, maintenance and various special services such as electronics repair.

MARKETS

NCC Industry conducts operations in a total of nine countries. The estimated total value of these markets was slightly more than SEK 40 billion in 1999.

The principal customers are municipalities, public sector enterprises, industrial operations and private companies.

NCC Civil Engineering and NCC Building are the largest individual customers. However, external customers account for slightly more than 70 percent of sales, including those of associated companies.

Sweden

In 1999, demand rose for all products in the Swedish market, as a result of increases in construction investments and in maintenance of the municipal and state highway network.

The future appears bright. The Swedish Construction Federation foresees total growth of 6 percent in the construction market in 2000. Another important indicator is that public-sector economies are improving rapidly, which will boost demand for all of NCC Industry's products.

The total value of the Swedish market rose by 6 percent in 1999 and an increase of approximately 6 percent is expected in 2000.

The business area competes with a large number of small, local companies, as well as a few major players, such as Skanska, Heidelberger Zement, Swerock and Cramo.

Rest of the Nordic region

During 1999, the business area conducted industrial operations in Denmark through the Danish subsidiary NCC Industry Denmark. During 1999, the industrial concept was also established in Norway and Finland. The total Nordic market for the NCC Industry's products rose by about 3 percent in 1999 and growth of 2 percent is expected in 2000, mainly as a result of higher demand in Sweden and Finland.

Baltic Sea region

NCC Industry New Markets has established operations in selected submarkets in Poland, Estonia, Latvia, Lithuania and

Russia. In addition, NCC Industry New Markets exports crushed-rock products to Denmark, northern Germany, Russia, Estonia, Latvia and Poland.

SIGNIFICANT EVENTS

In just six years, NCC Industry has evolved from a being a Swedish supplier into an international player with operations in nine countries. This process has mainly been characterized by specialization and an increased focus on marketing and sales. Its six specialist product area are the result of consistent adaptation of operations to satisfy customer demands.

The business area was further expanded during 1999 through the acquisition of Superfos Construction Europe and GH Beton, which significantly boosted NCC Industry's market positions in Denmark and Finland. A strong position was also established as a supplier of asphalt to the Russian market during the year, through a cooperation agreement with the highway contractor Perspektiva in S.t Petersburg. Efforts in other markets in the Baltic Sea region were also intensified during the year. For example, the production of concrete was initiated in Estonia, Latvia and Poland. Several gravel pits were acquired in Poland, while machinery operations were established in Estonia, Latvia and Lithuania.

PRODUCT AND CONCEPT DEVELOPMENT

NCC Industry has an R&D center, six central laboratories and about 15 local laboratories in Sweden, which jointly engage in the testing and development of the products, materials and methods used in ballast operations. This work is conducted in close cooperation with universities/colleges and customers.

A large proportion of the business area's activities focus on the development of new products and concepts in the areas of recycling and building assistance. Concept development, whereby resources and skills from both machinery-rental operations and ballast activities are applied, are assigned special priority.

MARKETING AND SALES

A continued focus on systematic marketing and sales activities, combined with a coordination of marketing activities between regions and countries, will generate growth in all product areas.

The marketing and sale of turnkey solutions that encompass the entire product line has been assigned priority. Customers are offered turnkey solutions in which NCC Industry supplies all ballast-based building materials, accounts for



building structures and scaffolding, arranges energy supply to construction sites and ensures that the right machinery is on site.

IT, PURCHASING AND MATERIALS ADMINISTRATION

NCC Industry has developed and introduced its own systems for business control with the objective of creating a business area wide IT platform. This will facilitate benchmarking and the dissemination of information, while enabling the use of capital and resources across regional and national borders.

In Sweden, NCC Industry has introduced a system for efficient transport planning, based on GPs technology, via satellites and computers, for the control and monitoring of transports. The introduction of automatic data retrieval is also being prepared, which involves the use of bar-coding equipment to increase the efficiency of material flows.

EARNINGS

Net sales rose 50 percent to SEK $4508\,M$ (2998). The increased volume was mainly attributable to the acquisition of Superfos Construction.

Income after net financial items amounted to SEK 423 M (291). If Superfos Construction is also included in 1998 earnings, the corresponding figures were SEK 423 M (403).

Cash flow was negative in an amount of SEK 1536 M (pos: 382). The negative cash flow was due to the acquisition of Superfos Construction and GH Beton in Denmark.

The return on capital employed was 25 (24) percent, despite an increase in capital employed due to the acquisitions in Denmark.

OUTLOOK

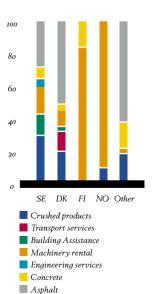
NCC Industry's markets are expected to grow by a total of a few percent during 2000.

NCC's successful industrial concept is to be further developed, particularly in the Baltic Sea region, through the establishment of new activities, product development and intensified marketing and sales efforts. NCC Industry's growth in Norway and Finland will mainly be generated through strategic acquisitions.

The acquisition of Superfos Construction in Denmark and the stronger market positions in other markets have created the conditions required for the favorable trend of earnings to continue in 2000.

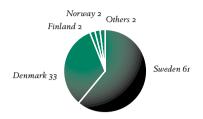
PRODUCTMIX

PERCENT



MARKETMIX

PERCENT



KEY FIGURES, SEK M	1997	1998	1999
Income after net financial items	210	291	423
Operating capital employed at year-end	1 376	1 198	2 461
Cash flow before dividends 1)	-31	382	-1 536
Ratios ²⁾			
Operating margin, %	10,1	11,0	10,6
Net margin, %	8,1	9,7	9,4
Return on operating capital employed ³⁾ , ^c	% 22	24	25
Other			
Average number of employees	1 825	1 773	2 854

¹⁾ See definitions, page 62.

³⁾ Return figures are based up average capital employed.

INCOME STATEMENT, SEK M	1997	1998	1999
Net sales	2 603	2 998	4 508
Production expenses	-2 232	-2 558	-3 795
Gross income	371	440	713
Selling & administrative expenses	-143	-182	-310
Shares in associated companies	36	56	67
Capital gain on sales of group companies			8
Capital gain on sales of associated			Ü
companies	-2	19	I
Gain/loss on sales of properties		-3	2
Operating income	262	330	481
Financial items	-52	-39	-58
Income after financial items	210	291	423
BALANCE SHEET, SEK M	1997	1998	1999
Properties classed as fixed assets	307	296	567
Tangible and intangible fixed assets	808	801	1 491
Shares and participations	307	177	226
Materials and inventories	227	232	350
Interest-bearing receivables	20	14	93
Interest-free receivables	417	470	679
Liquid funds	26	41	168
Total assets	2 112	2 031	3 574
Equity	264	295	370
Minority interests	2	3	9
Williofity litterests			
Interest-bearing liabilities and			
, and the second	859	603	1 845
Interest-bearing liabilities and	859 987	603 1 130	1 845 1 350

Ratios were calculated based on an operational balance sheet, whereby taxable interest-free Group contributions were eliminated against the resulting untaxed reserves in the Group.



Imagine if builders could concentrate on building

Leif Fornbrandt has moved but still lives at home. During the four weeks it takes to renovate his three-room apartment in Stockholm-Vällingby, he and his wife are living in temporary accommodation in the courtyard of the apartment block.

"They're changing both the structure and electrical installations in our apartments, and doing some decoration work, so we couldn't possibly live there. But this solution is excellent. We have about 50 m² to live in now, and it was fully equipped when we moved in. It already had furniture carpets and curtains, all we took with us was a few kitchen items and some clothes. It's become really cozy here," says Leif Fornbrandt.

A total of 351 apartments in Riksbyggen Stockholmshus No. 13 are being renovated over a period of 16 months. During that time, residents will move in stages to the 28 temporary accommodation modules. "Everything has worked surprisingly well and so far all of the evacuated residents have been satisfied," says Bo Berglund, representing the local Tenant Owners' Association.

The temporary accommodation modules are supplied by NCC Industry Machinery and are part of its Building Assistance product concept. The aim of this concept is to provide short-term turnkey solutions to builders, public administrations and companies. The solutions consist of everything from commercial premises and accommodation to electrical supplies, cranes, scaffoldings, building structures and drying systems. "We find out what the customer wants and suggest ways of satisfying these requirements as early as the tendering stage," says Rolf Pilskog of NCC Industry Machinery in Stockholm.

The Building Assistance concept saves time and money for the customer by transferring everything that is not directly connected to actual construction to NCC Industry Machinery.

"We focus on turnkey solutions and the builders can devote all of their attention to building, not chasing after other things," Rolf Pilskog adds.



NEW PRINCIPAL FOCUS: REAL ESTATE DEVELOPMENT

BUSINESS CONCEPT

In a limited number of locations in expansive areas of the Nordic region and the rest of Europe, NCC Real Estate shall develop attractive commercial properties and market them to investors.

STRATEGY

Efforts to assign profitability precedence over volume, to become increasingly specialized and to create efficient cooperation with other NCC business areas continued during the year. As a result, the real estate portfolio and management operations were concentrated in a few areas of high growth that offer distinct synergies with real estate development. Business operations were further strengthened and a number of real estate development projects were initiated during the year.

Several success factors have been identified:

- Deeper relations with investors and tenants.
- Securing the supply of strategically located land and properties ready for development, based on the right timing.
- Development attractive products.
- More efficient real estate management/purchases.
- Secure risk management.

Perhaps the principal measure was a realignment towards real estate development, with real estate management and sales as supporting activities. Another prerequisite for profitable business is efficient intra-Group cooperation, whereby experience and know-how in real estate development are combined with corresponding strengths in building and financing activities. Developing attractive products and services has been assigned top priority, as have efforts to secure the supply of land and developable properties. Considerable importance is also attached to enhancing relations with investors and tenants.

SIGNIFICANT EVENTS

During 1999, NCC Real Estate became the first real estate company in Sweden to have its operations quality certified in accordance with ISO 9001. This involved an independent party approving the business area's systems and procedures for property development and management right up to the sales occasion.

The 23,000-m2 Frösunda Port (Hilton 2) office complex in Stockholm-Solna assumed an increasingly tangible shape during 1999. The property, located along the E4 Highway, will accommodate 1,100 people when it is completed during autumn

2000. There are three five-story buildings on the site, and a 22 000 m² underground garage is being built. The project was developed in close cooperation with the City of Solna and two large tenants, Compaq and Canon, have signed leases for most of the space. The guiding principles followed when developing the project were high quality, flexibility, environmental compliance and personnel comfort.

As a result of NCC Real Estate's contributions to the urban development of Solna, the City of Solna offered the company, after a bidding process and negotiations, the opportunity to also acquire the adjacent property, Hilton 3. This land is already covered by a detailed development plan and building can commence immediately. Hilton 3 will have 19 000 m² of total floor space.

PRODUCTS

NCC Real Estate focuses mainly on the development of office and retail properties, hotels/restaurants and buildings used by public administrations, such as educational and medical facilities.

The property or land developed must be in A or B-locations. It is also desirable that the location has the potential to become even more attractive. The utmost caution is observed when selecting projects in prioritized locations outside NCC's selected major cities. For a project to be of interest, it must satisfy established minimum requirements in terms of size.

In Sweden, Stockholm, Gothenburg and Malmö have been selected as the main high-priority locations, as well as Umeå, Uppsala, Västerås, Linköping, Norrköping, Jönköping and Lund. In the rest of the Nordic region, the priority markets are Oslo, Copenhagen, Århus and Helsinki. Outside the Nordic region, Brussels, Berlin, Düsseldorf, Warsaw and Budapest are assigned priority. A few other locations in Europe may also be considered, if market conditions are appropriate for real estate development.

In the Nordic capitals of Stockholm, Oslo, Copenhagen and Helsinki, and in Gothenburg and Malmö, projects are under way or project concepts are being processed. Operations in Brussels, Berlin and Düsseldorf are being concentrated on primarily the development of existing land holdings. Projects are also in progress in Budapest and Warsaw.

DEVELOPMENT AREAS

In cooperation with other NCC business areas and with internal and external partners, expertise is being developed about office buildings that satisfy customer requirements and pref-



The Hasselblad properties that were acquired in 1999 have one of the best locations in Gothenburg. The three properties, with a total of approximately 19000 m² of floor space are being developed into modern office premises.

erences. Particular importance is attached to the properties' flexibility, maintenance, interior climate and energy consumption, as well as rebuilding and financial solutions. The development of solid relations with attractive tenants is another major feature of the business process.

CUSTOMERS

As a result of the new focus on real estate development, NCC Real Estate's customer structure has changed gradually. Investors are the main customer category. Demand for new premises is greatest among companies in high-growth sectors, which are thus a prioritized target group for the business area.

MARKET

Sweden

The Swedish economy is currently strong, which is resulting in highly favorable conditions for real estate development. The real estate sector as a whole is benefiting from relatively low interest rates and the upswing in the rental market. An increase in new housing starts is a clear indicator of confidence in the future.

The trend in the rental market remains fragmented with major differences between regions. Rents are mainly rising in commercial properties in and around major cities and locations with an expansive and well-developed business structure. Rents in regional capitals are unchanged, while a continued decline is occurring in smaller towns suffering from large-scale migration.

Geographically, the Stockholm office market may be

roughly divided into the Central Business District (CBD). other parts of the inner city and inner suburbs. Rents in central Stockholm have risen continuously since 1993. The increase in CBD was approximately 10 percent in 1999. Without doubt. Stockholm currently has the highest rents in the entire Nordic region. Prospective tenants, particularly those looking for large amounts of space, are finding it difficult to find vacant premises in inner-city locations. The vacancy rates are very low, ranging from 1 to 3 percent. Expanding companies frequently have to seek more peripheral locations. Expansive locations characterized by good communications and/or proximity to central Stockholm are Marievik, Alviks Strand, Värtahamnen, Globen, Kista, Frösundavik and Bällsta Strand/ Vreten. The increased demand has resulted in a favorable rent trend for modern premises and considerable new construction in these areas.

The A-locations in central Gothenburg are considered to be the central districts known as Inom Vallgraven, Nordstaden, Lorensberg, Vasastaden, Heden and Gullbergssvass. The vacancy rate in A-locations is still relatively high at approximately 7 percent, and the rate for the total stock of commercial premises is slightly higher. Rent levels have been rising for the past few years, with rises of about 7 percent noted in prime locations and approximately 5 percent in somewhat less attractive areas.

Malmö has entered a transformation phase from an industrial to a knowledge city. An expanded university, along with the construction of the Öresund Link and the Universitetsholmen district, is increasing confidence in the future and

generating major expectations. The central locations of the Old Town and the streets down towards the inner harbor area are the A-locations for offices. Average rents in A-locations have risen by some 13 percent in the past year.

The yield on prime commercial properties in Stockholm is about 5.5 percent, while the corresponding figures for Gothenburg and Malmö are estimated at approximately 6.25 percent.

Other Nordic countries

Helsinbi

The Helsinki Metropolitan Area (HMA) is one of the fastest growing regions in the EU. The powerful trend of migration to the region is the result of the increased demand for labor that has arisen following sharp expansion by many companies in the Helsinki area.

Demand for commercial premises in HMA has been strong in recent years and vacancy rates have decreased steadily to approximately 1.8 percent. The strong demand and reduced supply has led to increasing rents, despite a considerable amount of newly produced space being added to the market.

The general increase in rents has made the production of new commercial premises profitable and approximately 500 000 m² of commercial space is currently being built. Most of this is preleased to expansive companies in the telecom or IT sectors.

The locations of principal interest for new production

are the Ruohalahti and the Ring Road I areas. A large number of shopping malls are currently under production or planned in HMA.

Copenhagen

Strong demand for office premises has led to considerable new construction in the Copenhagen region. It and telecom companies have absorbed about 40 percent of the new office space added to the market. At present, however, the strongest demand for office premises is deriving from banks, insurance companies and stockbrokers. The vacancy rate for office premises in central Copenhagen is currently just under 3 percent.

A considerable amount of new office space will be added to the market in the next few years. Most of the initiated building projects are custom-tailored to the needs of existing tenants. Such projects are popular financial investments among institutional investors, since leases often extend over a ten-year period and thus generate a stable yield.

The price structure for real estate transactions in central Copenhagen appears relatively stable. The yield on prime commercial properties is currently about 6 percent.

Oslo

The Norwegian market for commercial properties is mainly represented by the Oslo region. Certain stagnation was noticeable in the rental market in 1999, although rents for really prime locations continued to rise slightly. The vacancy rate in the Oslo region is less than 4 percent, but there are

The architects of Frösunda Port in Stockholm-Solna had to walk a very fine line. While tenants wanted future-oriented office environments, importance also had to be attached to the surrounding area, which is of historical importance.



RENT TREND, OFFICES

Q4 I999



major differences between eastern and western districts. The central parts of eastern Oslo have a vacancy rate of 9 to 10 percent, compared with 1 to 2 percent in central western Oslo (Vika).

Strong demand for attractive premises in prime locations has boosted activity in the building sector, since the demand focuses mainly on premises with a high standard, such as newly built space. The probable scenario for the Oslo region is that the supply side, particularly new production, will increase in the next few years. Commercial properties in prime locations in the Oslo region are still being sold at yields of 7–7.5 percent, mainly because of increases in long-term interest rates in the country. The yield on a ten-year treasury bill is just under 6 percent. The conclusion is that Oslo will continue to have a favorable investment climate for real estate, although the focus for coming investments will probably remain on the underlying cash flow and not on the potential for increased real estate values.

Rest of Europe

Warsaw

The Warsaw office market was characterized by a shortage of supply of modern premises throughout the 1990s, which resulted in very high rents. However, an increasing number of office projects have been completed or initiated in the past two

years, which has resulted in higher vacancy rates and a normalization of rents.

The forecast is that the rent trend will bottom out at, or about 10 to 15 percent under, today's levels, which means the yield for a real estate developer will still significantly exceed that in Western European markets.

On the investor side, interest has increased sharply in the past year and several transactions were completed, with UK and US institutions, among others. The required yield in the market is currently 10 to 11 percent and trending downwards.

As in the Nordic markets, NCC's product segment comprises high-quality office properties, which are still in short supply in Poland. The development of other commercial premises, such as retail and hotel space, will also be included in operations.

Other markets

NCC Real Estate also has projects in progress or planned in such cities as Brussels, Berlin, Düsseldorf and Budapest. The conditions for real estate development in these markets is currently favorable.

REAL ESTATE DEVELOPMENT

Real estate development entails the development of a project from a concept to a finished property and its sale. It could involve the development of vacant land or the refinement of an existing property. The entire chain, from concept to finished property, is regarded as a single transaction that is not concluded until the property has been sold. NCC Real Estate's main focus is to develop properties for sale directly to investors. In certain cases, this may also involve keeping the property under management temporarily for subsequent sale, assuming that such a solution helps to create attractive new real estate development projects.

A prerequisite for successful real estate development is access to developable land or properties. Accordingly, the business area continuously seeks possible project ideas, and if necessary signs options, cooperation agreements or acquires land/properties, and then combines these to match the current or anticipated demand for premises. The land or properties must have a strategic location and the timing must be right. Existing projects that do not satisfy these criteria are to be sold as soon as market conditions permit. By means of planned demolition, rebuilding or extension of a project property, its use can be changed, capacity utilization increased and accessibility improved. Such measures enhance the property's value growth.

PROJECTS DURING 1999

Office 2000, Solna

In Stockholm-Solna, the expansion of NCC's head office at Järva Krog by 14500 m² continued during the year. This is the first property to be built in accordance with the new Office 2000 office concept. The project, which is an important reference assignment, includes the use of state-of-the-art methods for project development, project management, production control, building production, environmental awareness and communications. Occupancy is scheduled for summer 2000.

Gårda, Gothenburg

The final phase of the rebuilding and expansion of Gårda Fabriker in Gothenburg was initiated during 1999. The property will be completed in 2001 and offer a total of 7000 m² of office space, as well as garage and guest parking facilities. It has an attractive location, with close proximity to major highways and Landvetter Airport. The ground floor of the property will contain 2000 m² of office and retail space. Tenants will include several IT companies.

Sörkedalsveien 6, Oslo

The Sörkedalsveien project in Oslo has a central location with good communications. An 18 000-m², 18-story office property is being built on this site. KPMG has already signed a ten-year lease for 75 percent of the space, with on option on even more.

Twin Square, Brussels

Twin Square is situated in the attractive eastern district of Brussels close to Zaventem Airport. In total, the project comprises 45,000 m2 in seven phases. The first two phases have been completed and leased, while work on the third (Phase 300) is scheduled to commence during 2000. Phase 300 comprises 5 500 m², plus approximately a hundred parking spaces. NCC Real Estate has signed a framework agreement with the German real estate company RSE AG regarding the sale of all seven phases of the project. The total sales volume will be SEK I billion.

Seestern, Düsseldorf

The Neues Handelszentrum development project is located in central Düsseldorf, on the west side of the Rhine. The land was purchased at the beginning of the 1990s, and amounted to 80 000 m² at that time. The first phase of the project included the building of 20 000 m² of space for new head offices in the country for Ericsson. Phases 2 and 3 each consist of 10 000 m² of office space, while Phase 4 involves both a hotel and 7 000 m² of office and retail space. Accordingly, 50 000 m² of the 80 000 m² total is developed and leased. Moreover, the first two phases have been sold. Construction of the remaining 30 000 m² has already commenced. The entire project is scheduled for completion in January 2001.

West Gate, Warsaw

In Warsaw, a slightly more than 20 000 m² office project is under construction and will be completed during 2001. The project is located well in the western district of central Warsaw, with good communications and connections to major highways and the airport.

Obuda Gate, Budapest

NCC is building a 16 000-m² office property by the Danube, on the Buda side. The location is excellent and communications are good. The property will be completed during 2001.

Value of project portfolio

At the end of 1999, the total portfolio of approved and planned projects amounted to Sek 10.5 billion, of which Sek 2.4 billion related to projects on which construction had been initiated.

At December 31, 1999, costs incurred corresponded to 54 percent of the project value and the leasing rate was 59 percent. Construction on planned projects is initiated after meticulous assessments of market conditions. A prerequisite for the start of construction is that the minimum criteria for leasing rates have been achieved. These criteria vary from market to market.

REAL ESTATE MANAGEMENT

The purpose of real estate management is to create increased property values. Real estate management also enables the utilization of feedback from tenants and property managers, which results in in-depth knowledge of the market. In addition, managed properties function as exchange objects in con-

REAL ESTATE DEVELOPMENT

market analysis idea and concept development leasing production sale



Imagine just having to turn the key

"Oh, I really like this office," says Marita Manninen, head of Sun Microsystem's market communications, during a guided tour of the company's 85 workplaces at Stella Business Park, which can be expanded to up to 110 workplaces.

"It's so fresh and light in these open spaces. That's really important for inspiration and creativity. It makes it a pleasure to bring customers and partners here. And what's more, the IT equipment and property service are excellent."

The idea behind Stella Business Park is to make all forms of service available in the property: technical equipment, reception, conference facilities, restaurants, coffee corners, a gymnasium and a sauna. The local shopping center also has a bank, restaurants, a travel agency, a car rental firm, a law firm, shoemakers, a day-care center, a launderette, a florist, tobacconists and various other shops.

That's how things are at Spektri Business Park, west of Helsinki, NCC's first finished project based on this new concept. The five properties there have 55 tenants who share 40 000 m² of office space.

The innovative feature of the Business Park concept is that NCC carries the entire commercial risk from concept to fully leased property.

"We make sure that the entire infrastructure is in place and arrange a property management unit that is responsible for maintaining a high standard of service," explains Jorma Ahokas, head of NCC Finland's real estate development operations. "We handle all financing aspects and don't sell a project to financial investors until everything is ready and all space leased."

Stella Business Park consists of four buildings, two of which are in full operation and already sold. The third will be completed in May and is already fully booked and sold. The fourth will be ready in a year and 30 percent of the space has been leased to date.

"We were able to take part in and influence planning decisions," says Pirkko Kanerva, who is responsible for premises at Sun Microsystems. "The premises are flexible and we have room for expansion to up to 110 workplaces."

NCC has already decided to build a third business park, while another two projects are being planned in Helsinki. Land has also been purchased in Tammerfors for another project. "Demand is considerable," says Jorma Ahokas. "The concept is good for both tenants and investors. It has become a major success that has created an excellent image for NCC in Finland."

nection with acquisitions of land or development properties. The proportion of purchased services is to be increased in order to reduce management costs.

At year-end, the portfolio of managed properties in Sweden consisted of approximately 548 000 m² while the rest of the Nordic region and other parts of Europe accounted for 47 000 m² and 52 000 m², respectively. The amount of rentable floor space in jointly owned managed properties was reduced during the year by 65 000 m² to 59 000 m², in line with the objective of phasing out interests in jointly owned properties.

The vacancy rate in terms of floor space decreased by I percentage point to 6 percent. The vacancy rate in terms of floor space was 5 percent in Sweden, 3 percent in the rest of the Nordic region and II percent in other parts of Europe.

In line with the strategy of conducting real estate development as a core business, with real estate management and property sales as supporting operations, NCC will further reduce the portfolio of managed properties. It is estimated that an optimal size for the portfolio of managed properties is approximately SEK 4 billion at present. The portfolio will be adapted gradually, at a pace permitted by market conditions. Accordingly, in the future, NCC's portfolio of managed properties will be concentrated to a few expansive locations in

Sweden and, in exceptional cases, in the other three major Nordic capitals. The aim is to maintain a high rate of property turnover in the portfolio.

REAL ESTATE SALES

As project development increases, the number of property sales will increase. The timing of sales is thus of the utmost importance to efforts to optimize gains. Among other factors, the position in the economic cycle must be taken into account.

Sales activities remained high during 1999. In total, managed properties were sold for SEK 1.8 billion.

EARNINGS

Net sales amounted to SEK 977 M (1231). Income of SEK 413 M (446) was reported after net financial items.

Real estate development

Sales volume within real estate development operations amounted to Sek 712 m (1335), generating income of Sek 99 m (148).

Sales of managed properties

Sales revenues from managed properties amounted to Sek 1862 M (1664), yielding earnings of Sek 98 M (299).

Following fiscal year-end, property assets with a combined value of SEK I 250 M were sold, generating capital gains of SEK I80 M, with the largest transaction involving the sale of NCC's

INVESTMENTS IN PROJECTS EXCEEDING SEK 10 M

SEK M	up to 1998	1999	2000	2001	2002	2003	2004	Total
Year of investment								
Sweden	202	795	1 388	1 099	640	59		4 183
Belgium	131	144	103	69	108	98	98	751
Finland		63	795	412	223	120	56	1 669
Norway	136	216	450	800	384	27		2 013
Poland	27	21	78	243				369
Germany	372	261	277	280	131			1 321
Hungary	5	29	99	78				211
Total	873	I 529	3 190	2 981	ı 486	304	154	10 517
Year of completion								
Sweden			1 125	1 209	1 437	407		4 178
Belgium			173	89			490	752
Finland			72	799	424	252	122	1 669
Norway				1 158	857			2 015
Poland				369				369
Germany			661	225	436			I 322
Hungary				212				212
Total			2 031	4 061	3 154	659	612	10 517

Vasaterminalen shareholding. After these sales, the portfolio of managed properties has a book value of Sek 5.3 billion.

Real estate management

Rental revenues during 1999 declined to SEK 740 M (829), due to the reduced portfolio of managed properties. The operating net was SEK 474 M (543) and the visible yield 7 percent (7). Income after net financial items from real estate management operations, including property revaluation, amounted to SEK 216 M (loss: 1). The improvement was attributable to lower net financial expense and a better operating net, mainly because of reduced vacancy rates and higher rents following the renegotiation of leases.

Surplus value in NCC's Swedish real estate portfolio

As part of the measures conducted to prepare the Annual Report, an independent valuation of NCC's Swedish real estate portfolio is commissioned. In 1999, the market value of SEK 5.2 billion exceeded the book value by approximately 14 percent. At the end of 1999, the hidden reserve (market value less book value) in managed properties amounted to SEK 650 M, up SEK 300 M compared with 1998.

Cash flow and profitability

Sales of properties, combined with the favorable earnings, contributed to a cash flow of Sek 1.6 billion (0.9). The improvement compared with 1998 was mainly attributable to a reduction in working capital. Gross investments in projects amounted to approximately Sek 1.9 billion (1.1).

The return on capital employed was 6 percent (8). The decline compared with the preceding year was mainly attributable to lower gains on sales of managed properties in non-priority locations, increased investments and reduced sales within real estate development operations. Real estate development sales can vary sharply from year to year, depending on the timing of project completion and market conditions. Earnings from real estate development are expected to increase in 2000.

OUTLOOK

Trends in NCC Real Estate's markets remain favorable. Demand for projects is buoyant and investor interest considerable. Sales of managed properties are releasing funds that can be invested in new real estate development projects.

In addition to its prioritized locations in Sweden, NCC Real Estate has a strong position in Oslo, Copenhagen and Helsinki. The existing markets are reappraised continuously, however, based on assessments of future market conditions.

A prerequisite for maintaining the favorable trend of operations is a continued prioritization of high-growth loca-

tions, while keeping sales activity in the portfolio of managed properties at a high level. The business area's presence in several markets creates favorable synergies and reduces the total risk in the development portfolio.



A complete specification of properties is available on the Internet at www.ncc.se.

KEY DATA, SEK M	1997	1998	1999
Income/loss after net financial itemso	-105	446	413
Operating capital employed at year-end	12 557	12 085	9 651
Gross investments	990	1 143	1 924
Sales of real estate 1)	6 580	2 973	2 523
Cash flow after dividend ²⁾	4 620	878	1 560
Ratios			
Return on operating capital employed ³⁾	4	8	6
Visible yield ⁴⁾			
excl. administrative costs	7.3	6.8	6.9
incl. administrative costs	6.3	5.7	6.1
Vacancy rate, rents ⁵⁾ , %	9	6	4
Vacancy rate, floor space 5, %	ΙI	7	6
Equity/assets ratio, %	40	41	30
Other			
Average number of employees	322	238	215

OPERATING NET, SEK M	Rental		Operating
	revenues, etc.	Costs	net
Outcome 1998	86o	-317	543
Properties sold	-130	42	-88
Projects taken into managem	ent 14	-3	ΙΙ
Properties removed from man	nagement –4	I	-3
Portfolio changes	-120	40	-80
Rent changes	32	0	32
Interest subsidies and other	revenues –12	О	-12
Operating, maintenance and			
leasing costs	o	-9	-9
Outcome 1999	760	-286	474

INCOME STATEMENT SEK M	1997	1998	1999
Real estate development			
Sales revenues	633	1 309	661
Book value	-593	-1 037	-524
Sales expenses	-49	-48	-8
Other operating revenues	28	26	51
Other operating expenses	-48	-72	-I 22
	-29	178	58
Associated and other companies	3	9	51
Net financial items	-72	-39	-10
Income/loss, project development (A)	-98	148	99
Sales of managed properties			
Sales revenues	5 948	1 664	1 862
Book value	-5 955	-1 480	-ı 754
Sales expenses	-7 I	-47	-55
	-78	137	53
Associated and other companies	I	162	45
Income/loss, property sales (B)	-77	299	98
Real estate management			
Rental revenues	1338	829	740
Interest subsidies	55	15	12
Other revenues	18	16	8
Operating, maintenance and leasing cos	sts -516	-317	-286
Operating net	895	543	474
Depreciation according to plan	-153	-98	-86
Administrative costs	-125	-88	-5 6
	617	357	332
Associated and other companies	31	5	59
Net financial items	-578	-363	-206
Income/loss, real estate management			
operations (C)	70	-1	185
Revised valuation of real estate (D)			31
Income/loss after net financial items (A-	D) -105	446	413
BALANCE SHEET, MSEK	1997	1998	1999
Properties classed as fixed assets	9 756	8 569	7 168
Investments in progress	843	I 027	1 892
Tangible and intangible fixed assets	18	21	20
Shares and participations	1 043	I 242	720
Interest-bearing receivables	894	1 171	136
Interest-free receivables	1 673	1 275	737
Liquid assets	505	390	407
Total assets	14 732	13 695	11 080
Shareholders' equity	6 096	5 708	3 47 ⁶
Minority interests	6	11	
Interest-bearing liabilities and	6	0.0	
provisions	6 914	6 641	6 335
Interest-free liabilities and provisions	1 716	1 335	1 269
Total liabilities and shareholders' equity	14732	13 695	11 080

¹⁾ Including worked up revenues.
2) See Definitions, page 62.
3) Return figures are based on average capital employed.
4) When computing the yield, a five-point average for the real estate portfolio has been applied. The book value of the managed priorities sold to Morgan Stanley/GE Capital (SEK 3 204 M.) is included in the amount at December 31, 1997, since the sale was effected late in the year, namely on December 29, 1997.
5) Vacancy rates refer to the situation at December 31.

RESTRUCTURING COMPLETED

BUSINESS CONCEPT

NCC Invest's mission was to develop and add value to its constituent operations, and to realize value growth. The business area was also the NCC Group's business development resource in terms of strategy, analysis and the implementation of structural transactions.

SIGNIFICANT EVENTS

In mid-March 1999, NCC sold most of its shareholding in Neptun Maritime Abp to the UK company Sea Containers Ltd. As a result of the sale, NCC's share of Neptun Maritime's equity was reduced from 34 to 11 percent. The sale of Neptun Maritime shares generated a capital gain of SEK 95 M. At yearend, the market value of NCC's remaining holding was SEK 131 M. Through a sales option, NCC has the right to sell the remaining holding to Sea Containers during 2002 for a predetermined price of FIM 15 per share, corresponding to approximately SEK 155 M.

During May 1999, NCC accepted a public tender offer for shares and warrants in BPA AB. The sale of the Group's 6-percent holding of shares and warrants generated proceeds of SEK 145 M and a capital gain of SEK 106 M.

On November 24, HRH Carl XVI Gustaf, the King of Sweden, officially opened the Arlanda Link railway line and the Arlanda Express train service between Stockholm Central Station and Stockholm Arlanda Airport.

NVS NORDISKA VÄRME SANA

NVS engages in the installation and service of heating, plumbing, sprinkler, industrial processes and energy savings systems. In Sweden, the company is a leading nationwide player in the industry. NVS's strategy for the Nordic region is to expand within it current and related areas of operations, mainly through acquisitions. In Sweden and Norway, complementary purchases of heating and plumbing companies were made during the year.

The market for Nvs's services rose by approximately 10 percent in 1999, but a growth rate of only a few percent is expected for the current year. Nvs reported net sales of SEK 1636 M (1359), resulting in income after net financial items of SEK 59 M (25).

A-TRAIN

The Arlanda Express train service between Stockholm Central Station and Stockholm Arlanda Airport commenced on November 25. The Arlanda Link is Sweden's first BOT (build,

own/operate and transfer) project. This means that a consortium, which includes NCC, financed and built the Link in return for the right to operate the train service for 40 years. On its completion, ownership of the Link was transferred to the Kingdom of Sweden.

A-Train reported a loss of Sek 29 M (loss: 38) after net financial items, of which NCC's share was a loss of Sek 13 M (loss: 17). The book value of NCC's shareholding amounts to Sek 277 M. (289). NCC holds 44 percent of the share capital and voting rights in A-Train.

EARNINGS

In total, the Invest business area reported income of Sek 236 M (loss: 229) after net financial items. Capital gains on the sale of the Neptun Maritime and BPA shareholdings accounted for Sek 201 M of 1999 earnings.

BUSINESS AREA TERMINATED

The Invest business area was formed to develop, add value to and realize value growth from the Group's non-core assets. The sale of the Neptun Maritime and BPA shareholdings during 1999 meant that all of the planned divestments had been made.

Responsibility for the A-Train holding has been transferred to NCC Civil Engineering.

NCC Invest was discontinued at the end of 1999, as a result of its successful sales of most of NCC's non-core assets.



WITH THE NORDIC REGION AS OUR BASE, THE ENTIRE BALTIC REGION WILL BECOME OUR DOMESTIC MARKET

NCC's domestic markets are Sweden, Denmark, Finland and Norway, as well as Poland, which is currently in the build-up stage. Operations in Germany are concentrated on total-package housing construction in Berlin-Brandenburg and Hannover. The aim is that the Baltic countries will also eventually become domestic markets.

THE NORDIC CONSTRUCTION MARKET

The Nordic construction market is expected to improve somewhat in 2000. The Swedish and Finnish markets are showing the fastest rate of growth, primarily within the housing and other buildings segments. The Norwegian market is expected to remain unchanged in 2000, while additional deterioration is forecast for the Danish market.

NCC expects that its production volume in the Nordic market will outperform the average market growth in 2000. This will be attributable to the strongly expanding Swedish and Finnish markets. NCC is favorably positioned in the growing market for buildings and the establishment of specialized housing units during the year has strengthened its market positions in the expanding housing markets in Norway and Finland.

SWEDEN

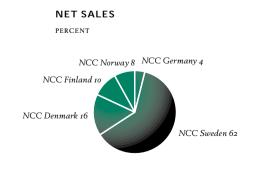
The cyclical sectors of the construction market are showing progressively stronger growth and the Swedish Construction Federation is forecasting an increase of a full 6 percent in Sweden in 2000. Investments in commercial premises are at a record high, and the growth rate is also historically very high.

Residential construction is expected to increase by 13 percent in 2000, corresponding to 17000 (15000) housing starts. The majority of new production will be concentrated in a few growth regions.

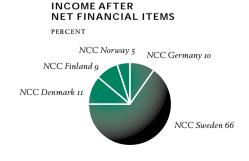
As a result of favorable economic trends within industries currently demanding office space, commercial premises and restaurants, the potential for strong growth in the other buildings segment is considerable in the next few years. Public-sector construction is also expected to increase in 2000, due to improved economic conditions. Overall, the other buildings segment will increase by 6 percent in 2000, according to the Swedish Construction Federation. Investments in roadwork and civil engineering are expected to remain virtually unchanged during 2000. Increased investments in energy, postal services and telecommunications will be offset by a decline in new investments in roads, as a consequence of cutbacks in the national budget, despite the government having expressed a need for higher investments, particularly in highways.

Competitors

Skanska and PEAB are still NCC's main competitors within the building and civil engineering sectors, but other Nordic players are also active in the Swedish market. The Production Division of the National Road Administration is a significant competitor in the civil engineering field. NCC's primary competitors within housing construction are JM and Skanska.



Net sales by subsidiary in each country. Figures for Sweden include the business areas' Swedish operations.



Income after net financial items including acquisition costs by subsidiary in each country. Figures for Sweden include the business areas' Swedish operations.

Coordination in Sweden

A new function was introduced in 1999 to coordinate Swedish operations. Its function is to improve profitability by exploiting NCC's collective competitiveness in Sweden. Joint efforts to attract new customers and develop new business concepts are prioritized issues. The country manager for Sweden, who recently took office, is responsible for the Swedish Coordination unit.

DENMARK

Trends in the Danish market in 1999 were somewhat less negative than anticipated. Construction investments are expected to decline by 7 percent in 2000.

There was a slight downturn in residential construction in 1999, primarily due to cutbacks in state-subsidized construction. Investments in housing are expected to decline by 4 percent in 2000, but the number of housing starts is estimated to reach 15 500.

The other buildings segment declined by I percent in 1999 and is expected to drop by a further 2 percent in 2000. The main cause of the downturn is lower investments in agricultural properties, while industrial and office construction remains unchanged. Expectations of good economic growth in the Öresund region are fueling new investments in office buildings.

Investments in the roadwork and civil engineering sector declined by 12 percent in 1999 and a steep drop of 18 percent is expected in 2000. The downturn is general, but is most severe within the traffic segment, with large projects such as the Öresund Link nearing completion. Projects related to the Copenhagen subway are also drawing to a close. On a more positive note, discussions are in progress concerning a number of larger highway and railway projects, as well as the Fehmarn Belt link between Denmark and Germany.

Competitors

NCC's competitors in Denmark include Skanska Jensen, Morberg & Thorsen and Højgaard & Schultz.

NCC Denmark

NCC Denmark is now the leading construction company in Denmark. In 1999 NCC Rasmussen & Schiøtz and Superfos Construction were merged to form NCC Denmark. GH Beton was acquired during the second half of 1999, which reinforced the company's position within dry mortar and ready-mixed concrete. At present, NCC Denmark is either the market leader or holds a strong market position in all segments: Civil Engineering, Housing, Building, Industry and Real Estate.

In autumn 1999, NCC Denmark opened a new unit dedicated to total-package housing development. The unit got off to a flying start with the acquisition of the well-reputed residential builder Bülow & Nielsen in December 1999.

NCC Denmark was involved in many notable projects in 1999, including participation in the development of Havnestad, a new city district in Copenhagen. The Danish subsidiary also began construction of the new four-star Marriott Hotel during the year, as well as new head offices for Nykredit. Within the road service segment, NCC Denmark was awarded a contract to maintain most of the Danish highway network. The service and maintenance product portfolio has been expanded to include building service and landscape maintenance.

Net sales SEK 6.1 (4.0) billion Income after net financial items SEK 250 (70) M. Order backlog SEK 3 099 (2 096) M. Number of employees 4 358 (2 392) President Kaj Kristensen. Chairman Magnus Mannesson

FINLAND

The Finnish construction market showed positive development in 1999. The trend is expected to continue in 2000, mainly due to strong growth in the housing and other buildings segments. Moderate growth is also expected within roadwork and civil engineering.

New housing starts in Finland are forecast at 38 000 (35 000) for the year 2000. The increase is primarily due to widespread migration to large cities, an increase in the number of households, strong confidence in the future, continued relatively low interest rates and rising prices for existing homes.

Within the other buildings segment, private construction is showing the highest rate of growth, primarily in the Helsinki region where rents and real estate prices are climbing and the vacancy rate is low.

Roadwork and civil engineering activity has been concentrated to southern Finland in recent years. Larger planned investments include a highway between Turku, Helsinki, St. Petersburg and Moscow. Construction will also begin on a new port in Helsinki. Expansion of the telephone and data communications grid is also expected to increase.

Competitors

NCC's primary competitors in Finland are YIT, Lemminkäinen and Skanska.

NCC Finland

NCC Finland is a major player and is also active in the Russian and Baltic markets. Operations are currently strongest within the building and other buildings segments. Project development was also successful, due to a competitive business concept and good access to attractive sites. Housing construction is oriented primarily towards proprietary projects in large cities.

NCC Finland completed several major construction projects during the year for Nokia, in Helsinki, Tammerfors, Uleåborg, and elsewhere. NCC built a wooden concert and

NCC Finland is a major player and is also active in the Russian and Baltic markets

convention center in Lahtis after having won a Build & Design competition.

NCC Housing is responsible for so-called "free-financed" housing production in southern Finland. There were 2773 housing starts in 1999, of which 46 percent were total-package projects. NCC purchased land during the year for SEK 204 M. Landholdings in the capital city region will make it possible to build some 2000 new units in the next few years.

Stella Business Park was built in 1999, of which two sections, Stella Luna and Solaris, have been sold to investors. In 2000 NCC Finland will initiate construction on the Airport Plaza Business Park near the Helsinki-Vanda Airport, the Grani shopping mall in Grankulla, and a large shopping mall project in Esbo.

NCC Civil Engineering Finland's largest project is the Port of Kotkas, worth SEK 230 M. At the end of the year, NCC was awarded the contract to expand a mine in Kemi, northern Finland. The contract is worth SEK 120-130 M, and is being performed as a joint venture between NCC Finland and NCC Sweden.

A contract was signed in 1999 for construction of a hospital in Moscow and a customs building in northern Finland, funded by the EU.

Net sales SEK 3.6 (3.6) billion Income after net financial items SEK 134 (19) M. Order backlog SEK 2 472 (2 354) M. Number of employees 2 066 (1974) President Matti Haapala. Chairman Lars Wuopio

NORWAY

Construction declined in all sectors in 1999 and capital expenditures slid by 7 percent, in line with forecasts from the Swedish Construction Federation. Higher oil prices strengthened the Norwegian krona and interest rates were lowered, which tangibly improved the investment climate. Housing construction is expected to climb again during 2000, while investments in roadwork and civil engineering projects will continue to decline. The total construction market is expected to remain unchanged in 2000.

As a result of the improved economy, with consequent higher demand for housing, 20 000 housing starts (18 000) are forecast for 2000. Parts of the industrial construction segment declined in 1999, a trend that is expected to continue in 2000. National budget constraints have resulted in the postponement of most large civil engineering projects. Continued reduction is expected in the civil engineering sector. The picture looks brighter after 2000, however, when investments in railway and tramline facilities are expected to increase considerably.

Competitors

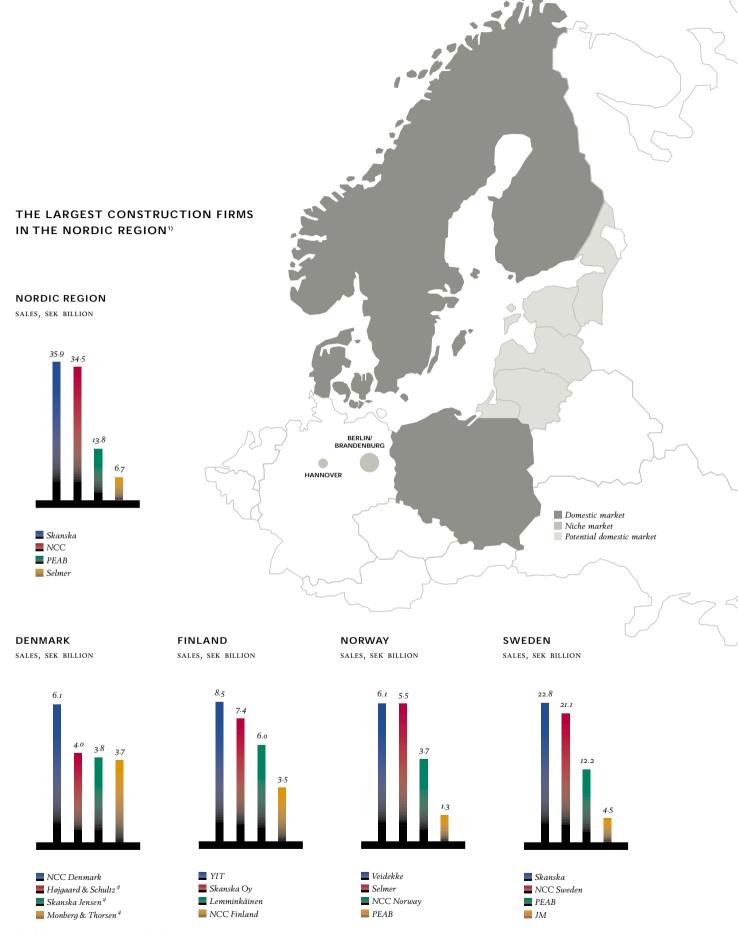
In Norway, NCC competes primarily with the Norwegian construction firms Veidekke and Selmer.

NCC Norway

NCC Norway has a solid position in its domestic market and provides leading-edge expertise in such fields as bedrock engineering to NCC projects in other countries, notably the Southern Link highway contract in Stockholm.

Specialized units for housing and industrial operations began operating in the Norwegian market during the year. The new Housing Projects unit initiated construction of the largest housing project in Oslo, Lilleborg. In total, the number of development rights for housing production increased to 1700 (1000). The new Industrial Projects unit also got off to a good start. A joint venture agreement was signed at the end of the year concerning concrete production.

In conjunction with Group-wide introduction of the corporate logo, the name NCC Eeg-Henriksen as was changed to NCC Norway as.



1) NCC's estimate of 1999 volume. 2) 1998 volume.

The Norwegian building contractor market is undergoing restructuring. Towards the end of the year, NCC made a bid for Selmer. Selmer's management decided not to support the transaction, despite a positive response from the company's main shareholders. Since management support is a prerequisite for the successful implementation of such a far-reaching structural deal, the offer was withdrawn.

The year-end order backlog amounted at to SEK 2382 (2205) M. The backlog of civil engineering orders declined due to a weak market with few major contracts available. However, this was offset by an increase in building projects, particularly during the fourth quarter. Several important investments in real estate projects were made during the year, and leasing volume was considerable.

Net sales SEK 3.2 (3.5) billion Income after net financial items SEK 117 (254) M. Order backlog SEK 2 382 (2 205) M. Number of employees 1992 (1904) President Paul Lødøen. Chairman Kenneth Orrgren

POLAND

According to NCC Poland's own estimates, construction volume is expected to increase by about 10 percent in 2000. The construction market is expected to grow twice as fast as the GDP, for which annual growth of about 5 percent is forecast in the next few years. The building market is being stimulated primarily by an inflow of foreign investment, the stable Polish economy, Poland's application to join the European Union, and the development of various forms of financing for housing.

The fastest growth for civil engineering projects is expected in the southern regions of the country surrounding Katowice. The outlook for the building and other buildings segments is most favorable in the Warsaw region.

Competitors

The Polish construction market is fragmented. NCC competes with a wide array of domestic and international players.

NCC Poland

The subsidiary NCC Poland was formed in 1998. Operations will be concentrated on the most expansive areas within civil engineering, building and housing. NCC Poland's headquarters in Warsaw, from which the contracting operations will be coordinated, were opened in August 1999.



Civil engineering operations began in the coastal region near Gdansk in 1998. During 1999, NCC Poland completed a converter station for reception of the power cable line between Sweden and Poland. In October 1999 the Awsa consortium, in which NCC has an interest of about 5 percent, signed a concession agreement with the Polish government to build and run the A2 highway project, one of the largest and most highly prioritized infrastructure projects in Europe. The first section will stretch from the German border to Warsaw and has a potential contract value of Sek 5.4 billion. NCC's share is Sek 1.3 billion. In December, NCC acquired 25 percent of the shares in Poland's third largest road construction firm, PRInz.

Several housing projects were begun in the Warsaw region in 1998 and 1999, including "Sloneczny Sad," consisting of 31 row houses, and Nordic Star, where the first stage consists of 320 apartments out of the total 900 planned.

NCC's wholly owned subsidiary Däldehög has been active in the production and refurbishment of gas stations in Poland for several years. NCC Industry also has several asphalt and concrete plants and gravel pits in Poland.

Net sales SEK 114 (5) M. Income after net financial items SEK –4 (–4) M. Order backlog SEK 17 (94) M. Number of employees 30 (5) President Janusz Puzia. Chairman Lars Wuopio

GERMANY

Subsequent to the extensive rebuilding of East Berlin in particular, the rate of investment in housing has declined, partially due to changes in the tax code. However, a trend among younger people towards seeking homes in more rural areas in the Brandenburg region outside Berlin has had a positive impact on demand for housing, while the relocation of the German parliament to Berlin is generating higher demand for centrally located apartments. High-end housing for the elderly is also in demand among older, more affluent consumers.

Competitors

NCC's main competitors in Berlin-Brandenburg are Dutch and local German companies.

NCC Germany

NCC Germany has been active in the Berlin-Brandenburg area since the early 1990s. The market is fragmented, with a great

many minor players. The company's operations encompass the entire value chain within the project development and building process, from concept and site acquisition to sales. NCC

NCC Germany is a market leader in the Berlin-Brandenburg area based on its total-package housing solutions

Germany specializes in residential construction, but also performs commercial projects, albeit to a lesser extent. The joint venture with IKEA, which is in its fifth year, is still attractive in the "economical row house" segment.

NCC Germany is a market leader in the Berlin-Brandenburg area based on its total-package housing solutions. Significant factors for maintaining and improving this position include offering the market high-quality, competitively priced products, combined with comprehensive freedom of choice. Accordingly, the company is concentrating on proactive product development and acquiring sites in attractive locations. A number of interesting land purchases were carried out and new projects begun in 1999. In July, NCC Germany acquired an additional 43 percent of the Sonnengarten project and now owns 93 percent (read more on page 35).

Net sales SEK 1.5 (0.9) billion Income after net financial items SEK 123 (48) M. Order backlog SEK 1123 (1000) M. Number of employees 539 (525) President Kurt Nordgren. Chairman Hans Engebretsen

FIVE-YEAR REVIEW

INCOME STATEMENT, SEK M	1995	1996	1997	pro forma ¹⁾ 1996	pro forma ¹⁾ 1997	1998	1999
Net sales	17 294	22 149	29 581	31 782	32 077	34 160	37 460
Production expenses	-15 263	-19 856	-26 631	-28 427	-29 026	-30 832	-33 446
Gross income	2 031	2 293	2 950	3 355	3 051	3 328	4 014
Selling and administration expenses	-1 322	-1 665	-2 288	-2 475	-2 502	-2 587	-3 062
Income/loss on sales of properties	43	-19	-74	-18	-63	323	163
Income/loss from participations in							
associated companies	-194	-55	26	-42	20	-158	66
Gain on sales of Group companies		5	105	5	105	1	7
Gain/loss on sales of associated companies					-2	194	145
Revaluation of properties							31
Merger costs ²⁾			-449		-449		
Operating income	558	559	270	825	160	1 101	1 364
Net financial items	-271	-348	-474	-552	-535	-371	-113
Income/loss after net financial items	287	211	-204	273	-375	730	1 251
Tax	-14	–47	35	-83	79	-184	-408
Minority interests	-5	-5	-4	-6	-4	-3	- 5
Net income/loss	268	159	-173	184	-300	543	838
BALANCE SHEET, SEK M							
Buildings and land	12 209	12 313	10 262	15 354	10 262	9 150	7 991
Investments in progress	534	881	856	922	856	1 060	1 958
Tangible and intangible fixed assets	1 115	1 630	2 750	2 834	2 750	2 784	4 195
Shares and participations	856	985	2 222	1 401	2 222	2 090	1 354
Properties held for future development	231	372	899	1 311	899	1 154	1 870
Interest-bearing receivables	659	407	1 412	485	1 412	1 618	1 138
Interest-free receivables	4 513	4 683	6 334	6 046	6 334	7 468	8 153
Liquid assets	2 687	2 650	3 609	3 842	3 609	3 135	2 371
Total assets	22 804	23 921	28 344	32 195	28 344	28 459	29 030
Shareholders' equity	7 065	7 121	9 237	9 553	9 237	9 671	9 795
Minority interests	9	13	25	24	25	25	30
Interest-bearing liabilities and allocations	7 758	8 704	8 956	11 958	8 956	8 381	8 803
Interest-free liabilities and allocations	5 723	6 631	8 519	8 539	8 519	9 031	8 936
Project invoicing not yet worked up	2 249	1 452	1 607	2 121	1 607	1 351	1 466
Total equity and liabilities	22 804	23 921	28 344	32 195	28 344	28 459	29 030
RATIOS							
Return on visible equity incl. subsequently							
converted debenture loans after full tax 3, %	4	2	-2	2	-3	6	9
Return on capital employed ⁴⁾ , %	8	5	3	6	2	7	10
Equity/assets ratio, %	31	30	33	30	33	34	34
Share of risk-bearing capital 5, %	33	32	33	32	33	35	36
Interest-bearing liabilities/total assets, %	34	36	32	37	32	29	30
OTHER							
Average number employees	14 094	15 964	20 283	22 787	22 434	21 645	24 122

¹⁾ Pro forma accounts for 1996 and 1997, in which Siab is merged with NCC.

²⁾ Merger costs related to the combination of NCC and Siab.

³⁾ Excluding merger costs: 3% 1997; 2% pro forma 1997.

⁴⁾ Excluding merger costs: 5% 1997; 4% pro forma 1997.
5) Risk-bearing capital is defined as the sum total of shareholders' equity, minority interests, deferred tax liabilities and the convertible debenture loans that were subsequently converted.

KEY RATIOS, SEK M	1995	1996	1997	pro forma 1996	pro forma 1997	1998	1999
·							
Income/loss after net financial items	287	211	-204	273	- 375	730	1 251
Visible equity	7 065	7 121	9 237	9 553	9 237	9 671	9 795
Capital employed at year-end	14 832	15 838	18 218	21 535	18 218	18 077	18 628
Net debt ¹⁾	4 412	5 648	3 935	7 631	3 935	3 627	5 296
Gross investments in fixed assets	575	1 163	569			1 001	2 365
Gross investments in properties							
classified as current/fixed assets ²⁾	990	1 198	679	1 288	694	1 135	1 853
Sales of properties ²⁾	448	561	6 227	641	6 227	2 219	2 142
Average yield, real estate operations	9.6	7.8	7.3	7.8	7.3	6.8	6.9
Market value of listed Group companies ³⁾	91	705	377			881	185
DATA PER SHARE							
Visible equity, SEK	88.20	88.90	85.20	88.10	85.20	89.20	90.30
Income/loss after full tax, SEK of which	3.30	2.00	-1.60	1.70	-2.80	5.00	7.70
major nonrecurring items after full tax, SEK			-4.65		-4.14		
Market price, NCC series B shares, SEK	78.00	90.00	83.50			61.50	98.00
Dividend, SEK	1.25	1.50	1.50			2.506	4.00 4)
Cash flow, SEK					38.94	5.46	-5.58
Net asset value, SEK ⁵⁾	86.00	90.00	85.00	90.00	85.00	93.00	96.00
P/E ratio after full tax	23	45	33			12	13
Direct return, %	1.6	1.7	1.8			4.1	4.1
Stock exchange price/visible equity, %	88	101	98			69	108
Number of shares							
average during the year, millions	80.1	80.1	96.6	108.4	108.4	108.4	108.4
at year-end, millions	80.1	80.1	108.4	108.4	108.4	108.4	108.4
Market value, seк м	6 294	7 212	8 960			6 669	10 564

¹⁾ Net indebtedness – defined as interest-bearing liabilities less liquid assets less interest-bearing receivables – has risen by SEK 1 669 M. since 1998.

Accounting principles: pages 76-78.

²⁾ Relates to investments and sales in NCC Real Estate. Properties within NCC Real Estate have been reclassified from current to fixed assets. See accounting principles.

^{3) 1995:} Neptun Maritime, 1996 Neptun Maritime, BPA, Sifab, Storheden, 1997 Neptun Maritime, BPA, Storheden, 1998 Neptun Maritime, BPA, Hufvudstaden, Realia, OM-gruppen, 1999 Neptun Maritime, OM-gruppen, Realia.
4) Board of Directors' proposal to the Annual General Meeting. In addition, an extraordinary dividend of SEK 7 per share is proposed.

⁴⁻⁾ Doard of Differences proposed.
5) Shareholders' equity has been adjusted to reflect the difference between the market and book value of listed shares. The real estate values for 1997–1999 are based on independent market valuations; the values for 1995–96 are based on internal valuations.

⁶⁾ In addition, Hufvudstaden shares with a value of 3 SEK per NCC share were spun off.

DEFINITIONS

Capital employed: Total assets less interest-free short-term and long-term liabilities. Average capital employed is calculated as the average of the balances at January 1, March 31, June 30, September 30 and December 31.

Cash flow reported in business areas:

Income before taxes

- + Depreciation
- -/+ Write-up/down of properties and shares, etc.
- Undistributed earnings from associated companies.
- -/+ Capital gains on sales of fixed assets and operations (excl. properties)
- +/- Translation differences
- Dividend paid
- Tax paid
- +/- Decrease/increase in working capital
- Net investments in real estate held for resale
- Gross investments in buildings and land
- Gross investments in fixed assets
- Gross investments in shares
- + Sales
- Cash flow

Direct return: The dividend as a percentage of the market price at year-end.

Equity/assets ratio: The total of visible shareholders' equity and minority interests as a percentage of total capital.

Net debt: Interest-bearing liabilities less liquid assets less interest-bearing receivables.

Net investments: Closing balance less opening balance plus depreciation and write-downs less write-ups.

Net margin: Income after net financial items as a percentage of net sales.

Net sales: The net sales of construction operations are reported in accordance with the percentage of completion principle and are matched by revenues worked up during the year. These revenues are reported in pace with the gradual completion of construction projects within the Group. Within the Real Estate business area, net sales correspond to rental revenues, interest subsidies, etc. In the Parent Company, net sales correspond to income-recognized sales from completed

projects. Within other operations, net sales correspond to invoicing for the year.

Operating capital employed: The various business areas' total assets less interest-free short-term and long-term liabilities. In the business areas operational balance sheets, interest-free Intra-Group transactions implemented for tax purposes have been replaced by the untaxed reserves that previous Group contributions gave rise to in the Group. Average capital employed is calculated as the average of the balances at January 1, March 31, June 30, September 30 and December 31.

Operating margin: Operating income after depreciation as a percentage of net sales.

Profit per share after full tax: Net income for the year divided by the number of shares at the end of the year.

The number of shares includes the shares that were subsequently added through the conversion of debenture loans. Net income has been increased by 72 percent of the interest expense relating to these convertible loans in the respective years.

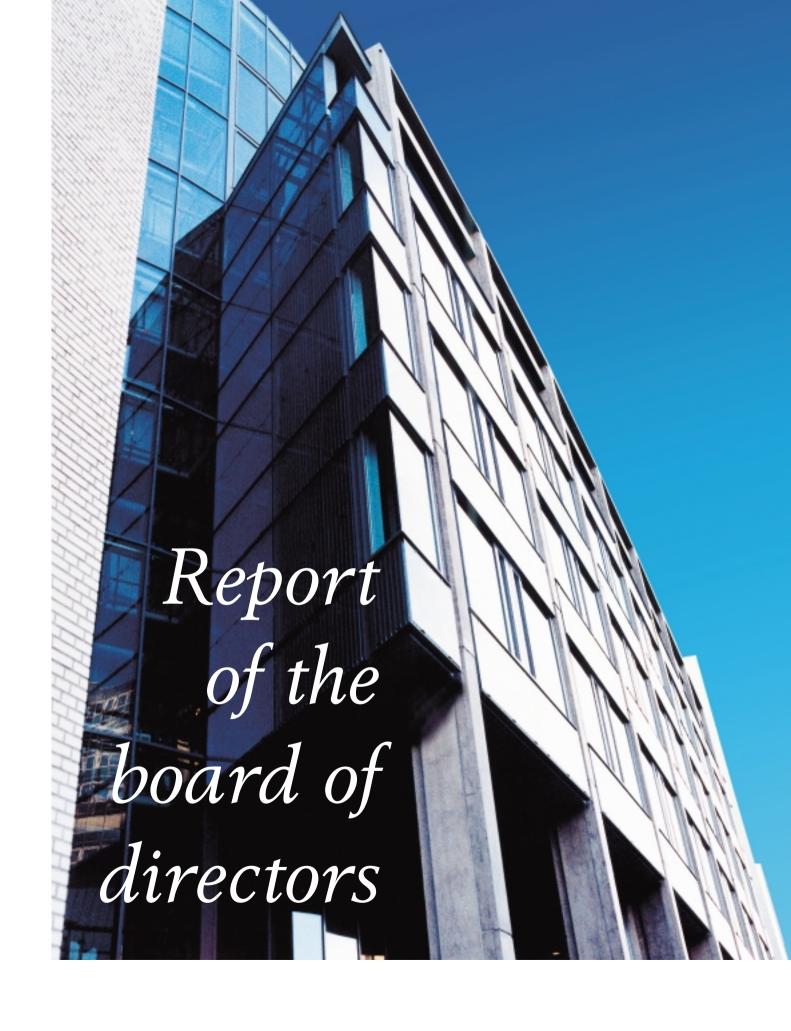
P/E ratio: Market price of the shares at year-end, divided by net income per share after full tax.

Return on visible equity after full tax: Net income for the year as a percentage of average visible equity. Equity has been increased by the portion of the convertible debenture loans that was subsequently converted. Net income has been increased by 72 percent of the interest expense relating to these convertible loans in the respective years.

Return on capital employed: Income after net financial items including participations in associated companies, following reversal of interest expenses, as a percentage of the average capital employed.

Share of risk-bearing capital: The total of shareholders' equity, minority interests, deferred tax liabilities and convertible debenture loans, which were subsequently converted as a percentage of total capital.

Visible equity: Reported equity. Average visible equity is calculated as the average of the balances at January 1, March 31, June 30, September 30 and December 31.



REPORT OF THE BOARD OF DIRECTORS

Net sales. Consolidated net sales during 1999 amounted to Sek 37,460 m. (34,160). The increase was mainly attributable to the acquisition of Superfos Construction and to growth in Swedish construction operations.

Earnings. Income after net financial items improved by sek 521 m. to sek 1,251 m. (730). The main reasons for the earnings upswing were improvements within the construction operations of foreign subsidiaries, combined with the results of the sale of NCC's Neptun Maritime and BPA shareholdings. During the fourth quarter, sales of properties made a much stronger contribution to earnings compared with the year-earlier period.

Real estate valuation: NCC Real Estate arranged for an independent appraisal (Swedish Real Estate Index) of the value, as of December 31, 1999, of all its wholly owned managed properties in Sweden. According to the independent valuation, the market value of the properties was sek 5.2 billion, which means that there is an undisclosed reserve in properties of some sek 650 m.

In order to determine whether a write-down is necessary, the properties were subject to an internal valuation. Previous write-downs are reversed up to the independently appraised market value to the extent that a previously written down property has a market value exceeding the book value. Reversals of previous write-downs totaled Sek 189 m. (164). In total, property values were revised upwards by Sek 31 m. (0). **Profitability**. The return on capital employed was 10 percent (7).

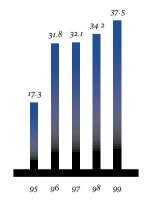
The return on shareholders' equity was 9 percent (6).

Earnings per share. Income after full tax amounted to sek 838 m. (543), equal to sek 7.70 per share (5.00).

Investments. The Group's gross investments in real estate amounted to Sek 3,798 m. (1,825), of which real estate development projects accounted for Sek 3,402 m. (1,521). The Group's gross investments in other fixed assets amounted to Sek 2,365 m. (1,011), mainly pertaining to the acquisition of Superfos Construction.

Change in working capital. During the fourth quarter, working capital decreased by SEK I.I billion (0.9), despite an increase in sales. Due

NET SALES



Annual growth has averaged 20 percent. Subsidiaries are included as of the date of acquisition.

to a higher rate of land purchases for residential development projects, net investments rose to sek 0.5 billion (0.2) during the fourth quarter. Financing and liquidity. On December 31, NCC's net indebtedness (interest-bearing liabilities less liquid assets less interest-bearing receivables) amounted to sek 5,296 m. (3,627). The increase was mainly attributable to the acquisition of Superfos Construction.

On the same date, the average interest rate for the borrowing portfolio was 5.3 percent (6.1) and the average period of fixed interest was 2.3 years (1.6).

Equity/assets and debt/equity ratios. The equity/assets ratio was 34 percent (34). The reduction in the portfolio of managed properties has changed the Group's capital structure and risk level. Accordingly, the Group has reduced its equity/assets target from 35 percent to 30 percent.

At year-end, the debt/equity ratio (net indebtedness divided by shareholders' equity including minority interests) at year-end amounted to a multiple of 0.5 (0.4).

Active risk management.

Interest-rate risks. NCC aims for a good balance between long and short periods of fixed interest within a limited framework.

Currency risks. Transaction-related currency exposure is eliminated via NCC Treasury. As a rule, NCC's foreign investments are financed in corresponding currencies.

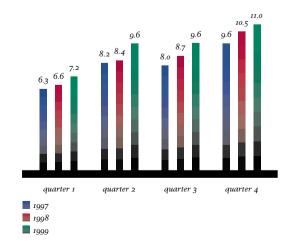
Credit risks. NCC's investment regulations are reviewed continuously and characterized by caution. The point of departure is that no credit risks should arise in Group operations. NCC's finance activities were not affected by a credit loss in 1999, or in any prior year.

Liquidity risks. To achieve adequate flexibility and cost efficiency, the Group's access to funds consists essentially of committed lines of credit. Available funds are invested primarily in government paper with solid secondary markets. On December 31, the Group's liquid assets amounted to Sek 2,371 M. (3,135).

EMU. The Group has been making European Monetary Union (EMU) preparations for the past few years. The work has been concentrated on adaptations within IT, finance activities, accounting and purchasing.

NET SALES BY QUARTER

SEK BILLION



Since January 1, 1999, three of the countries in which NCC conducts permanent business operations have been members of the EMU. The focus of the preparations is based on the assumption that Sweden and Denmark will participate in EMU, a prerequisite for which is that systems and procedures can handle the euro. As long as Sweden remains outside EMU, and NCC retains the Swedish krona (Sek) as the Group's financial accounting and basic currency, the euro will be treated in the same way as other foreign currencies.

Environmental impact. Within the Group, operations conducted by the Parent Company and 12 Swedish subsidiaries require a permit or application in accordance with the Environmental Code. The main way that Group operations subject to permit or application obligations affect the external environment is through the asphalt, concrete and gravel pit operations conducted within NCC Industry. In Sweden, these operations are conducted by the Ballast companies. The external environment is mainly affected by emissions to air and by noise.

Personnel. The average number of employees in the NCC Group during 1999 was 24,122 (21,645), of which Superfos Construction accounted for about 1,550.

Parent Company. The Parent Company had invoiced sales of sek 16,251 m. (14,948). Income of sek 1,176 m. (loss: 665) was reported after net financial items. The average number of employees was 11,328 (11,202).

During 1993–1998, the NCC Group invested in jointly owned air-craft-leasing companies. The investments made for 1997 have been scrutinized by the tax authorities, which during 1999 rejected a tax deduction for depreciation. The tax authorities have also imposed a tax surcharge. These decisions will be appealed.

NCC's share of SPP's surplus. The Swedish Staff Pension Society (SPP) announced in October that corporate customers with contracts with SPP would receive a share of its surplus corporate funds. NCC's share of these corporate funds amounts to approximately sek 1,020 m. The Swedish Competition Authority is expected to make a ruling during the spring regarding SPP's model for allocating the funds. Until such a ruling is made, it is unclear how it will be possible to utilize the funds and, accordingly, the funds had no effect on the 1999 financial accounts. Significant events following fiscal year-end. Following fiscal year-end, real estate assets were sold for sek 1,250 m., generating capital gains of sek 180 m. Following these sales, the book value of the portfolio of managed properties is sek 5.3 billion.

Proposed dividend. In accordance with NCC's dividend policy of dis-

tributing approximately half of net profit to shareholders, the Board proposes that a dividend of Sek 4.00 (2.50) per share be paid for 1999.

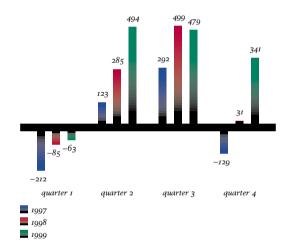
Since the risk profile of NCC's asset portfolio has changed steadily over the years, the equity/assets target has been reduced from approximately 35 percent to approximately 30 percent. As a consequence of this, the Board proposes an extraordinary dividend of Sek 7.00 per share. NCC's growth strategy stands firm and is not affected by the extraordinary dividend.

Assuming that a government bill regarding the repurchase of shares is enacted in Sweden, the Board will propose that the Annual General Meeting authorize the repurchase and subsequent sale of NCC shares corresponding to a maximum of 2.5 percent of the share capital in NCC AB. The reason for the redemption is to cover NCC's obligations under the option program for approximately 200 senior executives that was launched in 1999.

Annual General Meeting. NCC's Annual General Meeting will be held at on Thursday, March 30, 2000, 4.30 pm at Musikaliska Akademien, Stockholm.

INCOME AFTER NET FINANCIAL ITEMS

SEK M



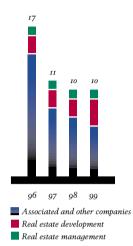
Income of approximately SEK 340 M. was generated during the fourth quarter, which was SEK 310 M. higher than in the year-earlier period.

		Net sales		Income/loss after net financial items
NET SALES AND EARNINGS	Jan-Dec	Jan-Dec	Jan-Dec	Jan-Dec Jan-Dec Jan-Dec
BY BUSINESS AREA, SEK M	1997	1998	1999	1997 1998 1999
Civil Engineering	10 746	11 078	12 289	141 201 200
Housing	2 041	2 365	3 797	1 13 114
Building	15 700	17 603	17 376	181 312 332
Industry	2 603	2 998	4 508	210 291 423
Eliminations	-1 875	-2 123	-2 447	
Construction operations	29 215	31 921	35 523	533 817 1 069
Real Estate	1 790	1 231	977	-105 446 413
Invest	1 379	1 486	1 643	67 –229 23 6
Merger costs, Siab				–449
Acquisition costs 1)				-139 -141 -232
Other and eliminations	-307	-478	-683	−282 −163 −23 5
Group	32 077	34 160	37 460	-375 730 1 251

¹⁾ Acquisition costs include goodwill amortization related to the acquisition of the Nordic subsidiaries and Siab, as well as interest on the purchase consideration for the Nordic subsidiaries. Superfos Construction is included as of January 1, 1999. In total, goodwill amounted to SEK 1 902 M. on December 31, 1999. The purchase consideration for the acquisition of the Nordic subsidiaries was SEK 2 451 M.

BOOK VALUE, REAL ESTATE PORTFOLIO

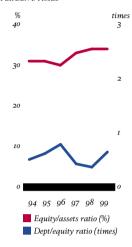
SEK BILLION



NCC continues to streamline its operations and create a distinct profile in the direction of real estate development. The reorientation in accordance with the new strategy is illustrated by showing the book value of the real estate portfolio divided into the different businesses. Capital tied up in management has decreased in parallel with an increase in real estate development. The book value of managed properties declined by SEK 1,582 M. during 1999 to SEK 5,834 M. Additional managed properties were sold in January 2000, for SEK 504 M.

EQUITY/ASSETS AND DEBT/EQUITY RATIOS

PERCENT/TIMES



The equity/assets ratio, the sum total of visible shareholders' equity and minority shares as a percentage of total assets amounted to 34 percent, unchanged compared with the preceding year.

NCC'S CONSTRUCTION OPERATIONS

Orders received by NCC's construction operations (the Civil Engineering, Housing, Building and Industry business areas) rose by 9 percent to SEK 36.2 billion (33.1). Orders received by the Group's Swedish operations rose by 4 percent. Operations outside Sweden accounted for approximately 45 percent (43) of total orders received.

Orders received during the fourth quarter amounted to SEK 10.8 billion (9.2), an increase compared with the year-earlier period. The increase was mainly attributable to the acquisition of Superfos Construction and a favorable level of orders received by Norwegian building operations. Net sales rose by 11 percent to SEK 35.5 billion

(31.9). The fourth-quarter increase in net sales was 3 percent, compared with the year-earlier period. If Superfos Construction is included in the 1998 figures, the increase for 1999 was 6 percent for the whole year.

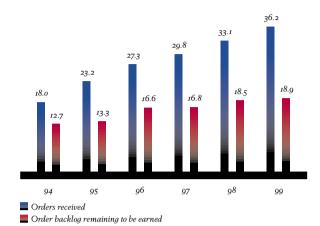
Income after net financial items amounted to SEK 1,069 M. (817). Earnings from operations in Denmark, Finland and Germany improved sharply. The pro forma figure, including Superfos Construction, was SEK 1,069 M. (959).

The operating margin (operating income after depreciation as a percentage of net sales) for construction operations in 1999 was 2.9 percent (2.2). The net margin (income after net financial items as a percentage of net sales) was 3.0 percent (2.6).

	Or	ders recei	ved	Order backlog remaining to be earned							ome afte ancial it		Net margin, %		n, %
	Janu	ary–Decei	mber	D	ecember	31	Janu	ary–Decer	nber	Janua	ry-Dec	ember	January-December		ember
SEK M	1997	1998	1999	1997	1998	1999	1997	1998	1999	1997	1998	1999	1997	1998	1999
Civil Engineering	10 012	11 207	11 268	6 404	6 698	5 547	10 746	11 078	12 289	141	201	200	1.3	1.8	1.6
Housing	2 001	3 479	4 230	1 548	2 712	3 481	2 041	2 365	3 797	1	13	114	0.0	0.5	3.0
Building	17 071	17 560	18 571	8 804	9 050	9 836	15 700	17 603	17 376	181	312	332	1.2	1.8	1.9
Industry	2 603	2 998	4 539			30	2 603	2 998	4 508	210	291	423	8.1	9.7	9.4
Eliminations	-1 915	-2 120	-2 448				-1 875	-2 123	-2 447						
Construction operations	29 772	33 124	36 160	16 756	18 460	18 894	29 215	31 921	35 523	533	817	1 069	1.8	2.6	3.0

ORDERS RECEIVED AND ORDER BACKLOG IN CONSTRUCTION OPERATIONS

SEK BILLION



Orders received by construction operations increased 9 percent during 1999, compared with 1998.

	sek and foreign	currencies	SEK and fo	oreign cu	rrencies	SEK	SEK		
			Fixed-interest			Fixed-interest	Average		
			rates du	ring	Average	rates during	interest		
BORROWING PORTFOLIO	Amortiz	ation	perio	d	interest	period	rate		
DEC. 31, 1999	ѕек м Ре	rcentage	ѕек м Ре	rcentage	rate	SEK M	Percentage		
2000	3 505	40	2 664	30	6.3	709	5.2		
2001	1 001	11	2 325	26	5.6	1 365	7.3		
2002	902	10	657	7	4.6	106	7.1		
2003	654	7	581	7	5.6	281	5.8		
2004	832	10	577	7	4.6	147	5.5		
2005-	1 908	22	1 998	23	5.3	1 583	5.9		
Interest-bearing liabilities	8 802	100	8 802	100	5.7	4 191	6.3		
Liquid assets	2 368		2 368			1 187			
Interest-bearing receivables	1 138		1 138			1 021			
Net debt	5 296		5 296			1 983			

SENSITIVITY ANALYSIS	Change	Effect on income after net financial items (annual basis) sek m	Effect on return on equity, percentage points	Effect on return on capital employed, percentage points
Construction operations				
Volume	+/- 5%	163	1.2	0.9
Operating margin	+/-0.5 percentage point	181	1.3	1.0
Real estate operations				
Real estate development, sales volume	+/-10%	13		
Real estate development, sales margin	+/- 1 percentage point	7		
Rental revenues, management	+/- 5%	4		
Operation and maintenance costs, mar	nagement +/- 5%	11		
Vacancy rate for total portfolio, rents	+/ – 1 percentage point	6		
Group				
Interest rate, borrowing ¹⁾	+/ – 1 percentage point	13	0.1	0.0
Amortization of loans	10%	16	0.1	0.3
Change in equity/assets ratio	–5 percentage points	– 77	0.9	0.0

¹⁾ Based on loans expiring during 2000.

CONSOLIDATED INCOME STATEMENT

SEK M		1997	1998	1999
Net sales	Note 1	29 581	34 160	37 460
Production and management costs	Note 2	-26 631	-30 832	-33 446
Gross income		2 950	3 328	4 014
Selling and administrative expenses		-2 288	-2 587	-3 062
Result from sales of properties	Note 3	-74	323	163
Result from participations in associated companies	Note 4	26	-158	66
Result from sales of participations in group companies	Note 5	105	1	7
Result from sales of participations in associated companies	Note 7		194	145
Revaluation of properties				31
Merger costs		-449		
Operating income	Note 6	270	1 101	1 364
Result from other financial fixed assets	Note 9	23	28	151
Result from financial current assets	Note 10	164	162	212
Interest expense and similar items	Note 11	-661	-561	-476
Income/loss after financial items	Note 12	-204	730	1 251
Tax on net income for the year	Note 25	35	-184	-408
Minority interests		-4	-3	- 5
Net income/loss for the year		-173	543	838

CONSOLIDATED BALANCE SHEET

ASSETS, SEK M		Dec 31,1997	Dec 31, 1998	Dec 31,1999
Intangible fixed assets	Note 13	1 427	1 344	2 234
Buildings and land	Note 14	10 262	9 150	7 991
Machinery and equipment		1 323	1 440	1 961
New construction in progress		856	1 060	1 958
Tangible fixed assets	Note 15	12 441	11 650	11 910
Participations in associated companies	Note 17	2 100	1 500	1 076
Receivables from associated companies		154	368	201
Other long-term holdings of securities		122	590	278
Other long-term receivables		1 315	1 146	982
Financial fixed assets	Note 18	3 691	3 604	2 537
FIXED ASSETS		17 559	16 598	16 681
Properties held for future development	Note 19	899	1 154	1 870
Materials and inventories	Note 20	453	428	495
Advances to suppliers		17	15	12
Inventories, etc.		470	443	5 0 7
Accounts receivable		4 605	5 460	5 291
Current receivables from associated companies		102	109	115
Other current receivables		650	986	784
Prepaid expenses and accrued income		450	574	1 411
Current receivables		5 807	7 129	7 601
Short-term investments		2 307	1 678	1 042
Cash and bank balances		1 302	1 457	1 329
CURRENT ASSETS		10 785	11 861	12 349
TOTAL ASSETS		28 344	28 459	29 030

INTEREST-BEARING/ INTEREST-FREE	Dec 31, 1997 Interest- Interest-			Dec 31, 1998 Interest- Interest-			Dec 31, 1999 Interest- Interest-		
ASSETS	bearing	free	Total	bearing	free	Total	bearing	free	Total
Financial fixed assets	1 213	2 478	3 691	1 274	2 330	3 604	918	1 619	2 537
Current receivables	199	5 608	5 807	344	6 785	7 129	220	7 381	7 601
Short-term investments	2 307		2 307	1 669	9	1 678	1 039	3	1 042
Cash and bank balances	1 302		1 302	1 457		1 457	1 329		1 329
Other current and									
fixed assets		15 237	15 237		14 591	14 591		16 521	16 521
Total assets	5 021	23 323	28 344	4 744	23 715	28 459	3 506	25 524	29 030

CONSOLIDATED BALANCE SHEET

SHAREHOLDERS' EQUITY AND LIABILITIES, SEK M		Dec 31, 1997	Dec 31, 1998	Dec 31, 1999
Share capital	Note 21	2 711	2 711	2 711
Restricted reserves		4 914	5 449	3 834
Restricted shareholders' equity		7 625	8 160	6 545
Unrestricted reserves		1 785	968	2 412
Net income/loss for the year		-173	543	838
Unrestricted shareholders' equity		1 612	1 511	3 250
SHAREHOLDERS' EQUITY	Note 22	9 237	9 671	9 795
Minority interests		25	25	30
Provisions for pensions and similar obligations	Note 24	1 272	1 356	1 445
Provisions for taxes	Note 25	177	334	513
Other provisions	Note 26	794	651	657
Provisions		2 243	2 341	2 615
Bond loans		100	201	
Liabilities to credit institutions	Note 27	3 126	2 051	3 868
Liabilities to associated companies		216	23	19
Other liabilities		132	5	11
Long-term liabilities		3 574	2 280	3 898
Liabilities to credit institutions	Note 27	4 290	4 687	3 500
Advances from customers		218	287	119
Project invoicing not yet worked up		1 607	1 351	1 466
Accounts payable		3 151	3 743	3 124
Liabilities to associated companies		42	26	35
Tax liabilities		42	48	193
Other liabilities		1 507	1 764	1 744
Accrued expenses and prepaid revenues		2 408	2 236	2 511
Current liabilities		13 265	14 142	12 692
SHAREHOLDERS' EQUITY AND LIABILITIES		28 344	28 459	29 030
Mortgages and other comparable collateral for own liabilities and provisions	4 384	2 775	1 603	
Others assets pledged and comparable collateral		247	158	145
Assets pledged	Note 30	4 631	2 933	1 748
Contingent liabilities	Note 30	3 284	4 349	5 481

INTEREST-BEARING/	Dec 31, 1997			De	Dec 31, 1998			Dec 31, 1999		
INTEREST-FREE LIABILITIES	NTEREST-FREE LIABILITIES Interest- Interest-				Interest- Interest-			Interest- Interest-		
Note 28	bearing	free	Total	bearing	free	Total	bearing	free	Total	
Liabilities to credit institutions	7 416		7 416	6 738		6 738	7 368		7 368	
Other liabilities	310	9 113	9 423	323	9 361	9 684	15	9 207	9 222	
Provisions	1 230	1 013	2 243	1 320	1 021	2 341	1 419	1 196	2 615	
Minority interests		25	25		25	25		30	30	
Shareholders' equity		9 237	9 237		9 671	9 671		9 795	9 795	
Total shareholders' equity										
and liabilities	8 956	19 388	28 344	8 381	20 078	28 459	8 802	20 228	29 030	

CONSOLIDATED CASH FLOW STATEMENT

SEK M		1997	1998	1999
Continuing operations				
Income/loss after financial items		-204	730	1 251
Adjustments for items not included in cash flow		765	580	449
Tax		-18	-27	-189
Cash flow from continuing operations before changes in working capital		543	1 283	1 511
Change in inventories		-62	-18	63
Change in receivables		-100	-969	1 156
Change in interest-free liabilities		-180	585	-2 793
Cash flow from changes in working capital		-342	-402	-1 574
Cash flow from continuing operations		201	881	-63
Investment operations				
Acquisition of subsidiaries	Note 34	924	-25	-654
Sale of subsidiaries	Note 34	913	10	6
Change in properties held for resale, net		407	-612	-646
Acquisition of buildings and land	Note 34	-2 384	-1 414	-1 489
Sale of buildings and land		5 129	2 483	2 323
Acquisition of other financial fixed assets		– 577	-525	-180
Sale of other financial fixed assets		106	305	679
Acquisition of other fixed assets	Note 34	-563	– 577	-703
Sale of other fixed assets		67	66	122
Cash flow from investment operations		4 022	-289	-542
Cash flow before financing		4 223	592	-60 5
Financing operations				
Change in interest-bearing current liabilities		331	417	-1 435
Long-term loans raised		-3 409	105	3 238
Amortization of debt		879	-1376	-2 022
Dividend paid		-120	-163	–27 1
Change in long-term receivables		- 937	-45	331
Change in minority interests, etc.		-8	-4	
Cash flow from financing operations		-3 264	-1 066	-159
Cash flow during the year, incl. exchange-rate differences on liquid assets	Note 34	959	<i>–</i> 474	-764
Liquid assets on January 1	Note 34	2 650	3 609	3 135
Liquid assets on December 31	Note 34	3 609	3 135	2 371

PARENT COMPANY INCOME STATEMENT

SEK M		1997	1998	1999
Net sales	Note 1	10 379	14 948	16 251
Production and management costs	Note 2	<i>–</i> 9 573	-13 706	-14 896
Gross income		806	1 242	1 355
Selling and administrative expenses		-1 010	-1 382	-1 496
Result from sales of properties	Note 3	2	12	133
Merger costs		-415		
Operating income/loss	Note 6	-617	-128	- 8
Result from participations in group companies	Note 8	405	-427	947
Result from participations in associated companies	Note 4	-151	22	91
Result from other financial fixed assets	Note 9	6	-10	45
Result from financial current assets	Note 10	105	128	119
Interest expense and similar items	Note 11	-108	-250	-18
Income/loss after financial items	Note 12	-360	-665	1 176
Appropriations	Note 23	181	5	- 81
Tax on net income for the year	Note 25	4	- 7	- 3
Net income/loss for the year		-175	-667	1 092

PARENT COMPANY BALANCE SHEET

ASSETS, SEK M		Dec 31, 1997	Dec 31, 1998	Dec 31, 1999
Buildings and land	Note 14	216	247	244
New construction in progress		2	8	22
Machinery and equipment		266	515	511
Tangible fixed assets	Note 15	484	770	777
Participations in Group companies	Note 16	11 053	9 178	9 008
Receivables from Group companies		554	1 000	781
Participations in associated companies	Note 17	776	615	204
Receivables from associated companies		67	154	157
Other long-term holdings of securities		41	461	151
Other long-term receivables		53	8	10
Financial fixed assets	Note 18	12 544	11 416	10 311
FIXED ASSETS		13 028	12 186	11 0 88
Properties held for future development	Note 19	393	397	400
Inventories etc.	Note 20	20	31	32
Accounts receivable		1 695	2 731	2 648
Receivables from Group companies		1 457	881	1 326
Receivables from associated companies		7	4	21
Other receivables		191	177	183
Prepaid expenses and accrued income		92	206	328
Current receivables		3 442	3 999	4 506
Short-term investments		685	1 135	2 998
Cash and bank balances		468	1 103	733
CURRENT ASSETS		5 008	6 665	8 669
TOTAL ASSETS		18 036	18 851	19 757

INTEREST-BEARING/ INTEREST-FREE	De Interest-	ec 31, 1997 Interest-	7		ec 31, 1998 Interest-	3	De Interest-	ec 31, 199 9 Interest-)
ASSETS	bearing	free	Total	bearing	free	Total	bearing	free	Total
Financial fixed assets	248	12 296	12 544	610	10 806	11 416	327	9 984	10 311
Current receivables	962	2 480	3 442	275	3 724	3 999	619	3 887	4 506
Short-term investments at									
NCC's internal bank	685		685	1 135		1 135	2 998		2 998
Cash and bank balances,									
NCC's internal bank	325		325	738		738	385		385
Cash and bank balances, other	143		143	365		365	348		348
Other current and fixed assets		897	897		1 198	1 198		1 209	1 209
Total assets	2 363	15 673	18 036	3 123	15 728	18 851	4 677	15 080	19 757

PARENT COMPANY BALANCE SHEET

SHAREHOLDERS' EQUITY AND LIABILITIES, SEK M		Dec 31,1997	Dec 31, 1998	Dec 31,1999
Share capital (108 435 822 shares)	Note 21	2 711	2 711	2 711
Legal reserve		1 639	1 639	1 639
Premium reserve		1 751	1 751	
Restricted shareholders' equity		6 101	6 101	4 350
Retained earnings or loss		2 277	1 808	2 383
Net income/loss for the year		-175	– 667	1 092
Unrestricted shareholders' equity		2 102	1 141	3 475
SHAREHOLDERS' EQUTIY	Note 22	8 203	7 242	7 825
Untaxed reserves	Note 23	27	22	103
Provisions for pensions and similar obligations	Note 24	1 204	1 293	1 391
Other provisions	Note 26	169	162	145
Provisions		1 373	1 455	1 536
Bond loans		100	201	
Liabilities to credit institutions	Note 27	54	52	50
Liabilities to Group companies		3 444	3 943	4 375
Liabilities to associated companies		207		
Other liabilities			16	34
Long-term liabilities		3 805	4 212	4 459
Liabilities to credit institutions	Note 27		14	
Advances from customers		67	119	71
Work in progress on the account of others	Note 29	1 459	2 101	1 996
Accounts payable		1 077	1 823	1 675
Liabilities to Group companies		493	478	474
Liabilities to associated companies		6	8	3
Tax liabilities		2	11	3
Other liabilities		549	438	606
Accrued expenses and prepaid revenues		975	928	1 006
Current liabilities		4 628	5 920	5 834
SHAREHOLDERS' EQUITY AND LIABILITIES		18 036	18 851	19 757
Mortgages and other comparable collateral for own liabilities and allocations	61	57	71	
Others assets pledged and comparable collateral		87	176	176
Assets pledged	Note 30	148	233	247
Contingent liabilities	Note 30	8 399	10 000	13 347

INTEREST-BEARING/	Dec 31, 1997			D	ec 31, 1998	3	De	Dec 31, 1999		
INTEREST-FREE	Interest-	Interest-		Interest-	Interest-		Interest-	Interest-		
LIABILITIES	bearing	free	Total	bearing	free	Total	bearing	free	Total	
Liabilities to credit institutions	54		54	66		66	50		50	
Other liabilities	1 230	7 149	8 379	1 750	8 316	10 066	2 301	7 942	10 243	
Provisions	1 204	169	1 373	1 293	162	1 455	1 391	145	1 536	
Shareholders' equity and										
untaxed reserves		8 230	8 230		7 264	7 264		7 928	7 928	
Total shareholders' equity and liabilities	2 488	15 548	18 036	3 109	15 742	18 851	3 742	16 015	19 757	

PARENT COMPANY CASH FLOW STATEMENT

SEK M		1997	1998	1999
Continuing operations				
Income/loss after financial items		-360	-665	1 176
Adjustments for items not included in cash flow		526	789	966
Tax		4	-28	-11
Cash flow from continuing operations before changes in working capital		170	96	2 131
Change in inventories		-6	-11	-l
Change in receivables		-1 034	-10	-264
Change in interest-free liabilities		652	523	-182
Change in net work in progress		-142	642	-105
Cash flow from changes in working capital		-530	1 144	-552
Cash flow from continuing operations		-360	1 240	1 579
Investment operations				
Acquisition of subsidiaries	Note 34	-445	-86	-1 589
Sale of subsidiaries	Note 34	1 002	341	168
Change in properties held for resale, net		-166	-110	-11
Acquisition of buildings and land	Note 34	-2	-49	-8
Sale of buildings and land		1	48	
Acquisition of other financial fixed assets		10	242	-2 8
Sale of other financial fixed assets		-4	197	423
Acquisition of other fixed assets	Note 34	-145	-266	-200
Sale of other fixed assets		4	60	37
Cash flow from investment operations		255	377	-1 208
Cash flow before financing		- 105	1 617	371
Financing operations				
Change in interest-bearing current liabilities		104	-3	228
Long-term loans raised		565	122	1 184
Amortization of debt		-16		-287
Dividend paid		-120	-163	–27 1
Change in long-term receivables		-156	-488	268
Cash flow from financing operations		377	-532	1 122
Cash flow during the year		272	1 085	1 493
Liquid assets on January 1	Note 34	881	1 153	2 238
Liquid assets on December 31	Note 34	1 153	2 238	3 731

ACCOUNTING PRINCIPLES

Consolidated accounting: The Group has been consolidated in accordance with the Swedish Accounting Standards Council's recommendations regarding consolidated accounts and includes the Parent Company, all companies in which the Parent Company has a controlling interest and associated companies. Consolidation is based on the following main principles:

- Companies in which the Parent Company directly or indirectly owns shares carrying more than 50 percent of the voting rights or otherwise has a controlling influence are consolidated in their entirety, less minority interests in constituent companies. ("Full consolidation" in accordance with the purchase method.)
- The Group's participations in associated companies are consolidated in accordance with the equity method. Associated companies are companies in which the Group has holdings of between 20 and 50 percent of the voting rights, or in which the Group otherwise has a substantial influence. Notes 16 and 17 contain lists of Group and associated companies.
- Companies that are not subsidiaries and which undertake contracting
 projects in forms similar to those of a consortium that is, with joint
 ownership and control and for limited periods of time are consolidated
 in accordance with the proportional accounting method.

A characteristic of the purchase method is that assets and liabilities are entered at market value, after taking deferred tax into account, in accordance with an established acquisition analysis. If the acquisition value of shares in a subsidiary exceeds the computed market value of the subsidiary's net assets, the difference is entered as consolidated goodwill.

Surplus values attributed to specific assets are depreciated over the period that the assets are depreciated in the subsidiaries. Goodwill arising in this connection is amortized over the estimated economic life of the assets, which currently means five to 20 years.

In the equity method, the book value of shares in associated companies is adjusted by the Group's shares in the income of associated companies, less dividends received. As in the case of full consolidation, a purchase analysis is made. The resulting surplus values are depreciated over their estimated life; this depreciation also affects the book value of shares.

Acquired and divested companies are included in the consolidated Income Statement for the period when shares in such companies are held.

The current rate of exchange (current method) is used in translating income statements and balance sheets of foreign companies to Swedish kronor. All assets and liabilities in the balance sheets of subsidiaries have accordingly been translated at year-end exchange rates, and all income statement items at average exchange rates for the year. The translation differences arising in this connection have been taken directly to shareholders' equity.

When calculating the consolidated gain/loss on a divestment, the accumulated translation difference is reported as part of final realized income.

Internal pricing: Market prices are applied for deliveries between Group units.

Depreciation: Depreciation according to plan on machinery and equipment, buildings and land improvements, patents, and on those portions of surplus values related to goodwill and other assets, has been calculated on the basis of acquisition value and estimated economic life in the consolidated accounts. In the event of a permanent loss in value, assets are written down.

The depreciation rates vary depending on the type of asset: goodwill currently from 5 to 20 percent, machinery and equipment from 2.5 to 33 percent, buildings from 1.4 to 5 percent, land improvements from 3.7 to 4 percent, pits and quarries at actual depletion of net worth and managed properties at 1 percent.

The acquisition cost of goodwill related to the acquisition of NCC Norway is depreciated according to plan at a rate of 10 percent annually. The acquired goodwill in NCC Finland and NCC Denmark, including Superfos Constructing wich was acquired during the year, is depreciated according to plan at a rate of 5 percent annually. These depreciation periods have been chosen because the acquisitions were part of NCC's Nordic strategy and are long term, because the acquired companies have strong market positions and market and because technical conditions were assessed to be such that the economic life of the acquisitions should be at last 10 and 20 years, respectively.

The acquisition cost of the goodwill related to the acquisition of Siab is depreciated over a period of 20 years, due to the strategic nature of the acquisition, which should be viewed in relation to the anticipated coordination gains.

NCC assesses the booked residual value of acquired goodwill each year, at which time any necessary write-down or adjustment of depreciation plans are undertaken.

Short-term investments: Short-term investments are defined as bonds and other interest-bearing instruments and are valued at the lower of acquisition and market value at year-end. This valuation principle applies to the entire portfolio. Accordingly, unrealized losses are eliminated against unrealized gains. Any surplus loss is reported as a financial expense, while corresponding gains are not reported.

Interest accrued on short-term investments is accrued in accordance with customary principles.

Receivables and liabilities in foreign currency: In accordance with the recommendation of the Swedish Financial Standards Council, receivables and liabilities in foreign currencies have been translated at the rate prevailing at year-end. For the years used for compparison, the difference between the acquisition value and the year-end value has been added to/charged against income. Unrealized exchange-rate gains on long-term receivables and liabilities have been reported as a foreign exchange reserve among untaxed reserves. The change during the year is reported as an appropriation in the Parent Company's accounts. As of 1999, NCC complies with the Financial Accounting Standards Council's Recommendation No. 8 ("Reporting of effects of changed exchange rates").

Exchange-rate differences relating to loans undertaken to finance foreign contracts have been reported among income for the year in which the project was recognized as income.

Group companies have assumed loans in foreign currencies in order to hedge a portion of net investments in foreign subsidiaries, and in foreign associated companies consolidated in accordance with the equity method. In the Parent Company and consolidated accounts, these loans have been assigned values based on the year-end rate. In the consolidated income statement, exchange-rate differences on these loans, after taking deferred tax into account, are entered directly in shareholders' equity in an amount corresponding to the translation differences for the year.

Inventories: Inventories have been valued in accordance with the lowest-value principle, meaning at the acquisition or the replacement value, whichever was the lower. Manufactured products are valued at the lower of manufacturing value and sales value less sales overheads. Deductions for obsolescence were applied as appropriate. (The specific principles applying to properties classified as current assets are described below.)

Properties classified as fixed or current assets: Real estate is classified in accordance with the recommendation from the Swedish Construction Federation. The category of managed properties, is reported as a fixed asset. Such holdings have the character of fixed assets in that they form a base for ongoing property management operations.

In the balance sheet, properties classified as fixed assets are included in Building and land, while properties classified as current assets are included in Properties held for future development

Building and land are divided into the following categories:

- properties used in NCC's operations
- managed properties
- properties held for future development

Managed properties consist of the Group's holding of completed buildings under proprietary management. The properties held for future development that are reported as fixed assets are those intended to be used for the construction of managed properties or properties used in NCC's operations.

The properties held for future development that are reported as current assets consist of holdings of undeveloped land and redevelopment properties intended for future development by construction operations.

The acquisition value of properties includes:

- · acquisition costs
- · planning costs
- production costs for new buildings, extensions and renovations.

Costs incurred for the construction of managed properties are reported as investments in progress until the property is transferred to management. Properties transferred to management during a year are reclassified from investments in progress to managed properties as of January 1 of the following year. Depreciation commences as of the same date.

Production costs for ongoing investments in properties include capitalized interest expenses within the framework of actual interest payments.

Properties classified as current assets are valued at the lower of acquisition value and actual value.

In order to estimate the need for any write-downs, internal valuations are undertaken each year. The valuations are based on reasonable long-term yield requirements and estimated levels of rents, taking the reduction in interest-rate subsidies into account, as well as vacancy rates, in a ten-year perspective. Dependent on location and other factors, the required yield varies from nearly 7 percent to slightly more than 10 percent. Each property has been valued in accordance with its own conditions. The deficit values of individual properties have not been offset against the surplus values of others.

If a property classified as a current asset is written down in one year's financial statements, a reversal to the lower of acquisition cost and actual value must be posted in a subsequent year's financial statements if the reason for the write-down has been fully or partly removed.

If a property classified as a fixed asset is written down, a reversal must be posted, in accordance with the Annual Accounts Act, when the reason for the write-down has been fully or partly removed. This also applies to write-downs effected before the Act came into force.

A write-down of a property classified for tax purposes as a current asset constitutes a tax-deductible cost, and its reversal is a taxable revenue.

Real Estate business area – Real estate management: Results from real estate management operations consist of the operating net less depreciation according to plan and administration costs relating to the real estate management operations. The item also includes corresponding shares in the results of associated companies after a deduction for net financial items. The operating net is the sum of rental and other revenues, less running, maintenance and rental costs. The operating net includes property tax and rental costs, costs for adaptations of properties to tenant requirements and external rental fees, in addition to costs for the unit's own rental organization.

Real Estate business area – Sales of managed properties: The results of sales of properties classified as managed properties at the sales date are reported under the heading Sales of managed properties. In addition to external sales costs, the sales costs include costs for the unit's own sales activities. The sales results are charged with overhead costs for both completed and non-completed transactions.

Real Estate business area – Real Estate development: Revenues and expenses (excluding interest payments) attributable to the balance sheet items investments in progress and properties held for future develop-

ment are reported under the heading Real estate development. The term also includes results from other real estate projects, such as land sold together with an assignment to construct a building on the land sold.

The item results from real estate development consists of the total of results of sales of investments in progress, properties held for future development and other real estate projects, as well as the operating net from properties held for future development, and administration costs relating to the real estate development business. The item also includes corresponding shares in the results of associated companies after a deduction for net financial items. In addition to external sales costs, the sales costs also include costs for the unit's own sales activities. Sales results are charged with overhead costs for both completed and non-completed transactions.

Group – construction contracts in accordance with percentage of completion method: Application of the percentage of completion method entails recognition of income in pace with the degree of completion of the project (amount worked up). To determine the amount of income worked up at a specific point in time, the following components are required:

- project revenue the value of all revenues related to the contract. The
 revenues must be of such a character that the recipient can credit them
 to income in the form of actual payment received or another form of payment.
- project cost all costs corresponding to project revenues related to the particular contract.
- work-up rate the proportion of the contract worked up in relation to the total project.

The fundamental condition for recognizing income on a percentage of completion basis is that it is possible to reliably calculate project revenues and project costs and that the work-up rate is determined in a manner that that is relevant with respect to the demand for reliability.

There may be individual projects for which it is not possible to reliably calculate project revenues and project costs when the final accounts are being prepared. In such cases, the revenue is determine with the help of so-called zero recognition, which entails reporting them at a revenue corresponding to the worked up costs; that is, zero income is reported until such time as it is possible to determine the actual income. The switch to percentage of completion is undertaken as soon as possible.

The following examples illustrate how percentage of completion method will be applied. On January 1 of year 1, NCC receives a contract regarding the construction of a building. The project is estimated to take two years to complete. The contract price is sek 100 m. and the anticipated profit from the project is sek5 m. On December 31 of year 1, NCC's costs for the project amount to sek47.5 m., which is in line with expectations. Since NCC has completed half of the work and the project is proceeding as planned, NCC books half of the anticipated profit of sek5 m., that is sek2.5 m., in the accounts for year 1. If NCC had followed the earlier accounting principles, the entire profit would have been reported, but not until the end of year 2 or the beginning of year 3, depending on when the final financial settlement with the customer was agreed.

Income	Year 1	Year 2
According to earlier principle ¹⁾ According to percentage of completion 1) Income recognition on completion.	0 SEK M 2,5 SEK M	5 SEK M 2,5 SEK M

The advantage of percentage of completion method is that accounts more rapidly provide information on the trend of earnings. However, percentage of completion gives rise to one disadvantage. Unforeseen events may result in the final profit being higher or lower that the company expected. It is particularly difficult to anticipate profit at the beginning of the project period and for technically complex projects or those that extend over a long period. Accordingly, the earnings reported by construction companies in the future may fluctuate more extensively compared with the past. Considered over a longer time perspective, however, the average profit resulting from the two accounting methods should concur.

Provisions have been posted for estimated losses, to the extent these exist, and these have been charged against income for the relevant year.

Parent Company – work in progress in contracting operations: Contracts not completed at year-end are reported in the Parent Company balance sheet as work in progress. The invoicing amount is equivalent to the sum billed to the customer, excluding advances that are not matched by work performed and including amounts withheld by the customer in accordance with contract. Costs incurred are directly referable to the construction project concerned and include:

- costs of installation materials, consumption materials and construction tools
- wages, salaries and remuneration and all payroll surcharges for hourlyrated employees, supervisors and other staff on site
- · costs of subcontracts and other external and internal services
- external and internal machine rentals and transport costs.

To the extent that losses actually occur, the estimated costs of such items have been deducted from costs incurred, and the amounts have been charged against income for the particular year.

The difference between invoicing and costs incurred is referred to as "net work in progress." This net figure is affected both by the profitability of work in progress and the rate of invoicing on outgoing and incoming invoices. The invoicing pace does not always match that at which contract work is progressing. Work in progress therefore contains an amount for work completed that has not yet been recognized as income.

Deferred tax liability: The deferred tax liability is calculated on the basis of the anticipated tax rate for the following year in the countries concerned. When calculating the size of the tax liability, tax loss carry forwards in the same country are taken into account. The fact that the consolidated accounts include provisions and write-downs for which it has not yet been possible to make tax claims is also taken into account. In connection with changes in tax rates, the change in the tax liability is reported in the tax cost for the year.

Leasing and rental agreements: The total acquisition value of financial car-leasing agreements entered into in 1997 until 1999 amounted to approximately SEK 122 M. (92). Reporting of these contracts in accordance with the Financial Accounting Standards Council's recommendation would give rise to considerable additional work and would not affect assessments of the Group's earnings and financial position.

With respect to other rental agreements, Group companies rent most of their premises internally and the properties in which operations are conducted are owned by Group companies. The amount for external rental agreements regarding premises, and normal leasing of office machinery and similar equipment, is insignificant.

Group contributions and shareholder contributions in the Parent Company have been reported in accordance with the principles

recommended in a statement from the Financial Accounting Standards Council's Urgent Issues Committee. Accordingly, Group contributions are booked as equity and thus have no impact on Parent Company income.

Since the Parent Company's tax situation is such that considerable tax loss carryforwards remain to be utilized, the Group contributions reported directly against shareholders' equity in this manner have not been assigned any tax cost. Nor has tax been computed for the portion of Group contributions that gives rise to a deficit for tax purposes.

Acquisition of ABV: The goodwill totaling sek $614 \, \text{M}$. Arising in connection with the merger with ABV in 1988 was written down directly against the premium in connection with the issue of new shares at that time. If this method had not been applied, the goodwill on this strategic acquisition would have been amortized over a period of 20 years.

No deferred tax is reported for the surplus value of the properties deriving from the merger with ABV. If this acquisition were to be reported in accordance with the Financial Accounting Standards Council's recommendation regarding consolidated accounts, which came into effect in 1992, it would have resulted in an increased deferred tax liability and an increased amount of goodwill.

If the ABV acquisition were reported in accordance with the main rule and not with the transitional rule stated in the Financial Accounting Standards Council's recommendation, the balance sheet effects at December 31, 1999 would have been an increase of Sek 482 m. (543) in reported goodwill, an increase of Sek 197 m. (214) in the reported deferred tax liability and an increase of Sek 285 m. (328) in reported shareholders' equity. The Group's net income for 1999 would have decreased by Sek 43 m. (53), due to increases in amortization of goodwill by Sek 60 m. (60) and deferred tax revenues of Sek 17 m. (7). This corresponds to a negative amount of Sek 0.40 (neg: 0.40) per share.

Siab acquisition: The merger with Siab became effective on May 1, 1997 and Siab's income statement is included in the consolidated accounts as of that data

Pro forma accounts: In order to illuminate the financial accounts of the new NCC after the merger with Siab, pro forma income statements and balance sheets are presented for 1996 and 1997. The Nordic subsidiaries are included in the pro forma accounts as of the date of acquisition applicable to each company.

The consolidated income statement for the new NCC is prepared as if the merger became effective on January 1, 1996 and the consolidated balance sheet for the new NCC is prepared on the basis of the balance sheets for NCC and Siab at December 31, 1996. In this context, adjustments were made in order to conform with the new percentage of completion accounting principles for building contractors.

All information reported under the business areas is computed on a proforma basis in accordance with the above.

EXCHANGE RATES

			Ave	erage exchang Jan – Dec	e rate		Year-end rat Dec 31	е
Country	SEK	Currency	1997	1998	1999	1997	1998	1999
Belgium	100	BEF	21.34	21.93	21.83	21.31	23.43	21.25
Cyprus	1	CYP	14.93	15.41	15.23	15.02	16.33	14.80
Denmark	100	DKK	115.61	118.81	118.45	115.45	127.15	115.05
Finland	100	FIM	147.14	148.92	148.13	145.30	159.18	143.98
The Netherlands	100	NLG	391.34	401.39	399.67	390.25	428.92	388.52
Norway	100	NOK	108.00	105.38	105.99	107.20	106.03	105.95
Great Britain	1	GBP	12.50	13.17	13.37	13.12	13.60	13.68
Germany	100	DEM	440.42	452.46	450.33	439.75	483.41	437.69

COMMENTS AND NOTES

Amounts in SEK M., unless otherwise specified.

NOTE 1 NET SALES

		Group		P	arent Co	mpany	
Operating sectors	1997	1998	1999	1997	1998	1999	
Construction operations (Parei	nt Comp	any):					
Invoicing for the year							
Invoiced but not recognized as inc				7 923	7 895	13 951	
Invoiced but not recognized as inc							
(opening balance transferred from	n SIAB AB)			3 313		
Less: Invoiced but not recognized							
as income on December 31				-7 895	-13 951 -	-16 121	
Total revenues in construction operatio	ns			10 305	14 862	16 166	
Civil Engineering	10 152	11 078	12 289	4 717	5 888	6 5 1 5	
Housing	1 530	2 365	3 797	436	1 140	1 334	
Building	14 540	17 603	17 376	5 300	8 060	8 518	
Industry	2 491	2 998	4 508	554	863	896	
Elimination	-1 797	-2 123	-2 447	-702	-1 089	-1 097	
Total revenues in							
Construction Operations	26 916	31 921	35 523	10 305	14 862	16 166	
Real estate operations:							
Rental revenues, etc	1 228	871	788				
Other invoicing	351	345	177				
Interest subsidies	55	15	12				
Total revenues in real estate operations	1 634	1 231	977				
Invest	1 339	1 486	1 643	1	1	1	
Others and eliminations	-308	-478	-683	73	85	84	
T.1-1 -11							
Total other revenues	1 031	1 008	960	74	86	85	
Total net sales	29 581	34 160	37 460	10 379	14 948	16 251	
Geographic markets							
Sweden	18 047	20 596	21 772	10 379	14 948	16 251	
Denmark	4 056	4 363	6 155				
Finland	2 734	3 388	3 541				
Other EU countries	776	1 237	1 646				
Norway	3 221	4 100	3 723				
Eastern Europe	234	85	387				
Russia	222	207	129				
Middle East	34	19	50				
South America	88	87					
Rest of world	169	78	57				
Nest of World							

Intra-Group purchases and sales
Of the Parent Company total purchases and sales measured in terms of SEK, transactions with
other Group companies accounted for 12 percent of purchases and 4.6 percent of sales.

Note ${f 2}$ production and management costs

	Group			Parent Company		
	1997	1998	1999	1997	1998	1999
Production and management	costs,					
excl. property tax	-26 573	-30 790 -	-33 410	-9 572	–13 703 –	14 895
Property tax	-58	-42	-36	-1	-3	-1
Total production and						
management costs	-26 631	-30 832	-33 446	-9 573 ·	-13 706 -	-14 896

NOTE 3 RESULT FROM SALES OF PROPERTIES

	Group			Parent Company		
	1997	1998	1999	1997	1998	1999
Sales value less sales expenses	6 227	2 566	2 329	17	48	219
Book value	-6 301	-2 243	-2 166	-15	-36	-86
Result from sales of properties	-74	323	163	2	12	133

NOTE 4 RESULT FROM PARTICIPATIONS IN ASSOCIATED COMPANIES

	1997	1997	1998	1998	1999	1999
	Real	Others	Real	Others	Real	Others
O	estate		estate		estate	
Group	operations	υþ	erations	Ope	erations	
Participation in results of						
associated companies	23	-9	57	-166	43	56
Capital gains/loss on sales						
of participations	8	-2				
Write-downs			-57	-2	-81	-6
Reversal of write-downs	6		10		54	
Total result from participations						
in associated companies	37	-11	10	-168	16	50
method is not used for these asso providing an accurate picture.	ciated compani	es because	they are	of minor im	nportance	to
	1997	1997	1998	1998	1999	1999
	Real	Others	Real	Others	Real	Others
	estate		estate		estate	
Parent Company	operations	op	erations	ope	erations	
Dividend		3	6	4		7
Dividend Capital gains/loss on sales		3	6 195	4		7 90
		3 -154	-	-183		•
Capital gains/loss on sales		Ü	-			90

NOTE **5** RESULT FROM SALES OF PARTICIPATIONS IN GROUP COMPANIES

Group	1997	1998	1999
Real estate managing Group companies	1		
Other Group companies	104	1	7
Total	105	1	7

NOTE 6 OPERATING INCOME

		Group		Pare	ent Comp	oany
Operating sectors	1997	1998	1999	1997	1998	1999
Civil Engineering	32	102	98	-11	62	112
Housing	32	23	144	-64	31	144
Building	78	214	243	-89	215	106
Industry	243	320	433	37	134	112
Construction operations	385	659	918	-127	442	474
Real Estate business area	477	879	616			
Invest	57	-236	136	-18	-29	-20
Merger costs	-449			-415		
Others and eliminations	-200	-201	-306	-57	-541	-462
Total operating income/loss	270	1 101	1 364	-617	-128	-8
Operating income includes depreciation in an amount of	-651	-678	-857	-120	-201	-217
Income includes acquisition costs.						

NOTE **7** RESULT FROM SALES OF PARTICIPATIONS IN ASSOCIATED COMPANIES

Group	1997 Real estate operations	1997 Others	1998 Real estate erations	1998 Others	1999 Real estate erations	1999 Others
Capital gains			173	21	47	98
Total			173	21	47	98

NOTE **8** RESULT FROM PARTICIPATIONS IN GROUP COMPANIES

Parent Company	1997 Real estate operations	1997 Others	1998 Real estate erations	1998 Others op	1999 Real estate erations	1999 Others
Dividend				630		2 992
Group contributions		213				
Capital gain/loss on sales	152	87		-1 018		311
Write-downs		-47		-39		-2 356
Total result from participations in Group companies	152	253		-427		947

NOTE **9** RESULT FROM OTHER FINANCIAL FIXED ASSETS

	Group			Parent Company		
	1997	1998	1999	1997	1998	1999
Dividends received	2	2	16			16
Interest income, Group companies				2	18	13
Interest income, others	16	69	52	1	4	2
Exchange-rate differences	2					
Capital gain on sales	5	6	85	4	6	14
Write-downs	-2	-49	-2	-1	-38	
Total result from other						
financial fixed assets	23	28	151	6	-10	45

NOTE 10 RESULT FROM OTHER FINANCIAL CURRENT ASSETS

	Group			Parent Company		
	1997	1998	1999	1997	1998	1999
Interest income, Group companies Interest income, others	164	162	212	82 23	106 22	96 23
Total result from financial current assets	164	162	212	105	128	119

NOTE 11 INTEREST EXPENSE AND SIMILAR ITEMS

	Group			Parent Company		
	1997	1998	1999	1997	1998	1999
Interest expense, Group companies				-60	-66	-120
Interest expense, others	-688	-575	-589	-52	-83	-71
Capitalization of interest expense	27	23	34			
Exchange-rate differences, etc.		-9	79	4	-101	173
Total interest expense and similar items	-661	-561	-476	-108	-250	-18

NOTE 12 RESULTAT EFTER FINANSIELLA POSTER

		Group		Par	Parent Comp		
Operating sector	1997	1998	1999	1997	1998	1999	
Civil Engineering	122	159	144	117	209	131	
Housing	22	8	106	-69	20	225	
Building	125	252	279	-83	218	111	
Industry	196	275	327	121	237	162	
Construction operations	465	694	856	86	684	629	
Real Estate	-107	436	402				
Invest	68	-229	236	-61	-196	126	
Merger costs	-449			-415			
Others and eliminations	-181	-171	-243	30	-1153	421	
Total income/loss after							
net financial items	-204	730	1 251	-360	-665	1 176	
Income includes acquisition costs.							

NOTE 13 INTANGIBLE FIXED ASSETS

		Group		Par	ent Com	oany
	Usu-	Good-		Usu-	Good-	
	fructs	will	Other	fructs	will	Other
On January 1	26	1 547	27		1	
New acquisitions		942	6			
Divestment and scrappage		-4	-6			
Reclassifications	9	205				
Translation difference		-65	-2			
Closing accumulated acquisition value	35	2 625	25		1	
Opening depreciation						
according to plan	-6	-234	-16		-1	
Divestment and scrappage			6			
Reclassifications		-51				
Translation differens during the ye Depreciation according to plan	ar	3				
during the year		-150	-3			
Closing accumulated depreciation						
according to plan	-6	-432	-13		-1	
Closing planned residual value	29	2 193	12		0	

NOTE 14 BUILDINGS AND LAND

	Group			Pare	Parent Company		
	1997	1998	1999	1997	1998	1999	
Managed properties	8 526	7557	5 950	51	70	43	
Properties used in operations Properties held for	488	479	723	165	177	201	
future development	1 248	1114	1 318				
Total buildings and land	10 262	9 150	7 991	216	247	244	

NOTE **15** TANGIBLE FIXED ASSETS

			Prop.		New	
	Managed	roperties used in	held for future	Machin- ery and	construc- tion in	
Group	properties	operat.				Total
On January 1	10 357	656	1 724	4 454	961	18 152
New acquisitions	85	311	544	1 188	1 302	3 430
Divestment and scrappage	-1 989	-21	-125	-186	-265	-2 586
Reclassifications	176	19	-143	127	-75	104
Translation difference	-53	-17	-206	-87	-2	-365
Closing accumulated acquisition vo Opening depreciation and	alue ¹⁾ 8 576	948	1 794	5 496	1 921	18 735
write-downs	-2 841	-181	-610	-3 014	99	-6 547
Through acquired companies				-20		-20
Divestment and scrappage	206	5	7	91		309
Reclassifications	-2	-25	3	-46		-70
Translation difference during	the year 6	3	132	41	-77	105
Reversal of write-downs	167				15	182
Depreciation and write-down	าร					
during the year	-203	-31	-8	-587		-829
Closing accumulated depreciation						
and write-downs 2)	-2 667	-229	-476	-3 535	37	-6 870
Opening write-ups	41	4	,,,	0 000	0,	45
Closing accumulated write-ups, ne	t 41	4				45
			4 040	40/4	4.050	
Closing planned residual value	5 950	723	1 318	1 961	1 958	11 910
1) The acquisition value include:	s					
capitalized interest in an amoun 2) Accumulated write-downs			38		56	332
at year-end	-1 338		-393			-1 731
Tax assessment value	2 886	591	332			3 809
Book value of properties assigned						
tax assessment value	4 259	551	367			5 177
and and a second second	. 207	231	557			Cont

CONT. NOTE 15 TANGIBLE FIXED ASSETS

Parent Company	P Managed properties	roperties used in operat.	future	ery and	New construc- tion in progress	Total
On January 1	83	228		1 636	7	1 954
New acquisitions		4		222	26	252
Divestment and scrappage				-196		-196
Transfer within NCC Group		-8				-8
Reclassifications	-23	34		4	-12	3
Closing accumulated acquisition v	alue 60	259		1 665	21	2 005
according to plan	-13	-37		-1 121		-1 171
Divestment and scrappage				176		176
Reclassifications				-3		-3
Depreciation according to pl	an					
during the year	-4	-7		-207		-217
Closing accumulated depreciation according to plan	-17	-43		-1 154		-1 215
Opening write-ups					1	1
Closing accumulated write-ups, no Opening write-downs of	et				1	1
acquisition value		-14				-14
Closing accumulated write-downs		-14				-14
Closing planned residual value	43	201		511	22	777
Tax assessment value		204	256			460
Book value of properties assigned tax assessment value	1	198	400			598

NOTE 16 PARTICIPATIONS IN GROUP COMPANIES

Parent Company Company, Registered no., Registered office	Share- nolding, % ¹⁾ Pa	No. of rticipat. 2)	Book value
Real estate companies:			
NCC Fastigheter AB, 556080-5631, Solna	100	84	4 017
Total participations in real estate companies			4 017
Other companies:			
Alsike Utvecklings AB, 556245-9452, Uppsala	100	16	2
Ballast Nord AB, 556109-8954, Umeå	100	1	6
Ballast Stockholm AB, 556078-3515, Stockholm	100		
Ballast Syd AB, 556137-8893, Lund	100	3	5
Ballast Väst AB, 556181-6496, Gothenburg	100	3	19
Ballast Öst AB, 556063-6697, Linköping	100	8	3
Bergnäsets Ställningsmontage i Luleå AB,			
556393-2838, Luleå	100	1	6
Binab i Stockholm AB, 556050-6130, Solna	100	1	5
Bitumenemulsion i Norden AB,			
556487-8741, Stockholm	60	1	
Bostads AB Vägkarlen, 556420-5036, Uppsala	100	1	
Carl von Linnés Bygg & Fastighetsservice AB,			
556064-8551, Kristinehamn	100	1	
Cressida, AB, 556085-2468, Solna	100	100	10
Drevviken Fastighetsbolag, KB, 916623-1804, Stockholm	100		
Fastighetsbolaget Fair Fyrtiotre KB, 916630-7455, Solna			
Fastighetsbolaget Fiskvik HB, 916671-2704, Enköping	100		
Fogden i Täby AB, 556058-2115, Täby	80		
Frichs A/S, 154.466, Copenhagen	100	2	
Frösunda Exploatering AB, 556430-1876, Solna	100		
Frösunda Exploatering KB, 916636-6451, Stockholm	100		1
Förvaltnings AB Kojan, 556459-6988, Norrköping	100	1	
Hercules Grundläggning, 556129-9800, Stockholm	100	196	59
H-tek Service i Eskilstuna AB, 556453-3072, Eskilstuna	100	50	10
JCC Johnson Construction Company AB,			-
556113-5251, Solna	100	1	
Jordskorpan Väst AB, 556171-7058, Halmstad	100	10	1
Kasper Höglund AB, 556009-9433, Solna	100	11	1
Kompri HB, 916765-5738, Malmö	75		2
Kvidinge Stenkross AB, 556090-5332, Åstorp	100	5	4
Käppala Bergbyggare HB, 969611-7390, Stockholm	60		
Lava Leasing AB, 556308-2139, Solna	100	660	3
Linder & Antonsson Byggnads AB, 556099-5614, Gotheni		1	2
Luzern,AB, 556336-4727, Lund	100	1	3
, ,		•	Cont

CONT. NOTE 16 PARTICIPATIONS IN GROUP COMPANIES

S	hare-	No. of	Book
hold	ing,%	Participat. 2)	value
Magenta Måleri AB, 556174-4078, Uppsala	100	3	5
Metodbyggen AB, 556085-3243, Stockholm	100	2	3
Mobile Aspahlt SIA, 0003 222 930, Latvia	67	6	3
NCC Allemansfond AB i likv., 556136-3978, Solna	100	3	
NCC Bygg A/S, 959 606 803, Norway	100	7	85
NCC Danmark A/S, 103.707, Denmark	100	10	1 666
NCC Finans, AB, 556223-6371, Solna	100	60	75
NCC Finland OY, 0988855-2, Finland	100	2	372
NCC Flygpendeln AB, 556302-3307, Solna NCC Försäkrings AB Norden, 516401-8151, Solna	100 100	1 500	74
NCC GmbH, HRB 7808, Germany	100	300	1
NCC Industri Eesti, 10 489 226, Estonia	100		
NCC Industri Latvia SIA, 40 003 250 537, Latvia	100	1	
NCC Industri Polska, 810-821-432, Poland	100	10	9
NCC Industri UAB, UI98-264, Latvia	100		
NCC Industries AB, 556001-8276, Solna	100	15	107
NCC Industry Ltd, 000 11 55, Russia	100		
NCC International AB, 556033-5100, Solna	100	501	307
NCC Invest BV, 33263925, the Netherlands	100		58
NCC Leasing Alfa AB, 556522-7724, Solna	100	1	
NCC Leasing Beta AB, 556559-4610, Solna	100	1	
NCC Nordic Construction Company AB,			
556065-8949, Solna	100	3 809	1 018
NCC Norge A/S, 911274426, Norway	100	11 731	780
NCC Perspektiva Ltd, 84308, Russia	56 100	/5	5 23
NCC Polska Sp. Z.o.o., 851-10-27-240, Poland		65	
NCC Reinsurance AG, Schweiz, 020.3.003.243-9, Switzerland NCC Siab Immobilien GmbH, HRB 59164, Germany	100	3	77 7
NCC Specialforetag AB, 556144-6732, Solna	100	275	33
NCC Treasury AB, 556030-7091, Solna	100	120	17
Nico Water & Services Cyprus Ltd, 42 263, Cyprus	100	10	.,
Nils P Lundh, AB, 556062-7795, Malmö	100	1	
Nordfräs AB, 556515-2690, Stockholm	100	4	1
Nordic Invest Cyprus Ltd, 40505, Cyprus	100	250	3
Norske Siab A/S, 918 355 367, Norway	100	5	1
NVS Nordiska Värme Sana AB, 556053-6194, Malmö	100	100	69
Nybergs Entreprenad AB, 556222-1845, Gotland	100	1	12
Nystanet, KB, 969621-2738, Solna	100		
Oppunda Bygg Ab, 556174-2973, Norrköping	100	6	2
Per Jacobsson Fastighets AB, 556380-1231, Tjörn	100	1	1
R.A.D i Sverige AB, 556439-1307, Stockholm	94	21	5
Renopipe AB, 556305-1991, Solna	100	1	1
Robur Industri & Bostadskredit AB, 556145-1856, Uppsala	100 100	1 1	
Siab Byggen AB (fd Remusa AB), 556200-8978, Borlänge Siab Trading AB, 556104-9932, Stockholm	100	2	1
Skene Bygg AB, 556083-0316, Mark	100	1	ı
Skurups Fjärrvärme AB, 556578-3312, Solna	100	1	
Sundsvalls Ställnings AB, 556077-3847, Sundsvall	100		8
Svappavaara Åker och Byggnads AB, 556111-3712, Kiruna	100	4	3
Svenska Fräs och Asfallsåtervinning AB,		•	·
556214-7354, Markaryd	80	4	5
Svenska Industribyggen AB, 556087-2508, Stockholm	100	1	
Umeå Markplanering AB, 556195-2226, Umeå	100	2	1
Westerholm & Co AB, 556218-5396, Solna	100	1	1
Vindelbrinken AB, 556547-5638, Gothenburg	100	1	
Vägmästarna i Bergslagen AB, 556408-1437, Solna	100	3	10
Total participations in other companies			4 991
Total participations in Group companies			9 008
iotai pai ticipations in Group companies			9 008
Only directly owned subsidiaries are specified. The number of indire	ectly o	owned subsidiarie	s is 186.
A complete specification may be ordered from NCC AB.			
1) The shareholding corresponding to the voting rights for the tot	al num	ber of shares he	ld
2) Number of shares in thousands			

NOTE 17 PARTICIPATIONS IN ASSOCIATED COMPANIES

		Pa	rent Co.	Group
	Share-	No. of	Book	Book
Company, Registered no., Registered office	holding %	¹⁾ particip. ²⁾	value	value
Aabenraa Granit I/S, 225121, Denmark	50			1
Algon GmbH, HRB 4923, Germany	50			ϵ
Ankaret Invest SA, 526.209, Belgium	50	5 000		ç
A-Train AB, 556500-3745, Stockholm	44	22 143	176	145
Betonelement A/S, 202.624, Denmark	50			53
Betongfabriken i Eskilstuna KB,				
969639-5145, Eskilstuna	50	100		1
Björnö Mark KB, 916638-1419, Täby	50		1	1
CJP GmbH, HRB 5056, Germany	50			5
Dalkarlen Byggnads AB, 556329-5251, Norrköp	ing 50			1
Ejendomsinteressentskabet Tuborg Nord B,	•			
225.802, Denmark	15			41
Eskilstuna Betong AB, 556061-9826, Eskilstuna	50			2
Fabriksbetong AB, 556065-0599, Norrköping	50		1	1
Fastighets AB Strömstaden, 556051-7202,				
Norrköping	35	2	2	2
Fastighets ABVreten i Västerås, 556417-3952,				
Västerås	33			2
Fastighetsbolaget Mulön AB, 556541-4546, Lulei		14	1	1
Gladökrossen HB, 969615-7917, Uppsala	50			4
Góra Kamienista Sp.Zoo, 8 842 139 234, Polan	d 49			4
Gräslöken nr 1 KB, 916444-6586, Gothenburg				12
HB Norslundsfastigheter, 916464-2309, Solna	50			4
HB Ran Förvaltning, 916766-5224, Malmö	50			7
Holmenbyggarna Byggnads AB & Co KB,				
916693-1783, Norrköping	50			53
Holst Shipping Agency I/S, 225.113, Denmark	50			1
I/S Ejendommen Hylkedalsvej, 229.142, Denma	rk 50	1		3
Junebyggen Byggnads AB Pilten, 916701-5651,				
Jönköping	50			4
Järnvägsparken HB, 916618-3310, Norrtälje	49			4
Kiinteistö Oy Aallonpelto, 0616543-9, Finland	50			Ę
Kiinteistö Oy Stella Parkki, 1537772-4, Finland				12
Kiinteistö Oy Tarvonlinna, 0746077-1, Finland	50			
Kiinteistö Oy Tarvonvieri, 0701118-3, Finland	50			11
Kiruna Grus & Stenförädling AB, 556074-8237,				
Kiruna	45			33
Kvillebäcken i Göteborg nr 1 KB, 916444-2403,				50
Gothenburg	50			3
				Co
				00

CONT. NOTE 17 PARTICIPATIONS IN ASSOCIATED COMPANIES

	are- ng % ¹	Par No. of particip. 2)	ent Co. Book value	Group Book value			
Kvillebäcken nr 2 KB, 916559-4228, Gothenburg	50			2			
Plovleje Aps, 051.137, Denmark	25			1			
Projektformidling Nord A/S, 191.726, Denmark	46			4			
Puls AB, 556379-1259, Malmö	50	1	8	4			
Pääkaupunkiseudun Rakennusjäte Oy, Finland	33			3			
Rydbokrossen HB, 916609-3956, Solna	50			1			
Råstof og Genanvendelse Selskabet af 1990 A/S,							
197.776, Denmark	50			77			
S:t Jörgenbyggarna, HB, 916850-9090, Gothenburg	50		1	1			
Scanstone GMBH, HRB 128, Germany	50		2	2			
Schalbenweg KG, Germany	6			16			
Sicione SA, A-48265169, Spain	31	1 125		118			
Sollentuna Centrum Fastighets AB,							
556393-1046, Sollentuna	50			-5			
Stien Pol, 8 840 007 586, Poland	45			2			
Storvreta Centrum HB, 916514-6029, Uppsala	47			12			
Superfos Fegda UAB, 1080175, Latvia	43			10			
Söderby Park Fastigheter HB, 916630-4817,							
Stockholm	50			19			
Talter AS, 10.114.029, Estonia	49		4	6			
Tasfil Estland AS, 10.146.727, Estonia	42	1	2	3			
Uminova Fastighets AB, 556269-4728, Umeå	50			5			
Valtatie Oy, 323.470, Finland	50			25			
Vasaterminalen AB, 556118-8722, Stockholm	33			331			
Västerbottens Byggbetong AB, 556072-7876, Umeå	37	30	5	0			
Återvinnarna i Sverige AB, 556560-7883, Stockholm	33	7	1	1			
Östhammarskrossen KB, 916673-1365, Uppsala	50			2			
Others 72 companies 3)				2			
Group participations in associated companies			204	1076			
Undistributed accumulated participations in the income of associated companies are deposited in an equity participation reserve, which is part of the Group's hidden reserves. The equity participation reserve for directly owned associated companies amounts to SEK –144 M.							

1) The ownership share corresponds to the proportion of votes for the total number of shares.

2) Number of shares in thousands.

3) Including companies consolidated in the balance sheet and income statement in accordance with the proportional method.

A complete specification may be ordered from NCC AB.

NOTE 18 FINANCIAL FIXED ASSETS

	Participations in	Receivables	Other		
	associated	associated	long-term	Other	
Group	companies	companies	securities	receivables	Total
Acquisition value on January 1	1 823	368	654	1 146	3 991
Assets added	183	37	69	627	916
Assets removed	-641	-204	-168	-879	-1 892
Reclassifications	-48		-113	88	-73
Translation difference during the year	-37		-1		-38
Closing accumulated acquisition value	1 280	201	441	982	2 904
Opening write-downs of acquisition value	-323		-64		-387
Assets removed	46				46
Write-downs during the year	-87				-87
Reversal of write-downs	54				54
Reclassifications	99		-99		0
Translation difference during the year	7				7
Closing accumulated write-downs	-204		-163		-367
Closing planned residual value	1 076	201	278	982	2 537
The securities above include:		Book value	Market value		
Neptune Maritime Abp		143	131		
OM-gruppen		3	5		
Realia Fastighets AB		49	47		
Öyrane Eiendom AS		2	2		
Other unlisted shares		81			

CONT. NOTE 18 FINANCIAL FIXED ASSETS

	Participations	Receivables,	Participations	Receivables	Other	Other	
	in Group	Group	in associated	associated	long-term	long-term	
Parent Company	companies	companies	companies	companies	securities	receivables	Total
Opening acquisition value	9 647	1 000	866	154	508	8	12 183
Assets added	2 800	70	15	3		2	2 890
Reclassifications	-60		-666		256		-470
Assets removed	-554	-291	-4		-491		-1 340
Translation difference during the year		2					2
Closing accumulated acquisition value	11 833	781	211	157	273	10	13 265
Opening write-downs of acquisition value	-469		-251		-47		-767
Reclassifications			250		-250		0
Assets removed					175		175
Write-downs during the year	-2 356		-6				-2 362
Closing accumulated write-downs	-2 825		-7		-122		-2 954
Closing planned residual value	9 008	781	204	157	151	10	10 311

NOTE 19 PROPERTIES HELD FOR FUTURE DEVELOPMENT

		Group		Pare	ent Comp	oany
	1997	1998	1999	1997	1998	1999
Properties held for future						
development, buildings and land Ongoing investments in properties	802	1075	1849	393	397	400
held for future development	97	79	21			
Total properties held for						
future development	899	1 154	1 870	393	397	400
Buildings and land						
On January 1	299	811	1 083	237	395	400
New acquisitions	805	528	1 221	178	142	142
Through acquired companies			379			
Divestment and scrappage	-260	-275	-749	-20	-114	-134
Reclassifications	-12	-23	-4		-23	-4
Translation difference	-21	42	-72			
Closing accumulated acquisition value ¹⁾	811	1083	1 858	395	400	404
Opening depreciation						
and write-downs	-7	_9	-8	-5	-2	-3
Divestment and scrappage	23	2	•	3	-	•
Through acquired companies	-27	-1		Ü	-1	
Reclassifications	_,					
Translation difference during the ye	ar 2					
Reversal of write-downs	_					
Write-downs and depreciation						
according to plan during the year			-1			-1
Closing accumulated depreciation						
and write-downs ²⁾	-9	-8	-9	-2	-3	-4
Closing planned residual value	802	1075	1 849	393	397	400
Acquisition values include capitalized						
interest in an amount of	6	6	10	6	6	10
Accumulated write-downs at year-end		-8	-9	-2	-2	-4
Tax assessment value	263	289	277	233	255	256
Book value of properties						
assigned tax assessment values			523			400

NOTE 20 materials- and inventories

	Group			Parent Company		
	1997	1998	1999	1997	1998	1999
Crushed products	179	188	280			
Building materials	218	209	169			
Other	56	31	46	20	31	32
Total materials and inventories	453	428	495	20	31	32

NOTE 21 SHARE CAPITAL

The share capital is divided into 108,435,822 shares with a par value of SEK 25 each. They are distributed as follows by class of shares: Series A shares SeriesB shares Total Unrestricted 63 111 682 45 324 140 108 435 822 Each Series A share entitles the holder to ten votes and each Series B share to one vote. Share capital, Changes in share capital Number of shares SEK M 1988 Start of year 6 720 000 672 Split 1:4 20 160 000 Directed placement, in connection with the acquisition of ABV 1991 Conversions of debentures 16 259 454 407 1 449 111 36 1993 Conversions of debentures 468 928 11 Directed placement in connection with purchase of minority-held NK shares 1 838 437 46 1994 New issue 19 841 991 496 Conversion of debentures

1997 Directed placement, in connection with acquisition of SIAB 13 394 804 335 28 303 097 708 1999 Year-end 108 435 822 2 711

NOTE 22 SHAREHOLDERS' EQUITY

Group	Restricted equity Re- Share- stricted capital reserves	Unrestricted equity Unre- Net stricted income/ reserver loss
Balance on Dec 31, 1998 Transfer between unrestricted	2 711 5 449	968 ³⁾ 543
and restricted capital Dividend	-1 546	1 546 -678
Translation differences, etc. Other profit allocations Net income for the year	-69	33 543 -543 838
Closing balance on Dec 31, 1999	2 711 3 834	2 412 838

Cont

CONT. NOTE 22 SHAREHOLDERS' EQUITY

		Restrict	ed equity Pre-	Unrestricte	ed equity Net
Parent Company	Share- capital	Legal reserve	mium	Retained earnings	
Balance on Dec 31, 1998	2 711	1 639	1 751	1 808	-667
New issue					
Dividend ³⁾				-678	
Write-down of premium reserve1)			-1 751	1 751	
Other profit allocations				-667	667
Group contributions granted 2)				169	
Net income/loss for the year					1 092
Closing balance on Dec 31, 1999	2 711	1 639	0	2 383	1 092
1) In accordance with an Annual Genera	l Meetin	g decision	and a verdic	t from Solna Distr	ict Court.
In accordance with a statement from Council's Urgent Issues Committee.					unt. See

- Council's Urgent Issues Committee, however, the t the Reporting of Group contributions section of the accounting principles, pages 76–78.

 3) Cash dividend 271 Hufrudstaden shares 407 Total dividend 678

NOTE **23** UNTAXED RESERVES AND APPROPRIATIONS

	Unt	Untaxed reserves			Appropriations		
Parent Company	1997	1998	1999	1997	1998	1999	
Accumulated depreciation in excess of plan							
 buildings and land 	21	20	20	2	1		
 machinery and equipment 	1	1	1	30			
Foreign exchange reserve Other untaxed reserves Reserve for obsolescence	4			-4	4		
in work in progress	1	1	82	153		-81	
Total untaxed reserves and appropriation:	s 27	22	103	181	5	-81	

NOTE **24** PROVISIONS FOR PENSIONS

		Group		Parent Company		
	1997	1998	1999	1997	1998	1999
Provisions for FPG/PRI pensions Provisions for other pensions	1 186 86	1 298 58	1 398 47	1 160 44	1 272 21	1 369 22
Total provisions for pensions	1 272	1 356	1 445	1 204	1 293	1 391

NOTE **25** PROVISIONS FOR TAXES AND TAXES ON NET INCOME FOR THE YEAR

	Group			Pare	ent Comp	any
	1997	1998	1999	1997	1998	1999
Deferred tax due to different principles for computing revenues from contracting assignments whe reported by the Group and by	n					
other legal entities in the Group	294	445	532			
Other taxes	-117	-111	-19			
Total provisions for taxes	177	334	513			
Swedish income tax	-6	-8	-87			
Foreign tax	-12	-23	-103	4	-7	-3
Total Group tax, excl. deferred tax						
and shares in associated companies	-18	-31	-190	4	-7	-3
Deferred tax	74	-140	-208			
Shares in taxes of						
associated companies	-21	-13	-10			
Total tax on net income for the year	35	-184	-408	4	-7	-3

During 1993–1998, the NCC Group invested in jointly owned aircraft-leasing companies. The investments made for 1997 have been scrutinized by the tax authorities, which during 1999 rejected a tax deduction for depreciation. The tax authorities have also imposed a tax surcharge. These decisions will be appealed.

NOTE **26** OTHER PROVISIONS

		Group		Parent Company			
	1997	1998	1999	1997	1998	1999	
Guarantees	206	191	176	24	91	85	
Other provisions	588	460	481	145	71	60	
Total other provisions	794	651	657	169	162	145	

NOTE 27 LIABILITIES TO CREDIT INSTITUTIONS

	Group			Parent Company		
	1997	1998	1999	1997	1998	1999
Overdraft facility	48	22	136		14	
(Limit)	(248)	(30)	(312)		(14)	
Other liabilities to						
credit institutions	7 368	6 716	7 232	54	52	50
Total liabilities to credit institutions	7 416	6 738	7 368	54	66	50
Pledged collateral	4 384	2 775	1 631	61	57	53

NOTE 28 INTEREST-BEARING LIABILITIES

Group			1997		1998		1999
Current interest-bearin	g liabilitie	es .	4 383		4 801		3 505
Long-term interest-bea	ring liabil	ities	3 343		2 260		3 878
Provisions for pensions	-		1 230		1 320		1 419
Total interest-bearing liabilit	ies		8 956		8 381		8 802
		1997	1997	1998	1998	1999	1999
Currency		Amount	SEK M	Amount	SEK M	Amount	SEK M
Swedish kronor	MSEK	4 837	4 837	4 069	4 069	4 191	4 191
Pounds sterling	MGBP	41	537	28	382	26	355
German marks	MDEM	124	544	247	1 196	48	212
Norwegian kronor	MNOK	1 048	1 124	451	478	406	430
Danish kronor	MDKK	727	842	638	811	2 229	2 564
Belgian francs	MBEF	2 222	475	2 715	636	873	186
Finnish mark	MFIM	379	551	459	730	180	259
Euro	MEUR		46		79	65	560
Other currencies							45
Total			8 956		8 381		8 802
Of which, current liability	ties		4 383		4 801		3 505
Total long-term liabilities			4 573		3 580		5 297
Repayment plan		1999	1 407	2000	823	2001	1 001
		2000	828	2001	743	2002	902
		2001	633	2002	93	2003	654
		2002	109	2003	334	2004	832
		2003-	1 596	2004-	1 587	2005-	1 908
Total long-term liabilities			4 573		3 580		5 297

Note 29 work in progress on the account of others

Parent Company	1997	1998	1999
Invoiced sales	7 895	13 951	16 121
Costs incurred	-6 436	-11 850	-14 125
Total work in progress on the account of others	1 459	2 101	1 996

NOTE 30 OTHER PLEDGED COLLATERAL AND CONTINGENT LIABILITIES

	Group			Parent Company		
	1997	1998	1999	1997	1998	1999
Pledged collateral						
For own liabilities:						
Property mortgages	3 822	1 975	1 475	10	10	10
Chattel mortgages	93	448	27			
Assets with attached lians	127	55	82	51	47	43
Restricted bank deposits	342	297	19			18
Total	4 384	2 775	1 603	61	57	71
Other pledged collateral:						
Shares in associated companies	247	158	145	87	176	176
Total	247	158	145	87	176	176
Total pledged collateral	4 631	2 933	1 748	148	233	247
						0

Cont.

cont. Note 30 other pledged collateral and contingent liabilities

		Group		Parent Company			
	1997	1998	1999	1997	1998	1999	
Contingent liabilities							
Own contingent liabilities:							
Guarantees on behalf of Group of	companies:	i		7 937	9 166	11 069	
Other guarantee and							
contingent liabilities	1 102	1 422	3 878 ¹⁾	329	669	2 193	
Held jointly with other companie	es:					I	
Liabilities in consortiums, partner	rships						
and limited partnership	2 182	2927	1 603	133	165	85	
Total contingent liabilities	3 284	4 349	5 481	8 399	10 000	13 347	

1) The item other guarantees and contingent liabilities includes SEK 158 M. relating to the negative effects of a reassessment by the tax authorities of NCC's income tax returns for 1997. The authorities rejected a capital loss of SEK 565 M. on sales of shares. The increased taxable amount corresponds to a tax demand of SEK 158 M. NCC is of the opinion that the tax authorities will be unable to pursue this matter successfully in a court of law.

Other guarantees and contingent liabilities also include tax demands from German tax authorities. The main basis for these claims is that the tax authorities have ignored the fact that the properties are owned by Dutch companies, applying a so-called transparency rationale. Since NCC is of the opinion that the tax authorities will be unable to pursue this matter successfully in a court of law, no provision is deemed to be necessary for this liability. The tax demand amounts to SEK 227 M.

NOTE 31 AVERAGE NUMBER OF EMPLOYEES

	1997 Total	1997 Of	1998 Total	1998 Of	1999 Total	1999 Of
Parent Company	no. of employee	whom men	no. of employee	whom men	no. of employee	whom men
Sweden	10 261	9 666	11 202	10 521	11 328	10 658
Subsidiaries						
Sweden	3 399	3 019	2 991	2 618	3 118	2 845
Belgium	10	6	10	7	10	8
Costa Rica	9	9	3	3	2	2
Denmark	2 639	572	2 648	2 398	4 512	4 124
Estonia			14	10	14	13
Finland	1 634	1 422	1 814	1 597	1 967	1 740
India	16	16				
Latvia	16	15	93	92	95	93
Lithuania			45	43	70	65
The Nederlands	1		1		1	
Norway	1 601	1 488	2 059	1 971	2 235	2 080
Poland	48	43	51	45	101	84
Russia	19	18	166	144	121	105
Saudi Arabia	38	38	14	14	3	3
United Kingdom	2	1				
Germany	580	580	525	466	539	475
Hungary	10	8	9	6	6	4
Total in subsidiaries	10 022	7 235	10 443	9 4 1 4	12 794	11 641
Group total	20 283	16 901	21 645	19 935	24 122	22 299

NOTE 32 WAGES, SALARIES AND OTHER REMUNERATION

		1997			1998			1999	
Wages, salaries and other remuneration by country and distributed among Board of Directors and presidents and other employees	Board of Directors and presidents (of which bonuses)	Other employees	Total	Board of Directors and presidents (of which bonuses)	Other employees	Total	Board of Directors and presidents (of which bonuses)	Other employees	Total
Parent Company Sweden	6	2 590	2 596	9	3 362	3 371	10	3 168	3 178
Total in Parent Company (of which bonuses)	6 (1)	2 590	2 596 (1)	9 (2)	3 362	3 371 (2)	10 (2,7)	3 168	3 178 (2,7)
Subsidiaries									
Sweden	14	805	819	13	733	746	13	799	812
(of which bonuses)	(1)		(1)	(1)		(1)	(1,3)		(1,3)
Belgium	1	3	4	1	3	4	1	3	4
Costa Rica					3	3			
Denmark	12	891	903	20	1 076	1 096	15	1 526	1 541
Finland	4	370	374	5	455	460	6	479	485
Estonia					2	2		1	1
India		3	3						
Latvia					6	6		6	6
Lithuania					2	2		3	3
The Netherlands	1	540	1	-	504	50/	•		7.0
Norway	5	560	565	5	591	596	2	741	743
(of which bonuses)		,	,	1	-	,	(0,3)	-	(0,3)
Poland		6	6	1	5	6	1 (0.2)	7	8
(of which bonuses) Russia		9	9		7	7	(0,2)	4	(0,2) 6
Saudi Arabia		6	6		3	3		6	0
United Kingdom		1	o 1		J	J			
Germany	3	123	126	3	133	136	1	162	163
(of which bonuses)	(2)	123	(2)	(1)	100	(1)	(0,4)	102	(0,4)
Hungary	(<i>L</i>)	3	3	('')		(1)	(0,7)	2	(0,4)
Total in subsidiaries	40	2 780	2 820	48	3 019	3 067	39	3 735	3 774
(of which bonuses)	(3)		(3)	(2)		(2)	(2,2)		(2,2)
Group total	46	5 370	5 416	57	6 381	6 438	49	6 903	6 952
(of which bonuses)	(4)		(4)	(4)		(4)	(4,9)		(4,9)
		1997			1998			1999	
	Wages, salaries	Social	Of which	Wages, salaries	Social	Of which	Wages, salaries	Social	Of which
Wages, salaries, other remuneration	and other	security	pensions	and other	security	pensions	and other	security	pensions
and social security expenses	remuneration	expenses	costs	remuneration	expenses	costs*	remuneration	expenses	costs*
Parent Company	2 596	1 089	152	3 371	1 479	177	3 178	1 334	194
Subsidiaries	2 820	666	184	3 067	647	166	3 774	828	233
Group total	5 416	1 755	336	6 438	2 126	343	6 952	2 162	427

^{*)} Of the Parent Company's pensions costs, the Board of Directors and President category accounts for SEK 2 M. (2). The Company's outstanding pension commitments to these persons amounts to SEK 54 M. (47). The stated pension costs are reported net after compensation from the pension foundation. Of the Group's pensions costs, Boards of Directors and Presidents account for SEK 8 M. (6). The Group's outstanding pension commitments to these persons amounts to SEK 83 M. (74). The stated pension costs are reported net after compensation from the pension foundation.

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Imagine. Reflect. Innovate. Or just see things from a new perspective. Innovativeness is a key concept in our operations. And this applies to everything, from our business conduct to how we organize our work, design our services and run our R&D activities.

Our focus on innovativeness reflects our ambition of being at the leading edge of development in our sector. But it also reflects a change of direction for the entire Group. NCC has switched from being a traditional construction and real estate company to a development-intensive service company that focuses on profitable growth in a mature sector with the help of our special methods for problem solving and our new approach to professional roles and working processes. As is the case for all service companies, intellectual resources play a major role in the value-creation process.

NCC's business model is based on the aim of being active throughout the value chain from project concept to final sale. This demands considerable innovativeness, which is why development activity is intense throughout the Group. Innovative capital is our most valuable asset, since it is the foundation for our future profitability. $NCC-the\ Innovators$

